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WHITE HOUSE
OFFICE OF RECORDS MANAGEMENT
WORKSHEET

XI H - INTERNAL

Name of Document: PRESIDENT'S SCHEDULE JUL 27 81

Subject Codes:

PR 007.01

- 1 Meeting with Governor FORREST (FOB) JAMES re tax legislation
- 2 " " Representative SILVIO CONTE " " "
- 3 Meeting with selected Democratic members of the House of Representatives re tax legislation (2 SEPARATE GROUPS)
- 4 Meeting w Ambassador PHILIP HABIB
- 5 Meeting with Representative JOHN MYERS re tax legislation
- 6 " " " " CARL PURSELL " " "
- 7 Meeting with representatives of business community re tax legislation
- 8 Meeting with representatives of trade associations re tax legislation
- 9 Speaking notes for #7 and #8

ST 001
FI 010
FG 032
CO 001.07
PR 005.02

Continued

ROUTE TO:	ACTION	DISPOSITION
Office/Agency (Staff Name)	Action Code	Tracking Date YY/MM/DD
RMMATT	ORIGINATOR	81, 11, 06
	Referral Note:	C 8/11/06

WHITE HOUSE
OFFICE OF RECORDS MANAGEMENT
WORKSHEET

- X - MEDIA
- H - INTERNAL

Name of Document: BRIEFING PAPERS FOR
PRESIDENT'S SCHEDULED
APPOINTMENTS FOR JUL 27 81

Subject Codes:
PR 007.01

Subject:
10 Meeting with Representatives WAYNE DOWDY
and G.V. SONNY MONTGOMERY

and speaking notes
11 Memorandum re Television and Radio
Address on tax^{cut} legislation and
social security

SP 529
WE 007

ROUTE TO:

ACTION

DISPOSITION

Office/Agency (Staff Name)	Action Code	Tracking Date YY/MM/DD	Type of Response	Completion Date YY/MM/DD
RMMATT	RSZ	81.11.06		C 81.11.06

Referral Note: _____

THE WHITE HOUSE
WASHINGTON
THE PRESIDENT'S SCHEDULE
Monday, July 27, 1981

Self

(2)

9:00 am (30 min)	<u>Staff Time</u> (Baker, Meese, Deaver)	Residence
9:30 am (15 min)	Senior Staff Time	Residence
9:40 am (15 min)	<u>Personal Staff Time</u>	Residence
10:00 am (10 min)	Brief Meeting with Gov. Forrest Hood (Fob) James of Alabama (Lyn Nofziger) <u>Writing Pool & Photo Coverage</u>	Residence Library
10:15 am (20 min)	<u>Dropby at Tax Briefing for Corporate Representatives</u> (Elizabeth Dole) <i>Remarks 10:15-10:24</i> Writing Pool & Photo Coverage	East Room
10:45 am (15 min)	<u>Brief Meeting with Rep. Silvio O. Conte (R-Mass)</u> (Max Friedersdorf) <i>10:48-11:08</i>	Residence <i>Living Room</i>
11:00 am (20 min)	<u>Brief Meeting with 7 Republican Representatives</u> (Max Friedersdorf) <i>11:11-11:43</i>	Residence Treaty Room <i>Yellow Oval</i>
11:20 am (10 min)	Personal Staff Time	Residence
11:30 am (20 min)	<u>Dropby at Tax Briefing for Trade Association</u> <u>Representatives</u> <i>11:45-11:55</i> (Elizabeth Dole) <u>Writing Pool & Photo Coverage</u>	East Room
✓ Noon (30 min)	<u>Meeting with Philip Habib</u> (Richard V. Allen) <i>PHOTO opp</i>	Library Map Room
12:30 ^{12:37} pm (60 min)	<u>Lunch & Personal Staff Time</u>	Residence
1:30 pm (15 min)	<u>Brief Meeting with Rep. John T. Myers (R-Ind)</u> (Max Friedersdorf) <i>1:33-2:00</i>	Residence <i>Living Room</i>
1:45 pm (15 min)	<u>Brief Meeting with Rep. Carl D. Purcell (R-Mich)</u> (Max Friedersdorf) <i>2:02-2:23</i>	Residence <i>Living Room</i>
2:00 pm (20 min)	<u>Brief Meeting with 7 Republican ^{Democrat} Representatives</u> (Max Friedersdorf) <i>2:28-3:07</i>	Residence Treaty Room <i>Yellow Oval</i>
2:20 pm (25 min)	Hold for Congressional Time <u>Montgomery Downy (D. Miss.)</u> (Max Friedersdorf) <i>3:05-3:18</i> <i>JA, REAGAN, DISTREIN</i>	Residence <i>Living Room</i>
3:15 pm (2 hrs)	<u>Personal Staff Time and Speech Preparation</u> <i>→ 4:26</i>	Residence
8:00 pm (30 min)	<u>Television Speech (Live)</u> (David Gergen)	Oval Office

THE WHITE HOUSE

WASHINGTON

July 24, 1981

MEETING WITH GOVERNOR FOB JAMES

July 27, 1981

Residence Library

10:00 am

FROM: Lyn Nofziger
Rich Williamson

I. PURPOSE

The purpose of the meeting is to afford the President the opportunity to discuss his tax-cut proposals with Governor James.

II. BACKGROUND

Alabama Governor Fob James was the only Democrat Governor that did not endorse Jimmy Carter in 1980. James is very supportive of the President and his programs. Following the meeting at 10:00 am, James will be embarking on a three day, five state, fourteen city tour to promote the tax-cut program. He will be appearing at a series of airport press conferences that will be concentrated in the Boll Weevil districts. His tour is being totally funded by the Governor's office.

III. PARTICIPANTS

The President ✓
Lyn Nofziger ✓
Rich Williamson ✓
Governor Fob James ✓
~~Mrs. Bobbie James~~
Charlie Snider ✓

IV. PRESS PLAN — 1/25/81 9/11

White House photographer.
Regional press on the West Lawn after the meeting.

V. SEQUENCE OF EVENTS

The President greets Governor James who will be introduced by Lyn Nofziger. Mr. Nofziger will highlight the purpose and focus of the tour. The President will make brief informal remarks on the tax-program. The meeting concludes.

THE WHITE HOUSE

WASHINGTON

July 26, 1981

MEETING WITH CONGRESSMAN SILVIO CONTE (R-MASS)

DATE: Monday, July 27, 1981

PLACE: The Residence - *LIVING Room*

TIME: 10:45 a.m. (15 minutes)

FROM: MAX L. FRIEDERSDORF *M.L.F.*

I. PURPOSE

To thank Conte for his efforts in the Appropriations Committee and to solidify his vote on the Conable-Hance II tax bill.

II. BACKGROUND

Several Northeastern Republicans, including Conte, are upset by the oil provisions added to Conable-Hance II. As a senior Member, Conte's support is crucial. This meeting will enable the President to get Conte's commitment - and by doing so, help firm up other Northeastern Republicans.

Appropriations bills are the next major battleground in our efforts to curb spending. Conte has been very supportive and the President needs to encourage his continued cooperation.

III. PARTICIPANTS

- ✓ The President
- ✓ Secretary Regan
- ✓ OMB Director Stockman
- ✓ Congressman Conte
- ~~Max L. Friedersdorf~~
- ✓ *KEN DUBERSTEIN*

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No specific agenda.

Attachment: Talking Points

THE WHITE HOUSE

WASHINGTON

July 24, 1981

MEETING WITH SELECTED DEMOCRATIC
MEMBERS OF THE HOUSE
OF REPRESENTATIVES

DATE: JULY 27, 1981
LOCATION: THE RESIDENCE
TIME: 11:00 A.M. (20 Minutes)
FROM: Max L. Friedersdorf

I. PURPOSE

To solicit support for the Conable-Hance bipartisan proposal.

II. BACKGROUND

This group of Democratic Congressmen was selected from among those who either are supporting the original Conable-Hance bipartisan tax proposal, leaning in favor, or undecided. The Democratic leadership of the House has been wooing these Members heavily; and the Democratic Party apparatus has been applying heavy constituent pressures in a number of their Districts.

With the completion of the Ways and Means Committee mark-up and the announcement, on July 24, 1981, of Conable-Hance II, there is now a very clear choice between the two proposals. This meeting will provide the opportunity for the President to firm up support and to try to convince the leaning and undecided to become supporters.

III. PARTICIPANTS

See attachment.

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No set schedule.

Attachment A: Talking Points
Attachment B: Participants

ATTACHMENT B

PARTICIPANTS

// //

✓ The President
Secretary Regan

Congressman G.V. "Sonny" Montgomery
Congressman Buddy Roemer
~~Congressman L. H. Fountain~~
Congressman Gus Yatron
Congressman Bob Young
Congressman Clarence Long
Congressman Phil Gramm

Staff

~~Max L. Friedersdorf~~

✓ *KEN SUBSISVEIN*

THE WHITE HOUSE

WASHINGTON

MEETING WITH AMBASSADOR PHILIP HABIB

DATE: July 27, 1981
LOCATION: ~~Oval Office~~ *MAD ROOM*
TIME: 12:00

FROM: RICHARD V. ALLEN *RA*

I. PURPOSE

For Ambassador Habib to report on his mission to the Middle East from July 9-26, 1981.

II. BACKGROUND

Habib has made three trips to the Middle East as a Special Presidential Emissary. From May 6-28, he helped avert a major military confrontation between Israel and Syria over its surface-to-air missiles in Lebanon. From June 5-26, Habib set in motion a diplomatic process led by the Saudis. They helped effect an interim agreement for Zahle, Lebanon that lifted the Syrian siege of the city and permitted the Christian Phalange forces to withdraw. From July 9-26, Habib negotiated an agreement to end two weeks of fighting between Israelis and Palestinians in Lebanon and along its borders with Israel.

III. PARTICIPANTS *EM, JA, Allen*

Ambassador Philip Habib, Special Presidential Emissary
Alexander M. Haig, Secretary of State
Richard V. Allen, Assistant to the President for
National Security Affairs
Nicholas Veliotis, Assistant Secretary, State Department
Morris Draper, Deputy Assistant Secretary, State Department
~~Raymond Tanter, Senior Staff Member, NSC~~
Appropriate White House Staff

IV. PRESS PLAN

Photo opportunity.

V. SEQUENCE OF EVENTS

-- The President thanks Ambassador Habib for obtaining a ceasefire, Habib responds, the Secretary of State provides an overview of the situation, the President then poses questions on where we go from here and inquires about Habib's ideas concerning his future role.

THE WHITE HOUSE

WASHINGTON

July 26, 1981

MEETING WITH CONGRESSMAN JOHN T. MYERS (R-IND)
DATE: MONDAY, JULY 27, 1981
PLACE: THE RESIDENCE
TIME: 1:30 P.M. (15 MINUTES)
FROM: ^{1:33 -} MAX L. FRIEDERSDORF *Mlf*

I. PURPOSE

To solidify John Myers' vote for the Conable-Hance tax bill and to thank him for his work as the Ranking Republican on the Appropriations Subcommittee on Energy and Water Development.

II. BACKGROUND

Myers has consistently expressed opposition to Kemp-Roth and the President's original tax proposal. He claims that his voters prefer a balanced budget to a tax cut.

He was reluctant to indicate support for the economic package - but has voted with the Administration except on one key vote - which he announced on the Floor was done by mistake.

Myers is philosophically comfortable with our efforts to reduce federal spending, but he has not been out-front with his support. This meeting will provide an opportunity for the President to ask him to be a strong team player.

III. PARTICIPANTS

The President *Bob Michel*
Congressman Myers
~~Max L. Friedersdorf~~ *Jim Baker*
K. DUBERSTEIN

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No specific agenda.

Attachment: Talking Points

THE WHITE HOUSE

WASHINGTON

July 26, 1981

MEETING WITH CONGRESSMAN CARL PURSELL (R-MICH)
DATE: MONDAY, JULY 27, 1981
PLACE: THE RESIDENCE
TIME: 1:45 P.M. (15 MINUTES)
FROM: ^{2:02 - 2:23} MAX L. FRIEDERSDORF *mb*

I. PURPOSE

To solidify Congressman Pursell's support for the Conable-Hance II tax bill and to ask for his help with Northeast-Midwest Republicans.

II. BACKGROUND

Carl Pursell has been very active in the Northeast-Midwest Coalition. Consequently, he has been out-front on behalf of those who are concerned about the adverse impact that the President's economic package might have on the older, industrialized regions of the country.

Pursell is very aware of the objections raised by many Northeast-Midwest Republicans concerning the oil provisions that were added to the Conable-Hance II bill. He can be very helpful with that group of Republicans that have been uncomfortable with many aspects of the President's program.

This meeting will provide an opportunity for the President to strongly reassure Pursell that he is committed to this nation's economic recovery and that the urban areas of the Northeast and Midwest are the key to any sustained economic turnaround.

III. PARTICIPANTS

- ✓ The President
- ✓ Secretary Regan
- ✓ Congressman Pursell
- ✓ James Baker
- ✓ ~~Max L. Friedersdorf~~ *Ken Duben*
- ✓ House Republican Leader Bob Michel

THE WHITE HOUSE

WASHINGTON

July 24, 1981

MEETING WITH SELECTED DEMOCRATIC
MEMBERS OF THE HOUSE
OF REPRESENTATIVES

DATE: JULY 27, 1981
LOCATION: THE RESIDENCE
TIME: 2:00 P.M. (20 MINUTES)
FROM: Max L. Friedersdorf *M.L.F.*

I. PURPOSE

To solicit support for the Conable-Hance bipartisan proposal.

II. BACKGROUND

This group of Democratic Congressmen was selected from among those who either are supporting the original Conable-Hance bipartisan tax proposal, leaning in favor, or undecided. The Democratic leadership of the House has been wooing these Members heavily; and the Democratic Party apparatus has been applying heavy constituent pressures in a number of their Districts.

With the completion of the Ways and Means Committee mark-up and the announcement, on July 24, 1981, of Conable-Hance II, there is now a very clear choice between the two proposals. This meeting will provide the opportunity for the President to firm up support and to try to convince the leaning and undecided to become supporters.

III. PARTICIPANTS

See attachment.

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No set schedule.



Attachment A: Talking Points
Attachment B: Participants

ATTACHMENT B

2.28 ✓

PARTICIPANTS

The President

Secretary Regan

~~Jim Baker~~

Congressman Dan Daniel

~~Congressman Jack Brinkley~~

Congressman Roy Dyson

Congressman Bill Nichols

Congressman Bob Stump

Congressman Bill Boner

Congressman Bo Ginn

Staff

~~Max L. Friedersdorf~~

Ken SUBENSTEIN

THE WHITE HOUSE

WASHINGTON

July 24, 1981

MEETING WITH GOVERNOR FOB JAMES

July 27, 1981

Residence Library

10:00 am

FROM: Lyn Nofziger
Rich Williamson

I. PURPOSE

The purpose of the meeting is to afford the President the opportunity to discuss his tax-cut proposals with Governor James.

II. BACKGROUND

Alabama Governor Fob James was the only Democrat Governor that did not endorse Jimmy Carter in 1980. James is very supportive of the President and his programs. Following the meeting at 10:00 am, James will be embarking on a three day, five state, fourteen city tour to promote the tax-cut program. He will be appearing at a series of airport press conferences that will be concentrated in the Boll Weevil districts. His tour is being totally funded by the Governor's office.

III. PARTICIPANTS

The President
Lyn Nofziger
Rich Williamson
Governor Fob James
Mrs. Bobbie James
Charlie Snider

IV. PRESS PLAN

White House photographer.
Regional press on the West Lawn after the meeting.

V. SEQUENCE OF EVENTS

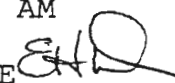
The President greets Governor James who will be introduced by Lyn Nofziger. Mr. Nofziger will highlight the purpose and focus of the tour. The President will make brief informal remarks on the tax-program. The meeting concludes.

B

THE WHITE HOUSE

WASHINGTON

July 27, 1981

MEETING WITH: Corporate Washington Representatives
LOCATION: East Room
TIME: 10:15 AM - 10:30 AM
FROM: ELIZABETH H. DOLE 

PURPOSE: To solicit active support from the corporate community on behalf of your bi-partisan tax package.

BACKGROUND: The business community was extremely supportive of Gramm-Latta, and their involvement was one of the keys to the legislative successes on the budget cuts. They possess highly effective networks which mobilize members at the grassroots level. With a minimum of time left before the vote, the groups in this gathering are one of the few remaining effective means to quickly disseminate vital information.

Prior to your arrival, I will have provided the group with a welcome and comments regarding the urgency of involvement, followed by Sec. Regan on the specifics of the Tax Package and Max Friedersdorf on legislative strategy. We will have taken questions from the audience.

PARTICIPANTS: Secretary Regan, Elizabeth H. Dole, Max Friedersdorf and 250 Corporate Washington representatives.

PRESS PLAN: White House Photographer

SEQUENCE OF EVENTS:

10:15 AM On offstage announcement, you enter the East Room and proceed directly to the podium to begin delivery of your prepared remarks.

10:30 AM Remarks conclude. You depart East Room, greeting guests as you leave.

ATTACHMENTS: Prepared Remarks

REMARKS: DROP-BY TAX BRIEFING FOR TRADE ASSOCIATIONS and
DROP-BY TAX BRIEFING FOR CORPORATE REPRESENTATIVES
JULY 27, 1981

Thank you for coming today. It gives us a chance to bring you up-to-date on the progress of our economic programs, and it also gives us a chance to ask you for a little help.

You are an interest group of free enterprise, and know full-well what is at stake as we struggle to put in place our program for economic recovery. We have accomplished a great deal: the Congress is completing work on the largest budget cuts that body has ever considered, we have done much to reduce the burden of overregulation and we are working closely with the Federal Reserve Board to maintain slow and steady monetary growth. But the last, most crucial item on our agenda for prosperity still lies ahead: we must cut taxes.

This week Members of the Congress will choose between the bipartisan tax cut called for in our program for recovery, and the tax increase proposed by the House leadership. The choice will determine the future of the economy, of your business or organization, and of your family.

I am afraid that, as the tax debate has come down to the wire, so much has been said that some very simple differences have gotten lost.

For example, the Speaker boasts that the leadership bill gives a higher cut to working Americans. If you're only planning on living 2 years -- so it does. But then

bracket creep takes over and taxes start going up again.

Our bill indexes taxes. That means that as inflation causes your salary to go up, your taxes won't go up, as well. It has been estimated that a worker who made \$10,000 in 1972 is no better off today if he earns nearly \$20,000. And his taxes have gone up 33 percent. A sad trick has been played on the working people of this country, and our bill would make it right.

By indexing taxes for inflation, we make a permanent commitment. We want to cut taxes for tomorrow as well as today.

So, for the Democratic leadership to talk about a tax cut at all is puzzling. Taxes will go up by nearly 22 percent in the next 3 years, due to that bracket creep and tax increases already built into the system. Their 15 percent cut still will leave a sizable tax increase. We counter that 22 percent climb with a 25 percent cut. And we also stop the bracket creep.

But when the details of the debate are cleared away, let everyone remember this: the concepts at the heart of our first tax proposal remain intact today. Our bill cuts taxes across-the-board for the next 3 years. Our bill cuts taxes by the same percentage for everyone who pays them, and has a 3-year guarantee to let people know where they stand -- it gives them something to count on so they can plan.

As you probably know, the bipartisan bill has business provisions such as an accelerated cost recovery system.

Last week we added incentives to further encourage investment, research and development. And our bill will almost eliminate estate taxes, ensuring family farms and businesses will stay in the family. This bipartisan proposal was designed to encourage the small businesses that provide 80 percent of new jobs.

As you consider the two options, remember that the majority leadership in the House has given us 5 tax cuts in the last 10 years. In the same 10 years our taxes have gone up by more than \$400 billion. The tax cuts they've given us have wound up as tax increases, and if we don't act now, it's going to happen again.

Only a few months ago these same people made fun of cutting taxes. But the voters didn't think it was so funny, so they said they were for a tax cut -- just not ours. In any case, three years was out of the question. Then, one day, a 2-year cut was suddenly practical. And today they say it's 2 years and maybe 3 if some economic standard is met 2 years from now.

The bottom line is simply this: Ours is a permanent commitment and theirs is not. We restore individual incentive and they do not. We offer a real tax cut, and they do not. The choice is clear.

For our country to have a real chance at renewal we must have economic recovery. Tonight I will appear on national television to discuss Social Security and taxes, but what I will really be talking about is our plan to renew

American prosperity. That was the mandate of the people last November. I would like to count on your help to pass the kind of legislation needed to give that recovery a chance. Thank you.

C

THE WHITE HOUSE

WASHINGTON

July 26, 1981

MEETING WITH CONGRESSMAN SILVIO CONTE (R-MASS)

DATE: Monday, July 27, 1981

PLACE: The Residence

TIME: 10:45 a.m. (15 minutes)

FROM: MAX L. FRIEDERSDORF *mb*

I. PURPOSE

To thank Conte for his efforts in the Appropriations Committee and to solidify his vote on the Conable-Hance II tax bill.

II. BACKGROUND

Several Northeastern Republicans, including Conte, are upset by the oil provisions added to Conable-Hance II. As a senior Member, Conte's support is crucial. This meeting will enable the President to get Conte's commitment - and by doing so, help firm up other Northeastern Republicans.

Appropriations bills are the next major battleground in our efforts to curb spending. Conte has been very supportive and the President needs to encourage his continued cooperation.

III. PARTICIPANTS

The President
Secretary Regan
OMB Director Stockman
Congressman Conte
Max L. Friedersdorf

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No specific agenda.

Attachment: Talking Points

ATTACHMENT

SUGGESTED TALKING POINTS FOR MEETING WITH
CONGRESSMAN SILVIO CONTE (R-MASS)

- Thank Sil Conte for his leadership and support as the Ranking Republican on the House Appropriations Committee.
- Tell him that you need his help and leadership for the upcoming tax bill fight.
- Point out that the Conable-Hance proposal is a permanent tax cut. The Democratic leadership is only offering another make-believe tax cut that dissolves into a huge tax increase.
- Acknowledge that Conte and others have expressed some concern about some of the oil provisions added to Conable-Hance II.
- Emphasize that the energy provision in the bipartisan bill is better energy policy and better tax policy than the Ways and Means bill.
- State that the Democrats are playing the same old politics of the past and that you need the solid support of all Republicans - and you especially need the leadership of Sil Conte to win this tax fight.

D

THE WHITE HOUSE

WASHINGTON

July 24, 1981

MEETING WITH SELECTED DEMOCRATIC
MEMBERS OF THE HOUSE
OF REPRESENTATIVES

DATE: JULY 27, 1981
LOCATION: THE RESIDENCE
TIME: 11:00 A.M. (20 Minutes)
FROM: Max L. Friedersdorf *m.b.*

I. PURPOSE

To solicit support for the Conable-Hance bipartisan proposal.

II. BACKGROUND

This group of Democratic Congressmen was selected from among those who either are supporting the original Conable-Hance bipartisan tax proposal, leaning in favor, or undecided. The Democratic leadership of the House has been wooing these Members heavily; and the Democratic Party apparatus has been applying heavy constituent pressures in a number of their Districts.

With the completion of the Ways and Means Committee mark-up and the announcement, on July 24, 1981, of Conable-Hance II, there is now a very clear choice between the two proposals. This meeting will provide the opportunity for the President to firm up support and to try to convince the leaning and undecided to become supporters.

III. PARTICIPANTS

See attachment.

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No set schedule.

Attachment A: Talking Points
Attachment B: Participants

— A

ATTACHMENT A

SUGGESTED TALKING POINTS FOR MEETING WITH
SELECTED DEMOCRATIC MEMBERS OF THE
HOUSE OF REPRESENTATIVES

- Point out that the fundamental difference between the two tax proposals is that the bipartisan plan offers real tax reduction, while the Ways and Means plan allows taxes to continue to increase on the working people of this country.

- Stress that the Conable-Hance bipartisan proposal is a permanent tax cut. The Democratic leadership is only offering another make-believe tax cut that dissolves into a huge tax increase.

- Emphasize that the bipartisan effort has developed a bill that is best for the country. It provides the kind of tax relief that is absolutely essential to the economic health of this nation.

- Note that the driving motive behind the Democratic leadership's bill was, "What can we put together to beat Ronald Reagan?". It is merely the same policies of the past which promised working people tax cuts which they never saw.

- The Ways and Means bill is holding the people's tax cut hostage to future economic events. They give big business a long-term tax break, but won't give individuals a three-year tax cut. We have to provide the certainty and incentives that will help all Americans.

- Ask them a simple question...Are they for reducing taxes or increasing them? Stress that you have fought for your economic program because you believe in it -- and you need their help and their vote on the tax bill.

B

ATTACHMENT B

PARTICIPANTS

The President
Secretary Regan

Congressman G.V. "Sonny" Montgomery
Congressman Buddy Roemer
Congressman L. H. Fountain
Congressman Gus Yatron
Congressman Bob Young
Congressman Clarence Long
Congressman Phil Gramm

Staff

Max L. Friedersdorf

Sonny Montgomery - D Meridian, Mississippi, 3rd District (central part of the state), 8th term. Chairman of Veterans' Affairs Committee and Member of Armed Services Committee. Member of Conservative Democratic Forum and a consistent leader in Democratic support for the President's economic recovery program. Has voted 100% with the Administration's economic recovery program to date.

Strongly supports and advocates the Conable-Hance bipartisan tax proposal. Montgomery met with the President last Thursday to reaffirm his support.

Buddy Roemer - D

Democrat, 4th District of Louisiana (Shreveport region), 1st term; serves on the Public Works and Transportation Committee and the Small Business Committee; member of the Conservative Democratic Forum.

Voted for the Gramm-Latta bipartisan budget resolution and supported the procedural effort to have a single vote on the Administration-backed bipartisan reconciliation amendment. Did not vote for the bipartisan reconciliation amendment, and stated during the House floor debate that the amendment was not well prepared and not understood on either side of the aisle. Indicated during a recent conversation with White House staff that he received a lot of criticism at home during the recess for not supporting the Administration all the way on reconciliation. Has recently talked to the President by phone on the tax issue, and was reported to be enthusiastic about the Conable-Hance proposal but wanted to see what the Ways and Means Committee comes up with. Considered to be leaning in favor of Conable-Hance, but is coming under increasing pressure from the Democratic Leadership in the House to support their proposal.

Roemer met with the President July 17th to discuss the tax bill.

L. H. Fountain - D

Represents the 2nd District of North Carolina which is north central and is from Tarboro. This is his 15th term and he is second ranking Democrat on both the Foreign Affairs and Government Operations Committees. Mr. Fountain is a Conservative Democratic Forum member.

Mr. Fountain voted for Gramm-Latta I and for passage of Gramm-Latta II. He did not support the Administration on any procedural votes during consideration of the reconciliation bill.

Mr. Fountain remains undecided about the tax bill. Favors trigger; is concerned about deficits.

Fountain was invited to join the President at Camp David, and very much wanted to come, but was unable to return from North Carolina in time.

Gus Yatron

Democrat. Reading, Pennsylvania, northwest of Philadelphia, 6th District, 7th term. Serves on the Foreign Affairs Committee and the Post Office and Civil Service Committee.

Yatron supported Gramm-Latta I. He is LEANING FOR Conable-Hance.

The President has talked by phone with Yatron regarding the tax bill, and believes that Yatron will be with us.

Bob Young - D

Maryland Heights, Missouri (St. Louis County),
2nd District, 3rd term. Serves on the Public
Works and Transportation Committee and the
Science and Technology Committee.

Voted in favor of Gramm-Latta I.

He is strongly leaning toward supporting
the Conable-Hance bipartisan tax package.

The President talked by phone with Young about
the tax bill and Young indicated that he is
98 - 99% with us.

Clarence Long

Democrat, represents the second district of Maryland. He is in his tenth term and is Chairman of the Appropriations Subcommittee on Foreign Operations. He opposed the Administration activities in El Salvador.

Long supported final passage of Gramm-Latta I and Gramm-Latta II, but voted against the Administration on other economic package votes. He is undecided on the Conable-Hance bipartisan tax bill.

Phil Gramm - D

Represents the 6th District of Texas (counties south of Dallas), 2nd term. Serves on the Budget Committee, the Energy and Commerce Committee and the Veterans' Affairs Committee. Former economics professor. Member of the Conservative Democratic Forum. Co-sponsor of bipartisan budget and reconciliation proposals.


Strongly supports Conable-Hance bipartisan tax package.

Gramm met with the President last Thursday and has been involved in the development of Conable-Hance II in order to maximize support of conservative Democrats.

THE WHITE HOUSE

WASHINGTON

July 27, 1981

MEETING WITH: Representatives of Major Trade Associations
LOCATION: East Room
TIME: 11:30 AM - 11:45 AM
FROM: ELIZABETH H. DOLE 

PURPOSE: To solicit active support from the trade association community on behalf of your bi-partisan tax package.

BACKGROUND: The trade association community was extremely supportive of Gramm-Latta, and their involvement was one of the keys to the legislative successes on the budget cuts. They possess highly effective networks which mobilize members at the grassroots level. With a minimum of time before the vote, the groups in this gathering are one of the few remaining effective means to quickly disseminate vital information.

Prior to your arrival, I will have provided the group with a welcome and comments regarding the urgency of involvement. Following your remarks, Max Friedersdorf will review legislative strategy, followed by Secretary Regan and the Tax Package. Both will take questions from the audience.

PARTICIPANTS: Secretary Regan, Elizabeth H. Dole, Max Friedersdorf and 250 Trade Association representatives.

PRESS PLAN: Open photo, pool writers

SEQUENCE OF EVENTS:


- 11:30 AM On offstage announcement, you enter the East Room and proceed directly to the podium to begin delivery of your prepared remarks.
- 11:45 AM Remarks conclude. You depart East Room, greeting guests as you leave.

ATTACHMENTS: Prepared remarks (same remarks as at TAB B)

THE WHITE HOUSE

WASHINGTON

July 26, 1981

MEETING WITH CONGRESSMAN JOHN T. MYERS (R-IND)
DATE: MONDAY, JULY 27, 1981
PLACE: THE RESIDENCE
TIME: 1:30 P.M. (15 MINUTES)
FROM: MAX L. FRIEDERSDORF 

I. PURPOSE

To solidify John Myers' vote for the Conable-Hance tax bill and to thank him for his work as the Ranking Republican on the Appropriations Subcommittee on Energy and Water Development.

II. BACKGROUND

Myers has consistently expressed opposition to Kemp-Roth and the President's original tax proposal. He claims that his voters prefer a balanced budget to a tax cut.

He was reluctant to indicate support for the economic package - but has voted with the Administration except on one key vote - which he announced on the Floor was done by mistake.

Myers is philosophically comfortable with our efforts to reduce federal spending, but he has not been out-front with his support. This meeting will provide an opportunity for the President to ask him to be a strong team player.

III. PARTICIPANTS

The President
Congressman Myers
Max L. Friedersdorf

IV. PRESS PLAN

White House Photographer only.

V. SEQUENCE OF EVENTS

No specific agenda.

Attachment: Talking Points

ATTACHMENT

SUGGESTED TALKING POINTS FOR MEETING WITH
CONGRESSMAN JOHN T. MYERS (R-IND)

- Thank John Myers for his work as Ranking Republican on the Energy and Water Development Subcommittee of the House Appropriations Committee.
- Point out that the Appropriations process is the next major battleground in our efforts to hold down excess government spending, and ask for his help.
- Emphasize that the Conable-Hance tax bill provides the kind of tax relief that is absolutely essential to the economic health of this nation.
- Stress that the only way we are going to achieve a balanced budget is to pass our economic package. The bipartisan bill has a lower deficit and provides the certainty and incentives that will help all Americans.
- Point out that the Democrats are playing the same politics of the past and to make the changes necessary you need the solid support of all Republicans.
- Ask John Myers for his vote on the tax bill!