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WITHDRAWAL SHEET

Ronald Reagan Library

DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
1. report 88	re: Ivanov article on Soviet participation in the GATT, page 3 (1p, partial)	n.d.	P-5 OPEN
2. report 89	pages 4 and 5 of item # 1 (2pp)	n.d.	P-5 OPEN
3. memo	from S. Danzansky to Paul Schott Stevens re: PRG minutes (1p)	4/8/88	P-1 B1
4. minutes	Policy Review Group meeting (3pp)	3/29/88	P-1 B1
5. letter	from R. Reagan to Gorbachev (1p)	4/6/88	P-1 B1
6. memo	from Colin Powell to the President re: letter for Secretary Verity's April 13 meeting with General Sec. Gorbachev (1p)	4/4/88	P-1 B1
7. memo	from S. Danzansky to C. Powell re: presidential letter for Sec. Verity's meeting with Gen. Sec. Gorbachev (1p)	3/31/88	P-1, P-5 B1
8. memo	from Melvyn Levitsky to C. Powell re: letter on trade from Pres. Reagan to Gen. Sec. Gorbachev (1p)	3/25/88	P-1 B1
9. memo	from Paul Schott Stevens to Gerald McKiernan re: request for approval of joint statement (1p)	3/30/88	P-1 B1
10. memo	from S. Danzansky to P.S. Stevens re: request for approval of joint statement (1p)	3/29/88	P-1 B1
11. memo	from Franklin Vargo to P.S. Stevens re: request for approval of joint statement (1p)	3/28/88	P-1 B1
12. joint statement draft	re: further development of US-USSR commercial relations (2pp)	3/25/88	P-1 B1 Folder 7
13. memo	from Danzansky to John Negroponte re: March 29 PRG on US-Soviet Joint Commercial Commission meeting (3pp)	3/28/88	P-1, P-5 B1 Folder 8 CB 10/28/00
COLLECTION: DANZANSKY, STEPHEN I.: Files			db
FILE FOLDER: Soviet Union (JCC) (8 of 13) [4 of 7] RAC Box 12 Box 91819			11/16/94

RESTRICTION CODES

Presidential Records Act - [44 U.S.C. 2204(a)]

- P-1 National security classified information [(a)(1) of the PRA].
- P-2 Relating to appointment to Federal office [(a)(2) of the PRA].
- P-3 Release would violate a Federal statute [(a)(3) of the PRA].
- P-4 Release would disclose trade secrets or confidential commercial or financial information [(a)(4) of the PRA].
- P-5 Release would disclose confidential advice between the President and his advisors, or between such advisors [(a)(5) of the PRA].
- P-6 Release would constitute a clearly unwarranted invasion of personal privacy [(a)(6) of the PRA].

Freedom of Information Act - [5 U.S.C. 552(b)]

- F-2 Release could disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA].
- F-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA].
- F-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA].
- F-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA].
- C. Closed in accordance with restrictions contained in donor's deed of gift.

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DOCUMENT NO. AND TYPE	SUBJECT/TITLE	DATE	RESTRICTION
14. talking points	JCC meeting (2p)	n.d.	P-1 B1
15. notes	re: JCC meeting (2pp) (1p)	n.d.	P-1 B1
16. agenda	re: 3/29/88 Policy Review Group meeting (2pp)	n.d.	P-1 B1
17. memo	from Franklin Vargo to P.S. Stevens re: request fo approval of joint statement (1p)	3/28/88	P-1 B1
18. draft statement	re: further development of US-USSR commercial relations (2p)	3/25/88	P-4 B1
19. e-mail note	from Robert Perito to NSEMM re: PRG on JCC (2pp)	3/29/88	P-4 B1
20. memo	from C. Powell to Melvyn Levitsky re: letter on trade from the Pres. Reagan to G.S. Gorbachev (1p)	3/25/88	P-4 B1
21. draft letter	from Reagan to Grobachev (2pp)	n.d.	P-4 B1
22. memo	from P.S. Stevens to Donald Gregg, James Frierson , M. Levitsky.. et al re: PRG meeting on US-Soviet JCC (1p)	3/25/88	P-4 B1
23. agenda	Policy Group Meeting 3/29/88 (1p)	n.d.	P-4 B1
24. memo	same as item # 22 (1p)	3/25/88	P-4 B1
25. agenda	Policy Review Group Meeting (1p)	n.d.	P-4 B1
26. memo	from S. Danzansky to C. Powell re: US-Soviet Joint Commercial Commission meetings, April 12-14 1988 (2pp)	3/25/88	P-1 P-5 B1
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27. memo	copy of item # 26 (2pp)	3/25/86	P-1, P-5 B1
28. memo	from C. Powell to Chief of Staff re: JCC meeting Moscow, March 15-16 (2pp)	2/25/88	P-1 B1
29. report	"Overview of US-Soviet Trade Issues for Joint US-USSR Commercial Commission in Moscow, March 15-16, 1988 (12pp)	n.d.	P-1, P-5 B1
30. cable (vax)	from Am. Embassy Moscow to Sec. of State re: JCC planning (1p)	n.d.	P-1 B1
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JCL (4 of 7)
Danzansky

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THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 13-18 LISTED ON THE
WITHDRAWAL SHEET AT THE FRONT OF THIS FOLDER.

ORIGINAL SOVIET
DRAFT -- NOT ACCEPTED BY U.S.

Draft

Joint Statement

on further development of the US - USSR trade
and economic relations

ATTACHED
FOR INFO
ONLY

At the end of the X US - USSR Joint Commercial Commission meeting held by instruction of General Secretary M. Gorbachev and President R. Reagan in order to develop concrete proposals for the expansion of soviet-american trade and economic relations the following statement was issued by the USSR Minister of Foreign Economic Relations and U.S. Secretary of Commerce.

Both sides believe that the new situation developing now in soviet-american relations opens favourable possibilities for their trade and economic cooperation which currently ^{do} not correspond to the existing potentials of the two countries. Acknowledging that the trade and economic ties are a necessary element in strengthening bilateral soviet-american relations, both sides stressed that the development of this element should not be left behind of the development of US - USSR relations in general. Also they pointed out once again the economic benefits of mutual trade.

Both agree that currently there are considerable opportunities to increase mutual trade and economic cooperation. They pointed out that economic reforms, including those in foreign economic activities, now under way in the Soviet Union, create the conditions for establishing more profound, based on modern forms cooperation between soviet organizations and american companies, which actually had already started. In this connection both sides on behalf of their Governments expressed their support to efforts aimed at expanding trade and economic cooperation, including by establishing joint ventures, consortiums and industrial cooperation. Attaching great importance to new forms which could play a role in the further development of trade and economic ties both sides stated that there are considerable reserves in developing traditional trade

with raw materials, agricultural products, chemicals and other commodities, finished products as well as many types of equipment and technology. Special efforts are to be devoted to streamline the structure of mutual trade, to increase the share of value-added products. The expansion of trade and economic relations also suppose they are of

a stable, long-term and balanced nature.

Both agree that the realization of the presenting prerequisites and possibilities would require further actions from both sides aimed at creating appropriate conditions for development of mutual trade and economic relations, based on principles of equality, non - interference in the internal affairs, mutual benefit and sanctity of obligations. Both sides recognize that in accordance with the laws and ^{regulations} existing in each country the steps are to be undertaken to facilitate and stimulate exchange by commodities and services, to remove existing and to prevent new barriers and obstacles. They also stressed the importance of bi-lateral understandings and agreements on different matters of mutual trade, which are considered to be a tool for settling problems and, taken as a complex, as means of strengthening the whole infrastructure of trade and economic ties.

Both sides noted that recently some real steps were made, filling with concrete content their aspiration to expand mutually beneficial trade and economic relations. (Further some of these steps are to be numbered, including quantity of Letters of Intent and signed agreements on Joint Ventures, as well as the creation of soviet and american trade consortiums).

To facilitate the cooperation based on some new forms, including joint ventures and industrial cooperation, the sides have reached an understanding on expediency of corresponding extension of the Long - Term Agreement Between the Union of Soviet Socialist Republics and the United States of America To Facilitate Economic, Industrial and Technical Cooperation of June 29, 1974. An arrangement has been reached to create a group of experts to study a problem of mutual guarantees of investments.

It was recognized to be expedient to expand Terms of Reference of Joint Intergovernmental US - USSR Commercial Commission, in particular by charging it with monitoring of the implementation of the said Agreement. Both sides also agree to create working groups on cooperation in various branches within the framework of the Joint Commission.

Both sides stated that in accordance with their desire to go further in expansion of mutually beneficial trade and economic relations they also undertake some other steps to facilitate these relations. They have also expressed their desire to settle in the spirit of good will other questions with the aim to facilitate mutual commercial activities.

JCC (40+7)
Panzansky

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REQUEST FOR APPOINTMENTS

To: Officer-in-charge
Appointments Center
Room 060, OEOB

Please admit the following appointments on March 29, 1988
for John D. Negroponete of NSC:
(NAME OF PERSON TO BE VISITED) (AGENCY)

See attached list.

MEETING LOCATION

Building White House Requested by Cathy Millison
Room No. Situation Room Room No. Sit Telephone 456-2225
Time of Meeting 3:30 p.m. Date of request March 29, 1988

Additions and/or changes made by telephone should be limited to five (5) names or less.

APPOINTMENTS CENTER: SIG/OEOB - 395-6046 or WHITE HOUSE - 456-6742

OVP

Don Gregg

STATE

W. Allen Wallis 11/5/12

Rozanne Ridgway 8/22/35

Treasury

Jerry Newman 8/26/38

Stephen Entin 3/11/48

DOD

David Wigg 5/6/43

Talbott Linstrom 12/8/34

JCS

Richard Naab 10/29/40

Alan G. Stolberg 4/15/51

CIA

Richard Kerr 10/4/35

Douglas Whitehouse 7/18/40

OMB

Wayne Army

COMMERCE

James P. Moore, Jr. 4/24/53

Franklin Vargo 3/11/42

Paul Freedenberg 2/17/43

USTR

James M. Murphy 2/21/42

David Weiss 6/22/53

or

Michael Smith 6/16/36 (Weiss will leave if
Smith attends)

WH

Dan Crippen

NSC

Bob Dean

Steve Danzanskuy

Eric Melby

Fritz Ermarth

3CC (1467)
Danzansky

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THIS FORM MARKS THE FILE LOCATION OF ITEM NUMBER 24-28 LISTED ON THE
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CONCRETE STEPS TO BE TAKEN BY THE
JOINT US-USSR COMMERCIAL COMMISSION
- TO EXPAND US-SOVIET TRADE AND ECONOMIC RELATIONS

PROPOSED BY THE U.S. DELEGATION TO THE
US-USSR WORKING GROUP OF EXPERTS
FEBRUARY 18-19, 1988

The U.S. delegation stressed the relationship between trade and the overall bilateral relationship, stating its hope that further improvements in other aspects of the relationship would be such as to permit fundamental improvements in the underlying conditions for trade relations. The delegation drew particular attention to the U.S. policy of the relationship between MFN and emigration.

Within the context of the overall relationship, the U.S. delegation expressed the strong interest of the U.S. side in increasing mutually beneficial bilateral trade and economic relations. The delegation pointed to the Summit Statement's instructions to the Joint Commission to develop concrete ways of expanding trade and economic relations.

In pursuit of this objective, the U.S. delegation proposed that the 10th session of the US-USSR Joint Commercial Commission agree on a series of specific steps that would improve the conditions and prospects for doing business in the USSR. The delegation expressed its interests in further steps to create a business climate which would allow viable contracts or joint venture agreements in non-strategic areas to be signed. In addition, the delegation noted the strong U.S. business interest in seeing the Soviet side focus on concluding some long-standing contract negotiations that have been underway with U.S. firms.

The U.S. delegation proposed agreement on the following concrete measures:

Improving Marketing Access and Information.

The the Soviet side would agree to establish mechanisms creating a greater marketing transparency. In particular, the U.S. seeks: (1) an information clearing center on the specific import requirements of Soviet entities having decentralized importing authority; (2) information sufficient to allow U.S. companies to reach the holders of key trade positions in the reorganized Soviet trade structure; and (3) Soviet endorsement of a U.S. "Commercial Newsletter" to be sent to those individuals on a periodic basis.

As the Soviet trade structure changes, a central trade information center of import requirements would benefit both sides. A greater number of U.S. and other companies would be able to more readily determine what products and services Soviet enterprises wanted to import. Soviet enterprises would find more bidders as a result, meaning more competition and lower prices. The central trade information center would have no role in trade decisions. It would be only a depository of information. The U.S. side provided a copy of the "Commerce Business Daily" as an example of a central information source on U.S. government contracts.

Provision of lists of Soviet trade decision makers and official endorsement of a commercial newsletter would greatly improve the ability of U.S. companies to offer their products in the Soviet market, improving their business prospects and also improving the prospects that Soviet buyers would find better products at better prices. Copies of U.S. Commercial Newsletters distributed in other countries were provided to the Soviet delegation.

Initiating a Trade Missions Program.

The United States would initiate a program of trade missions and company seminars in the USSR in non-strategic areas of interest to both countries. The Soviet side would agree to facilitate this program by providing appropriate assistance to help the missions identify and meet prospective business partners.

Establishing High Potential Sectoral Working Groups.

Both sides would agree to establish sectoral working groups to expand trade in peaceful industry sectors where both agree the potential for trade and economic cooperation is highest. These groups would provide a continuing means of following up on business proposals and identifying particular trade prospects. They would facilitate the prospects of buyers and sellers establishing contact, and would help reduce time delays and problems that have delayed the completion of business arrangements. The U.S. delegation proposes that the first groups be established in food processing, energy equipment, construction equipment, and medical equipment.

Forming a Tourism Working Group.

Believing that tourism in the USSR represents significant potential for expanding mutually beneficial business, both sides would agree to establish a tourism working group under the JCC for the purpose of facilitating resolution of tourism-related commercial issues. Such a working group could open new possibilities for cooperation between U.S. travel suppliers and Soviet organizations in the area of tourism in the USSR. Subjects could also include possibilities for cooperation with U.S. hotel corporations. The group could also explore joint venture opportunities between Soviet organizations and U.S. hotel firms and other firms in the tourism industry.

Facilitating Use of the US Commercial Office in Moscow.

The Soviet side would agree to encourage Soviet trade executives and end users to utilize the facilities of the U.S. Commercial Office (USCO) in Moscow. USCO maintains a well equipped commercial library containing commercial directories and other information on products and services available from U.S. companies. Entry to USCO is presently barred by police unless visitors have specific authorization. The U.S. delegation seeks Soviet agreement to have open access to USCO with no authorization needed, and also seeks an open letter to the Soviet trading community from Chairman Kamentsev or Minister Katushev encouraging them to visit and use the USCO facilities -- to find U.S. suppliers, but also to find prospective U.S. customers as well.

In addition, the U.S. delegation seeks the agreement of the Soviet side that the State Committee on Science and Technology (GKNT) will cooperate fully in providing the necessary facilitation assistance to single company shows and seminars at USCO. The Foreign Trade Ministry has provided the support agreed at earlier JCC meetings, but GKNT has not, despite repeated requests. Lack of such support, particularly GKNT's encouragement of end users to visit the shows and seminars, is a significant obstacle to the successful use of USCO.

Improving Business Facilities..

The Soviet side would agree to take steps to improve business facilities for U.S. companies operating in the USSR. U.S. companies, like other Western firms, face high rents and phone bills, difficulties in being able to hire personnel, problems with office space, and other impediments. Soviet efforts to improve the work environment for U.S. firms could aid considerably in facilitating bilateral business.

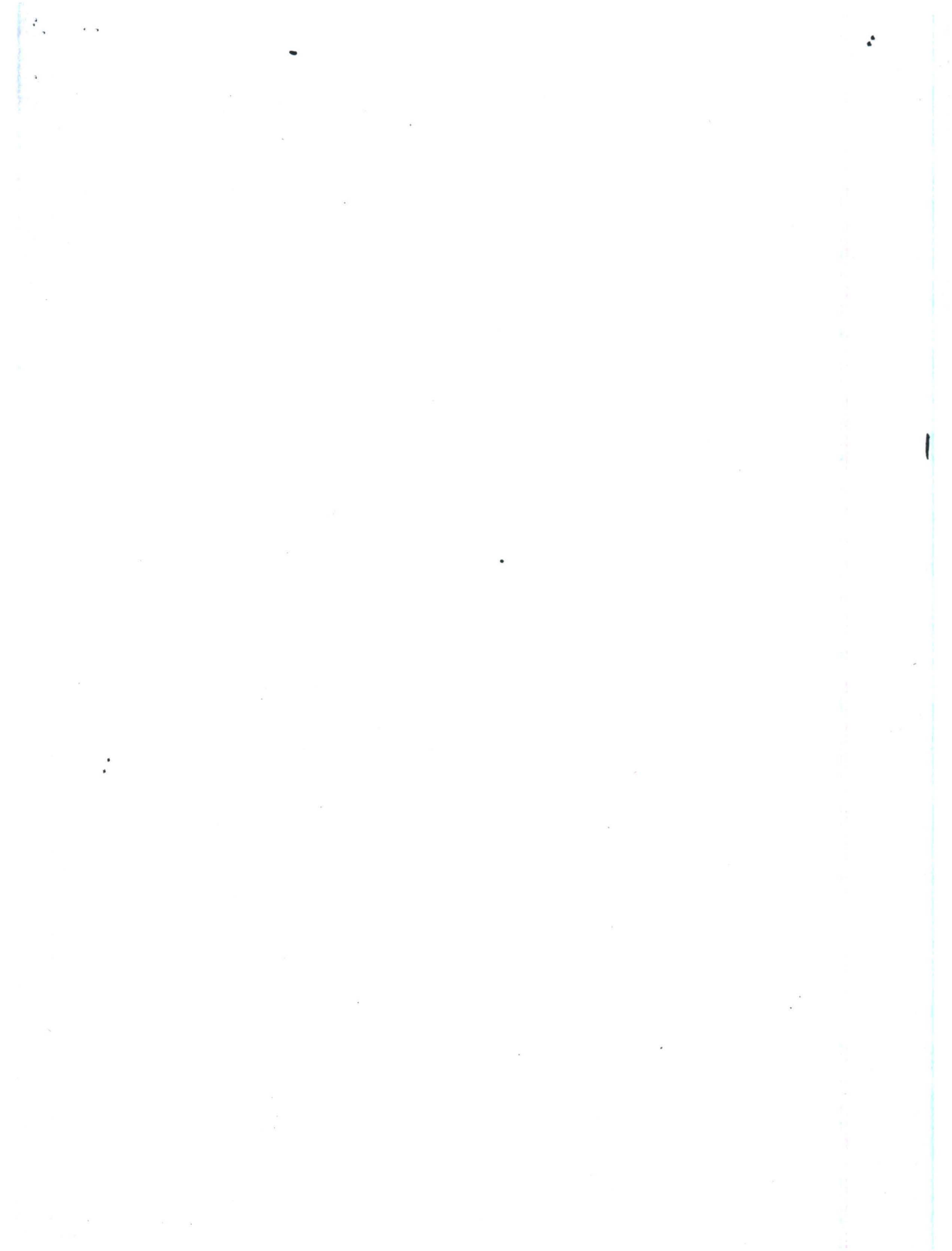
Creating a Working Group on Foreign Investment In USSR.

Both sides would agree to create a joint working group to study the conditions affecting foreign investment in the USSR, including joint ventures. The Soviet joint venture law opens up new opportunities in nonstrategic commerce, but also raises questions of uncertainty, and hence risk. The Working Group would be comprised of government and industry representatives from both countries. It would explore incentives and impediments associated with foreign investment in the USSR, and would focus on the conditions for safeguards in areas such as dispute settlement and intellectual property rights protection.

Establishing a Joint US-USSR Legal Seminar Series on Business Law.

Both sides would agree to establish a legal seminar involving government and private lawyers from both countries. The ongoing reform of the USSR's foreign trade sector as well as the domestic economy will significantly change the forms and methods of doing business for Western companies. The goal would be a greater understanding of the practical legal aspects of business dealings between U.S. firms and the USSR. The first US-Soviet seminar would be proposed for mid 1988.

Explaining Trade Reform Measures. The U.S. delegation seeks a discussion at the JCC regarding the Soviet trade reform measures. The U.S. side seeks details on the functioning of the entities that are obtaining foreign trade rights, and how these entities will relate to the Foreign Economic Commission, the Ministry of Foreign Economic Relations, and other government entities. The U.S. delegation seeks to understand the scope of the reforms, and to learn the extent to which Soviet enterprises will be permitted to contract directly with foreign suppliers and customers. The U.S. side also seeks to ascertain how restraints on trade will be imposed. For example, would import restraints be for balance of payments or other internationally recognized reasons only? Would restraints be in a fully transparent manner?



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Soviet delegation to Experts Meeting beginning Feb. 18

Yury Znamensky, First Dep Chief of Division for Cap and Develop Countries, State Foreign Economic Commission

Nikolay Zinoviev, Administration Chief, Ministry of Foreign Economic Relations

Vladimir Akulin, Advisor, USA Dept., Ministry of Foreign Affairs

Alexander Komarov, Dep Chief of Legal Department, Ministry of Foreign Economic Relations

Vladimir Mordasov, Dep Chief, Main Engineering and Technical Administration, Ministry of Foreign Economic Relations

Aleksey Volkov, Senior Secretary, Secretary of Joint U.S.-Soviet Commission on Fisheries, Ministry of Fisheries



Tentative U.S. Delegation to JCC

Commerce

Secretary Verity, Chairman
Under Secretary Donna Tuttle
Acting Under Secretary Paul Freedenberg
Assistant Secretary Louis Laun
Deputy Assistant Secretary Frank Vargo

State

Under Secretary Allen Wallis
EUR/SOV - Robert Clarke

USTR

AUSTR James Murphy

NSC

Stephen Danzansky
Robert Dean



Draft JCC Agenda

March 15

- AM -- JCC Plenary chaired by Secretary Verity and Minister Katushev. Kamentsev, Deputy Chairman of the Council of Ministers and Chairman, Foreign Economic Commission, will open session.
- PM -- JCC Working Session. Louis Laun will chair U.S. delegation

March 16

- AM -- [USTEC Plenary
Secretary Verity and Minister Katushev will speak.]
- PM -- JCC Plenary -- Closing Session
Dinner hosted by Gorbachev for JCC and USTEC delegations.

MSG FROM: NSSID --CPUA TO: NSPAB --CPUA
To: NSPAB --CPUA ~~XXXXXXXXXX~~

03/28/88 19:

NOTE FROM: STEPHEN DANZANSKY
Subject: Soviet-Related Trade Bill Provisions
pls print

*** Forwarding note from NSMJS --CPUA 03/28/88 10:23 ***
To: NSSID --CPUA -UNCLASSIFIED-

NOTE FROM: Marilyn Seiber
SUBJECT: Soviet-Related Trade Bill Provisions

--Furskins: Provision is in allowing imports (we
wanted it).

--Slave Labor: Original ban on imports citing 7 specific
Soviet products dropped. Replaced with Sense of the
Congress that President should direct Treasury Secretary
to ban imports of products made by slave labor. Acceptable
to Administration.

Finally--Alan Holmer thinks bill will be wrapped up this week in a form t
is signable.

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