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Compliments of the

President's Commission on Executive Exchange

June Grace Walker Executive Director

THE PRESIDENT'S COMMISSION ON EXECUTIVE EXCHANGE THE WHITE HOUSE

744 JACKSON PLACE, N.W. WASHINGTON, D.C. 20503

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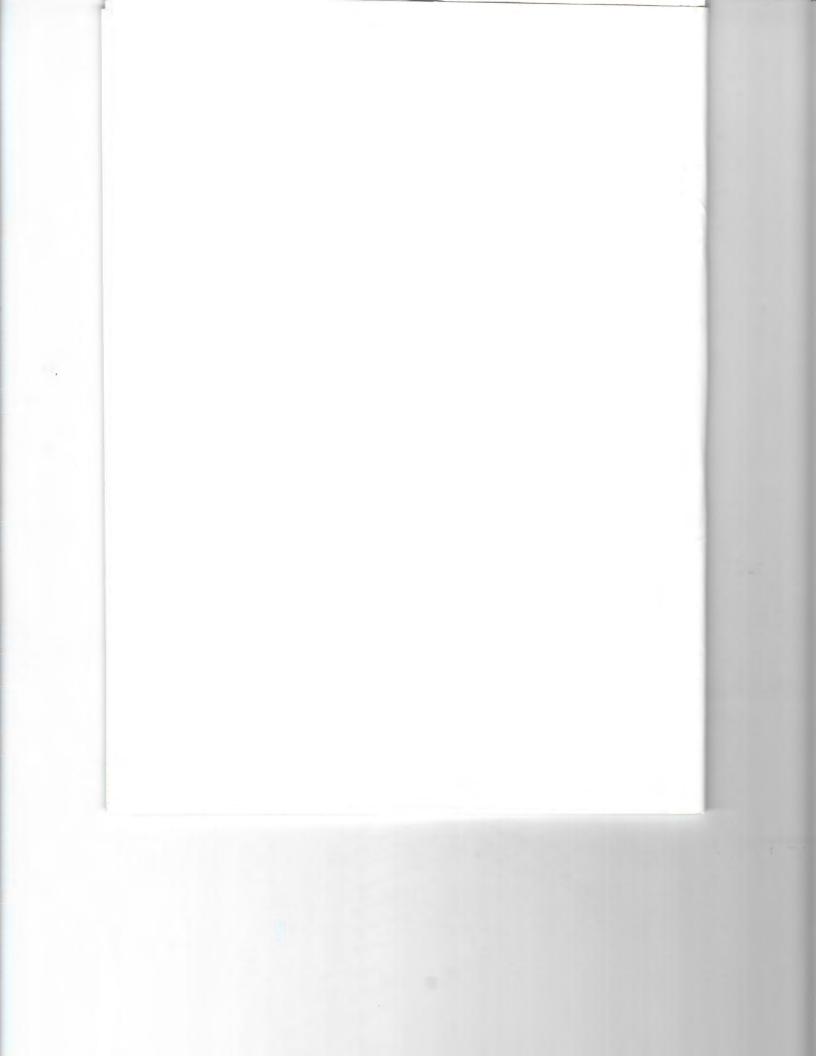


President's Commission on Executive Exchange

International Seminar

April, 1983

The entire International Seminar was financed with funds collected from the private sector.



The President's Commission on Executive Exchange

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James A. Baker, III Chief of Staff The White House

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Deputy Director
Franklin L. Lavin
Assistant Director
Anne G. Fleig
Public Affairs Director



I was pleased to learn of the successful International Seminar held in April by the President's Commission on Executive Exchange. The impressive schedule for the Seminar, which included a wide range of meetings with the representatives of both governmental and private institutions in Europe, epitomizes the unique value of the President's Executive Exchange Program — the opportunity for executives from the public and private sectors to learn more about each other and how their respective activities relate to our national interests in an interdependent world. The Department of State derives great benefit from its association with the Program and looks foward to continued participation in future years.

Secretary of State



The International Seminar, prepared in cooperation with American Embassies overseas, adds a valuable dimension to management experience. It provides an intensive dose of cross-cultural involvement to senior American business and government executives who would not otherwise be afforded such exposure. The Seminar allows the Exchange Executives to hear prominent French politicians, business and union leaders, philosophers and government officials express their views informally. I endorse this effort which contributes significantly to the training of American executives at a time when U.S. leadership is so important to the Free World.

Evan G. Galbraith United States Ambassador to France

In a world of growing interdependence thorough knowledge of one another's country is becoming increasingly important. With regard to the strong ties between the United States and the Federal Republic of Germany this is particularly true for the young leaders of both countries.

The merit of your program is that it provides American executives with the opportunity to familiarize themselves with the German viewpoint on major international issues.

Berndt von Staden State Secretary Ministry of Foreign Affairs, Germany

I have had the privilege of contributing to the 1983 International Seminar. The experience left me deeply impressed with the exceptional quality of the men and women participating in the Seminar and, thus, all the more pleased that its program had included a visit to the Headquarters of the North Atlantic Treaty Organization. Undertakings such as the International Seminar inspire confidence that the ties which bind our Alliance together will, in fact, continue to remain strong in the years ahead. It is, therefore, a venture which has my wholehearted support.

Dr. Joseph M.A.H. Luns Secretary General North Atlantic Treaty Organization



There is little doubt in my mind that the challenges facing today's young generation are as demanding as those which confronted an earlier generation when it embarked on the reconstruction of the free world in 1945.

Today's challenges call for modern, creative solutions which are based on a sound appreciation of realities. That is why a program such as the President's Commission on Executive Exchange has a particular importance, offering as it does the opportunity for American men and women to see and discuss at first hand what is transpiring in the European Community. The exciting interchange of ideas between Americans and Europeans that takes place whenever the group visits Brussels is a living symbol of the commitment that exists between the "Old" World and the "New" to develop greater understanding between ourselves and to respect fully each other's opinions.

Gaston E. Thorn
President
Commission of the European
Communities

The President's Commission on Executive Exchange's International Seminar serves to create a better understanding between decision makers in both countries.

Bernard Vernier-Palliez Ambassador of France to the United States

Communication between the United States and Europe is more essential today than ever before. Because these are easy times to take a shortsighted stand we must work together in order to deal with the increasingly complex political and economic issues of our time. The International Seminar assists in contributing to a broader transatlantic understanding by uniting talent from both sides. Our senior level U.S. executives and policymakers in the European Community benefit alike and support for our nation's policies will be enhanced accordingly. Congratulations on your program.

George S. Vest United States Representative to the European Community



It was a pleasure for me and for the other officers of the Embassy to brief the participants in the International Seminar of the President's Commission on Executive Exchange. Such sessions are not only interesting but also essential for those of us serving abroad who must keep in active contact with citizens at home and especially with individuals who are in positions to form and articulate public opinion.

The successful formation and implementation of foreign policy in a democracy depends on the contributions of individuals from many occupations -- on well-informed business leaders as well as competent governmental executives. The International Seminar, as a forum for discussions of the status and prospects of political, military and economic relations between the United States and other countries, serves in an important way to expose our leaders to the range of opinions within U.S. society, to the ideas of foreign leaders, and to the perspectives of the U.S. diplomatic community.

It has become commonplace to observe that the countries of the world are becoming increasingly interconnected, but it is an observation that requires us to propose new approaches to national and international problems. Even to speak of domestic political issues or domestic economic concerns as if they were exclusive of international content is to speak inaccurately of the modern world. We will need efforts of leaders from all spheres of American society to determine new approaches that will work. These leaders ideally will have had first-hand experience with other countries and with dealing across the boundaries of public and private service. The International Seminar is an example of an effective model for the training of these leaders.

Rozanne L. Ridgway United States Ambassador to the German Democratic Republic

Programs such as the President's Commission on Executive Exchange reach the widest spectrum of our nation's talent. As a result, these programs insure that our best human resources are applied to achieving meaningful resolutions to the many complex challenges that our country faces.

> Major General James G. Boatner United States Commander, Berlin



I have personally witnessed how the Executive Exchange program accelerates the intellectual growth of those who participate in it. The International Seminar enriches the experience and ability of every participant to ask themselves and others the tough, searching questions that never pop into the heads of most people. Posing those difficult questions and receiving answers to them is the hallmark of every wise and successful manager in business and government.

Eugene V. McAuliffe President United Technologies Europe Inc.

The impression we have of foreign countries is usually formed by both the written and visual information the news media presents us with. Real understanding for a different country can, however, only grow from one's own personal experience, gained through travelling and talking to people. This I hold to be very important and which is why I am most pleased that the Commerzbank is involved in the International Seminar. I took particular care to provide the participants not only with information about and insight into the economic scene in my country, but I also endeavored to convey the feeling to our guests that the link between Germans and Americans be carried much farther than a mere "fair-weather friendship."

Dr. Wolfgang Jahn Member of the Board of Managing Directors Commerzbank AG

The long range advantage of the International Seminar lies not only in the exposure of Executives to foreign administrations and businesses, but in the exposure of foreign government and business to American talent. Also, in the desire of the United States government to further the relationship between the private and public sectors to the extent that a deeper understanding between nations be obtained.

Dr. Rudolph Ernst Staff Vice President Director, Corporate Law Department Litton Industries, Europe

The following Sovernment and Corporate Officials addressed the International Seminar:

BRUSSELS

Sunday, April 10 through Tuesday, April 12

European Communities

His Excellency Gaston Thorn
President
Commission of the European Communities

Viscount Etienne Davignon Vice President Commission of the European Communities

Christopher Tugendhat
Vice President
Commission of the European Communities

Franz Froschmaier Director General for Information Commission of the European Communities

John Ferry
Director in the Directorate-General for Competition
Commission of the European Communities

Raymond Phan Van Phi Director for Relations with North America, Australia, New Zealand and Japan Commission of the European Communities

United States Mission to the European Communities

The Honorable Seorge S. Vest United States Representative to the European Communities

Edward Casey
Counselor for Economic Affairs
United States Mission to the European Communities

Jack Seymour
Counselor for Political Affairs
United States Mission to the European Communities

Wayne Sharp
Counselor for Agricultural Affairs
United States Mission to the European Communities

Reception Hosted by The Honorable Charles Price II United States Ambassador to Belgium

North Atlantic Treaty Organization

His Excellency Joseph M. A. H. Luns Secretary-General North Atlantic Treaty Organization (NATO)

> Seneral Roscoe Robinson, Jr. United States Representative to NATO Military Committee

Stephen Ledogar Charge d' Affaires United States Mission to NATO

Jean-Claude Renaud Director NATO Economic Directorate

Robert Frowick
Political Advisor
United States Mission to NATO

Harry Montgomery Economic Advisor United States Mission to NATO

Robert Wozniak
Public Affairs Advisor
United States Mission to NATO

Brigadier General Donald Aldridge Deputy U.S. Representative to NATO Military Committee Glenn Cella Director NATO Political Directorate

Howard Perlow Political Officer United States Mission to NATO

Lieutenant Colonel Donald Mahley
Defense Plans Division
United States Mission to NATO

Donald McConnell
Politico-Military Affairs Officer
United States Mission to NATO

Dr. Alfons Boecker
Deputy Permanent Representative
Federal Republic of Germany Mission to NATO

United Technologies Europe

The Honorable Eugene IllcAuliffe
President
United Technologies Europe

David J. Sisson Managing Director United Technologies Europe

Reception Hosted by United Technologies Europe

PARIS

Wednesday, April 13 through Sunday, April 17

Briefing and Reception Hosted by The Honorable Evan Galbraith United States Ambassador to France

Dean Curran First Secretary, Political Affairs United States Embassy, Paris

Thomas Reynders Chief of General Economics Policy Section United States Embassy, Paris

> Michael Ely Economic Minister United States Embassy, Paris

James Fall Treasury Attache United States Embassy, Paris

Phillip Letarte Agricultural Attache United States Embassy, Paris

John Grimes Labor Attache United States Embassy, Paris Jean-Louis Gergorin
Chief of the Center for Planning and Analysis
Ministry of External Relations

Reception Hosted by Moet and Chandon

> Pierre Eelsen Vice President Renault S.A.

Andre Bergeron Secretary-Seneral Force Ouvriere

Luncheon and Briefing Hosted by
Leslie D. Simon
Vice President for Communications and External Programs
IBM Europe

Marcel Roulet Assistant Director-General for Telecommunications Ministry for Post and Telecommunications

> John Drew Director for Corporate Affairs Rank Xerox

Bernard Reibell Assistant General Manager Rank Xerox

> Reception Hosted by Rank Xerox

The Honorable Jean François-Poncet Former Minister of External Relations

The Honorable Veronique Neiertz
National Assembly
Socialist Party

Jacques Chereque Secretary-General French Democratic Federation of Labor

> Reception Hosted by The Honorable Alain Juppe Deputy Mayor of Paris

The Honorable Jean Aurox Secretary of State for Energy

> Bernard-Henri Levy Philosopher



Brussels: His Excellency Gaston Thorn, President, Commission of the European Communities; Frank Lavin, Assistant Director, President's Commission on Executive Exchange





Bru Tur Con Eur

East Berlin: The Honorable Rozanne L. Ridgway, U. S. Ambassador to the German Democratic Republic; Walter B. Smith, Deputy Chief of Mission





Bonn: William Edgar, Minister-Counselor; Helga Steeg, Assistant Secretary for Trade Policy; Dr. Bernhard Molitor, Assistant Secretary for Macroeconomic Policy



Brussels: General R U.S. Representative



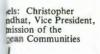
Paris: Exchange XIII Executives in Paris



Paris: Exchange Executive George Trapp; Executive Director June G. Walker; Andre Bergeron, Secretary-General, Force Ouvriere; Exchange Executive Richard Caliri



Paris: Henry Clay Black, Acting Commercial Attache; Joseph Voytek, Exchange Executive; Jacques Chereque, Secretary-General, French Democratic Federation of Labor





Brussels: Franz Froschmaier, Director General for Information, Commission of the European Communities



roe Robinson, Jr., NATO Military Committee



West Berlin: Stefan Gaensicke, Axel Springer Publishing

BONN

Monday, April 18 through Wednesday, April 20

William H. Edgar Minister-Counselor for Economic Affairs United States Embassy, Bonn

> William M. Woessner Deputy Chief of Mission United States Embassy, Bonn

> Richard C. Barkley Political Counselor United States Embassy, Bonn

> Walter A. Kohl Deputy Public Affairs Officer United States Embassy, Bonn

> > Dr. Rudolph Ernst Vice President Litton Industries

Luncheon Hosted by Litton Industries

Hans-Eberhard Dingels Secretary, International Affairs Social Democratic Party

Dr. Bruno Heck Chairman Konrad Adenauer Foundation Dr. Ulrich Steger Member of Bundestag Social Democratic Party

> Dr. Lothar Ruhl State Secretary Ministry of Defense

The Honorable Volker Ruhe Member of Bundestag Christian Democratic Union

Greens Bundestag Delegation Chaired by The Honorable Marieluise Beck-Oberdorf

Kurt Steves
Director
Foreign Economic Division
Federation of Serman Industry

Helga Steeg Assistant Secretary for Trade Policy Ministry of Economics

Dr. Bernhard Molitor Assistant Secretary for Macroeconomic Policy Ministry of Economics Ulrich Karstens Managing Director Ethicon, SmbH

Dr. Dieter Wunder President Education and Science Union

The Honorable Berndt von Staden State Secretary Ministry of Foreign Affairs

Reception Hosted by William Edgar Minister-Counselor for Économic Affairs United States Embassy, Bonn

> The Honorable Wolfgang Vogt Parliamentary State Secretary Ministry of Labor and Welfare

> > Dr. Wolfgang Jahn Board of Directors Commerzbank

Buffet Dinner Hosted by Commerzbank

WEST BERLIN

Thursday, April 21 through Friday, April 22

Major General James G. Boatner United States Commander, Berlin

> Ernest H. Nagy Political Advisor United States Mission, Berlin

John P. Jurecky Economics Advisor and Chief of Economics Section United States Mission, Berlin

> Edward M. Harper Public Affairs Officer United States Mission, Berlin

Luncheon Hosted by The Honorable Peter Rebsch President House of Representatives of Berlin

> Dr. Shepard Stone Director The Aspen Institute Berlin

Briefing and Breakfast Hosted by The Honorable Gerhard Kunz Senator for Finance

Briefing and Luncheon Hosted by Stefan Gaensicke Axel Springer Publishing

EAST BERLIN

Friday, Hpril 22

The Honorable Rozanne L. Ridgway United States Ambassador to the German Democratic Republic

> Walter B. Smith Deputy Chief of Mission United States Embassy, East Berlin

> Alan R. Thompson Political Counselor United States Embassy, East Berlin

> David Johnson Economics Officer United States Embassy, East Berlin

The President's Commission on Executive Exchange extends its gratitude to the following Commissioners for their assistance with the International Seminar.

John K. McKinley Texaco Incorporated for sponsoring a reception at Ambassador Price's Residence in Brussels

Robert E. Kirby Westinghouse Electric Corporation for sponsoring a reception at Ambassador Galbraith's Residence in Paris

> John R. Opel IBM Corporation for hosting a luncheon in Paris

Frederick W. O'Green Litton Industries, Incorporated for hosting a luncheon in Bonn

Samuel H. Armacost
Bank of America
for sponsoring a reception at
Minister-Counselor Edgar's Residence in Bonn



The International Seminar represents a unique opportunity for Exchange Executives to travel abroad and view firsthand the international conditions which affect Government and business. The Seminar focuses on U.S. relations with the European Community and its economic, political and military alliances with the Community's member nations. It seeks to improve relations between the United States and Europe by doing away with misconceptions that exist on both sides, confronting and discussing issues head on. One of the most important aspects of the Seminar is the communication it permits — an open dialogue with the leaders of the European Community.

June Grace Walker



The Seminar was unquestionably timely. Experiencing first hand the debates now raging in Europe gave us a unique opportunity to test ideas and to deepen our own understandings. The emphasis on strategic, economic and especially trade issues mirrored the primacy of these concerns in the ongoing U.S.-European debate. Moreover, the dialogue with European leaders yielded an appreciation both of the complexity of these issues and of the determination with which European governments and citizens maintain their own variegated views on them.

The European Seminar imparted an almost tangible luster to the Exchange year, one which has helped integrate the experience in ways most of us probably have yet to appreciate fully. I know I have gained personally.

E. Jason Steptoe Department of Transportation assigned to TRW Inc.

Clearly, the opportunity to visit Europe reinforced an awareness that I have had for a long time, that we are all dependent upon one another, not only as people, but as nations in this world, and this dependency has become even more critical today.

One of the most memorable stops on our trip was the Berlin Wall and I must say I was overwhelmed by it. To view it truly lays aside all the political rhetoric and suggests very strongly that there is a clear difference in this world between our systems. It also impressed upon me just how fortunate I was to be on this side of the Wall.

Thomas J. Barchi General Accounting Office assigned to Xerox Corporation



We were granted the privilege of meeting with the leaders involved with making or influencing policy rather than an interpretive presentation by a second party such as the media. This gave us the opportunity to ask questions and form our own opinions on issues that are significant on the international scale. This is the real value of the overseas trip -- close-up exposure to important issues that can otherwise be difficult to fully comprehend.

Clay M. Jones Rockwell International assigned to Environmental Protection Agency

The President's Commission on Executive Exchange's International S_{θ} minar provides the opportunity to eliminate many destructive stereotypes and misconceptions, thus facilitating relations between the United States and Europe. It becomes more evident that our differences are not overwhelming and there is much common ground. The President's Commission on Executive Exchange applies this philosophy to both inter-country relations through the International Seminar and business/government relations through Executive job assignments.

Richard W. Wroten Arthur Andersen & Co. assigned to Department of the Treasury

The Seminar achieved its primary objective, to reveal the extraordinary degree to which the United States is linked politically, socially, economically and militarily with our Western allies. The Europeans, in fact, understand that relationship far better than we do.

Programs such as the International Seminar, which permit face to face confrontation with the "movers and shakers" of the European Community and a unique opportunity to hear them voice legitimate concerns with U.S. policies and practices, are an important component of our management educations. From the seminar, we have brought back to our country and to our companies a greater sense of challenge, opportunity and obligation.

Richard P. Caliri John Hancock Mutual Life Insurance assigned to Department of Labor



Private Sector Executives (1982-83)

Assigned to:

Jack L. Osborn TRW Inc.

W. Dayle Nattress Chase Manhattan Bank

William R. LaRue Bank of America

Rudolph V. Dutzman Sun Company

Paul A. Willner Raymond International

Maureen D. Lane Westinghouse Electric Corporation

Charles W. Osborne Union Oil Company of California

William D. Klay Manufacturers Hanover Company

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George S. Strother Metropolitan Life Insurance Company

Clayton M. Jones Rockwell International

John P. Surma Price Waterhouse

Fred W. DeBussey Merrill Lynch & Co., Inc.

John T. McCullough Westinghouse Electric Corporation

Ronald W. Jeitz Texaco Inc. U.S. Embassy, Japan

Department of the Treasury

U.S. Trade Representative

Office of Management and Budget

Department of Agriculture

U.S. Information Agency

U.S. International Trade Commission

Department of State

Department of the Army

Department of Defense

General Services Administration

Environmental Protection Agency

Federal Reserve System

Department of the Treasury

Department of Justice

Department of the Treasury



Assigned to:

Department of Labor

Department of Interior

General Services Administration

Department of the Navy

Internal Revenue Service

Department of Justice

Veterans Administration

Department of the Treasury

U.S. Postal Service

 $Department \, of \, Commerce$

Department of Defense

Federal Emergency Management

Agency

 $Department \, of \, Transportation \,$

Department of Defense

Department of Agriculture

Overseas Private Investment

Corporation

 $Department \, of \, Justice$

Richard P. Caliri John Hancock Mutual Life Insurance

Mark L. Swanson United Banks of Colorado Inc.

Gerardo J. Santeiro Florida Power & Light Company

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John R. Benda U.S. Steel Corporation

Donald D. Dea Xerox Corporation

Stephen F. Tanaka IBM Corp.

Richard W. Wroten Arthur Andersen & Co.

David R. Allison Tenneco Inc.

William P. Epke Equitable Life Assurance Society

A. Leon Fox, Jr. Sandoz Pharmaceuticals

Ronald E. Freedman General Electric Company

Chrystal L. Veazey
Prudential Insurance Company

William B. Walsh Project HOPE

George J. Trapp New York Life Insurance

Thomas C. Ballou U.S. Steel Corporation

John J. Spano Monsanto



Federal Sector Executives (1982-83)

Assigned to:

Don C. Eller

Department of State

U.S. Steel Corporation

Joseph L. Mancusi

Veterans Administration

Equitable Life Assurance Society

Philip A. Selwyn

Department of the Navy

Honeywell, Inc.

Arline E. Vogel

Central Intelligence Agency

City Investing Company

Joseph J. Voytek

Department of Labor

Teledyne, Inc.

Paul D. Tisdale

Department of Defense

Chase Manhattan Bank

E. Jason Steptoe

Department of Transportation

TRW Inc.

Donald G. Coonley

Department of the Treasury

IBM Corp.

Thomas J. Barchi

General Accounting Office

Xerox Corporation

John R. Cook

Nuclear Regulatory Commission

Union Oil Corporation

Avram E. Guroff

Department of Agriculture

Tenneco Inc.

William C. Haight

Department of Commerce

Martin Marietta Aerospace

John W. Hisle, Jr.

Department of Health and Human

Services

IBM Corp.

Paul B. Mentz

Department of Transportation

Maryland National Bank

Kathleen W. Conway

Environmental Protection Agency

IBM Corp.

James F. Kerrigan

Department of the Treasury

Northrop Corporation

The President's Commission on Executive Exchange extends its deepest gratitude to the following Ambassadors and Embassies whose cooperation and assistance made our successful International Seminar possible.

UNITED STATES EMBASSY, BRUSSELS

The Honorable Charles H. Price, II

U.S. Ambassador to Belgium

Mary McDonnell **Economics Counselor**

UNITED STATES MISSION TO NATO

The Honorable W. Tapley Bennett, Jr. U.S. Representative to NATO

Howard Perlow Political Officer

UNITED STATES MISSION TO THE EUROPEAN COMMUNITIES

The Honorable George S. Vest

U.S. Representative to the European Communities

Dell Pendergrast Public Affairs Counselor

Bill Lawrence Deputy Public Advisor

UNITED STATES EMBASSY, PARIS

The Honorable Evan G. Galbraith

U.S. Ambassador to France

Henry Clay Black Acting Commercial Attache

UNITED STATES EMBASSY, BONN

The Honorable Arthur F. Burns

U.S. Ambassador to the Federal Republic of Germany

William Edgar Minister-Counselor Ron Casagrande **Economics Counselor**

UNITED STATES MISSION, BERLIN

Ernest A. Nagy Deputy

> John P. Jurecky **Economics Counselor**

UNITED STATES EMBASSY, BERLIN

The Honorable Rozanne Ridgway

U.S. Ambassador to German Democratic Republic

Walter B. Smith II Deputy Chief of Mission Allan R. Thompson Political Officer

The President's Commission on Executive Exchange also extends its sincere appreciation to the government and corporate officials who gave freely of their time during the International Seminar.

The President's Commission on Executive Exchange extends its appreciation and gratitude to the following staff members for their efforts on behalf of the International Seminar.

Franklin L. Lavin
Director of Education Programs
Coordinator of the International Seminar

Kelly McManus Staff Assistant

Arlene P. Davenport Financial Director

This publication was printed with funds collected from the private sector.

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