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PRESERVATION COPY

A WOMAN'S INFLUENCE:

A political survey by Women's Day magazine and Wellesley College Center for Research on Women

THE WHITE HOUSE

WASHINGTON

May 8, 1984

MEMORANDUM TO

MICHAEL K. DEAVER

FROM

MERRIE SPAETH

SUBJECT

READERSHIP SURVEY BY WOMAN'S DAY MAGAZINE

Woman's Day Magazine, one of the largest "woman's" magazines, conducted a readership survey in early winter. Of their 7 million readers, 115,000 responded. The study was done by the Wellesley Center for Women's Study at Harvard. (Copy of survey Tab A.)

In brief, the participants are "wives, mothers" -- not career professionals who read <u>Working Woman</u> or <u>Savvy</u> -- and they display a deep conservative tendancy on certain issues: criminal justice, defense, government spending. (Interpretation material Tab B.)

The initial publicity the survey is receiving interprets the findings as showing that the American mainstream woman is more "liberal" on issues traditionally considered "woman's issues" than previously thought. (Judy Mann article Tab C.)

We have been working with <u>Woman's Day</u>, and they asked for our input in scheduling a press conference they are holding in New York City on May 30. That conference will present the findings to the Business Community and New York Media. Two academic commentators are included. (We suggested and they accepted Dr. Wendy Gramm, at the F.T.C., and Phil Gramm's wife, as one.) Two elected officials, one from each party, are to comment on the implications of the findings for each party.

Ellen Levine, Editor in Chief of Woman's Day, participated in the New York City briefing of women's magazine editors and will be here for the May 24th briefing as well.

A WOMAN'S INFLUENCE

*A POLITICAL SURVEY BY WOMAN'S DAY MAGAZINE AND

ELLESLEY COLLEGE CENTER FOR RESEARCH ON WOMEN

Women now outvote men by a margin of millions. What's more, on issues that directly affect the security and well-being of our families, we cast our ballots differently than men. Those votes can win- or lose- an election.

A WOMAN'S INFLUENCE



1. Do you think politicians are courting women's votes more now than in the past? Yes
2. Do you think Americans are ready to elect a woman President? Yes
3. Would <i>you</i> vote for a woman for President?
Yes
4. Would a woman vice-presidential candidate influence your vote? Yes, I'd be more likely to vote for her ticket
5. Do you think there will be as many women as men in Congress in twenty years?
Yes 18% Probably 36% Probably not 40% No 6%
6. In general, do you think women bring different concerns and expertise in politics than men?
Yes
Comparing women and men politicians, who do you think is generally: a. More effective at getting things done Women

b. More responsive to constituents' concerns Women 53% Men 6% No difference 41% c. More honest* Women 44% Men 2% No difference 53% d. More oriented toward peace Women 74% Men 2% No difference 24%
8. Is there any single issue you feel so strongly about that you wouldn't vote for a candidate holding a position different from yours? Yes
9. Would you vote for a competent politician who: a. Is homosexual Yes
10. If you are married, do you and your husband usually support the same candidates? Yes
11. If you are married, do your views on the following subjects usually agree or disagree with those of your husband? a. Banning nuclear weapons Agree

c. Need for peacetime draft Agree .72% Disagree .10% Don't know .18% d. Abortion
Agree 80% Disagree 11% Don't know 8% e. Equal Rights Amendment
Agree .73% Disagree .17% Don't know .10% f. Government support for the poor
Agree .78% Disagree .14% Don't know .8%
12. Do you favor the proposed Equal
Rights Amendment? 27% Support strongly 27% Support 41% Oppose 19% Oppose strongly 13%
13. In the last year, were you involved in politics in any of the following ways? a. Put bumper stickers on my car
Yes
b. Contributed money
Yes
Yes
d. Ran for office Yes
No
14. Did you vote in the last presidential election?
Yes
15. Do you consider yourself a member of
a political party?
Democrat35%
Democrat 35% Republican 35% Other 3% None 27%

*Because of standard rounding off procedures, the responses to this and several other questions do not add up to 100%.

A WOMAN'S INFLUENCE



on JOBS and the ECONOMY

Over the past decade, do you think
discrimination against women in the
workplace has:
Declined57%
Stayed about the same40%
Increased 3%
The case of the ca
17. Do you favor the following ways to
provide more jobs for women and
minorities?
a. Affirmative action programs
Support strongly16% 54%
Support 38%
Oppose
Oppose
Oppose strongly 0%)
Undecided
b. Tax credits for employers who hire
members of certain groups
Support strongly 7% 30%
Oppose
Oppose strongly17%) 57%
Undecided
c. Government-subsidized job programs
Support strongly
Support
Oppose
Oppose strongly11%) 30 %
Undecided
10
18. Have you or your family experienced
signs of the country's general economic
recovery?
Yes, a lot 7%
Yes, several17%
A few44%
No, none
140, 110110
19. Overall, how have you or your family
been affected by today's economy?
We're doing better than ever
We're doing all right50%
We're just getting by
We're hurting
were nurting
20. If you have or are planning to have
children, do you worry about being unable
to provide for them as well as you'd like?
A lot
Moderately
A little23%
Not at all
Not at all20%
21. Do you think Social Security will be
making nayments when you retire?
Yes
Probably
Probably not 230/1
Probably not
I'm already retired 9%
i iii aiready retired 9%

22. How much pressure do you feel from
the following to get or stay on a job?
a. Your husband
A great deal 9%
A moderate amount17%
Very little
He doesn't want me to work 16%
None
None
b. Other family members
A great deal 8%
A moderate amount13%
Very little
None
c. Friends
A great deal 5%
A moderate amount14%
Very little
None
d Conintral annual
d. Society in general
A great deal
A moderate amount23%
Very little
None
None ::::::::::::::::::::::::::::::::::::
23. If you are employed, what is the main
reason you work?
Our family can't get by without my
salary
The second of th
The sense of achievement23%
To support myself23%
To afford "extras"
I like having my own source of
income
I'd fool quilty if I didn't work
I'd feel guilty if I didn't work 29
My husband wants me to 19
24 If you are ampleyed which of the
24. If you are employed, which of the
following changes would most improve
your job?
Higher salary419
Increased opportunities for
Increased opportunities for
advancement109
advancement

No
27. Do you think it's acceptable for mothers of children under age three to work outside the home? Yes, if they choose to
28. Given the choice between a job in an office and a comparable one that allowed you to work at home, which would you take? The office job
A WOMAN'S INFLUENCE
on the SCHOOLS
29. How do you rate the overall quality of public schools in America? Excellent
30. Which of the following changes do you think would do the most to improve the quality of teaching in public schools? Set higher salaries for all teachers 17% Give merit raises to excellent teachers 22% Eliminate the tenure system 18% Require that teachers pass regular competency tests 43%
31. Which of the following changes do you think would do the most to improve the education children receive in schools? Increased emphasis on teaching basic skills
32. Do you favor banning certain books from school libraries and classroom use? Yes

33. Should public school facilities be used for after-school day-care programs for children whose parents work?

Yes63%	Loss	L Devile Control of Control
No	Less	b. Require treatment of severely defective infants
Undecided	Undecided	Yes21%
If "Yes," where should the <i>bulk</i> of the	g. Unemployment (2.6%)	No
money come from?	More24%	Undecided
Federal or state government13%	Less22%	c. Insist that heroic measures be used
Local taxes 5%	Same45%	to extend life
Parents using the programs 82%	Undecided10%	Yes 7%
24		No83%
34. Do you favor tuition tax credits for	37. How well do you think the country is	Undecided10%
parents who send children to private or	dealing with the needs of the following	d. Establish the circumstances under which
parochial schools?	groups?	the dying may be removed from life-
Yes40%	a. The elderly	support systems
No51%	Very well	Yes50%
Undecided 9%	Moderately well34%	No
	Not very well42%)	Undecided10%
A WOMAN'S INFLUENCE	Poorly	40
	b. The poor	43. Should a woman have the right to
a on her	Very well	choose whether or not to have an
COUNTRY	Moderately well	abortion?
COOMIKI	Not very well	Yes
	Poorly17%) 34%	No21%
35	20	44
35. How well do you think the country is	38. Do you agree with the following	44. If you were pregnant and learned that
dealing with the challenges facing it today?	statements about taxes?	you were carrying a severely defective
Very well	a. Current income tax laws favor	child, would you consider an abortion?
Not very well	the rich.	Yes72%
Poorly	Agree strongly	No28%
	D:	45
GOVERNMENT	Disagree strongly	45. Suppose you gave birth to a premature
SPENDING	Undecided 4%	baby who was severely brain damaged. The
22	b. The middle class pays more than	child would never be able to do anything
36. If you were in control of the federal	its share.	for himself. He developed further medical complications and needed major surgery
budget, would you spend more, less or the	Agree strongly	just to stay alive. Would you want it to be
same amounts on the following areas?	Agree	performed?
(Figures below show the percentage of the	Disagree	Yes23%
1984 budget allotted to each area; they do	Disagree strongly	No
not add up to 100 percent because they	Ondecided	
don't include the 20 percent that repays	20	46
the federal debt along with certain other	39. Do you think our tax system	46. A terminally ill woman asks that no heroic measures be used to extend her life.
lesser expenditures.) a. Defense (29%)	encourages cheating?	Should her request be honored?
More17%	Yes79%	Yes97%
Less	No	No
Same		
Undecided 5%	HEALTH	47
b. Social Security (21%)	40 -	47. An elderly woman in a coma is being
More34%	40. Do you support a federally funded	kept alive by life-support systems. Does
Less12%	national health insurance program? Yes42%	her family have the right to terminate treatment?
Same	No42%	Yes
Undecided	Undecided	No
c. Health (11%) More53%	Ondecided	
Less	41	CRIME
Same	41. Do you or your family have enough	40
Undecided 6%	health insurance to cover most of your medical costs?	48. Do you think there are cases in which
d. Public assistance (5%)	Yes75%	the death penalty should be used? Yes83%
More24%	No17%	No
Less35%	Don't know	Undecided
Same	Don't have health insurance 5%	
Undecided10%	a more services of the service	49 Page 1
e. Education (3%) More71%	42. Do you think the federal government	49. Do you favor uniform sentences for
Less 6%	should:	crimes?
Same	a. Severely restrict or ban abortion	Support strongly
Undecided 3%	Yes28%	Oppose
f. Veterans' benefits (3%)	No67%	Oppose strongly 3%)
More35%	Undecided 6%	Undecided

50. Do you agree with the following	ENERGY AND	No35%
statements?	ENVIRONMENT	Undecided
a. The law tends to treat criminals better	ENVIRONMENT	d. Take in large numbers of refugees
an victims.	54. Have you taken the following energy-	Yes11%
gree	conservation measures over the past five	No
Disagree	vears?	Undecided10%
Undecided 7%	a. Set the thermostat lower in winter	
b. Handguns should be banned.	Yes89%	58. Do you support a nuclear freeze?
Agree	No11%	Yes, if other nuclear powers agree
Disagree45%	b. Weatherized the house (insulation, storm	to a verifiable pact
Undecided15%	windows, etc.)	Yes, even if other powers refuse 75%
c. Persons convicted of drunk driving more	Yes78%	to go along13%)
than once should receive jail sentences.	No22%	No
Agree	c. Installed an alternate heat source (wood	Undecided 6%
Disagree	stove, solar panels, etc.)	
d. Juveniles who commit repeated serious	Yes33%	59. Do you worry that the United States
crimes should be tried as adults.	No67%	will be involved in a nuclear war during
Agree	d. Used less air conditioning	your lifetime?
Disagree 7%	Yes	Very much24%
Undecided 8%	No24%	Moderately
	*	A little32%
E1 11	55. How often do you worry that:	Not at all14%
51. Have your children or any youngsters	a. The water you drink is unsafe	
you know ever expressed concerns about:	Frequently18%	60. What do you think of our current
a. Having a bicycle or other possession stolen	Sometimes	policy toward the Soviet Union?
Yes74%	Never	Should be tougher32%
No26%	b. The air you breathe is unhealthy	Is just about right19%
b. Being roughed up or robbed by gangs	Frequently29%	Is too tough 4%
of children	Sometimes	Is too inconsistent
Yes34%	Never	Undecided 9%
No66%	c. Your family has been exposed to toxic	
c. Having their home broken in	<i>materials</i> Frequently14%	61. The United States is involved in several
Yes54%	Sometimes45%	trouble spots around the world, including
No46%	Never41%	Central America. To protect our interests,
d. Being sexually molested	Nevel	should we intervene to help a country even
Yes30%		if it is a military dictatorship with little
No70%	A WOMAN'S INFLUENCE	regard for human rights?
e. Being kidnapped	an the	Yes, even if that means sending
Yes26%	on the	troops15%
No74%	WORLD	Yes, but only through diplomacy and
	T WORLD	economic aid41%
52. Have you or any member of your		No44%
immediate family been a victim of violent	EC 5	
crime?	56. Do you think the United States'	62. Do you favor a peacetime draft?
Yes17%	position as a world power has slipped in	a. For men:
No83%	the last ten years? Yes	Yes31%
	No	Yes, but only with an alternative
53. Within the last five years, did you take	If "Yes," does that worry you?	service option40%
any of these steps to guard against crime?	Very much37%	No30%
a. Put house lights on a timer system	Moderately	b. For women:
Yes46%	A little	Yes13%
No54%	Not at all 6%	Yes, but only with an alternative
b. Installed stronger locks		service option
Yes58%	-7 - 1 - 11 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	NO3276
No42%	57. Do you think the United States should	
c. Installed a burglar alarm	do more to:	63. Do you think women in the armed
Yes	a. Guard against the spread of communism	forces should take part in combat?
No	Yes	Yes21%
d. Stopped going out as much Yes30%	Undecided	Yes, but only if they volunteer for it 50%
No	b. Help feed the world's hungry	No29%
e. Moved to a safer neighborhood	Yes51%	
Yes22%	No35%	64. To protect jobs and industry, do you
No	Undecided	think the government should curb imports
f. Bought a gun	c. Try to correct human-rights abuses	of certain foreign products, even if they're
Yes15%	around the world	cheaper and better made than the
No85%	Yes44%	American-made goods?

A WOMAN'S INFLUENCE
About YOU and your FAMILY
65. How old are you? 18-24 5% 25-34 24% 35-44 27% 45-54 22% 55-64 17% Over 65 6%
66. What is your marital status? Single, never married
67. How many children do you have? None .18% One .16% Two .30% Three or more .37%
68. How old are your children? (Check as many boxes as apply.) Children under 3 11% 3-5 12% 6-12 21% 13-17 22% 18-21 18% Over 21 41% Don't have children 17%
69. Are you currently employed? Yes, full time or part time
70. What is your current occupation? Clerk secretary
71. Are you self-employed?*
72. What is the highest level of education you have completed? Up to high school graduate

 Yes
 .46%

 No
 .39%

 Undecided
 .15%

73. What was your total combined family income last year before taxes?
Up to \$24,999
74. What was your personal income before taxes?*
75. Do you: Own your own home
76. What part of the country do you live in? Northeast .27% Southeast .17% Midwest .28% Northwest .11% Southwest .18%
77. Do you live in a: City
78. What is the size of your community? A large city with a population over 500,000
79. Are you: White
80. What is your religion? Protestant .61% Catholic .21% Jewish .3% Other .6% None .9%
81. How religious are you?Very much.31%Moderately.43%Slightly.17%Not at all.9%
82. I am most proud of myself for: Being my own woman

Handling job and family responsibility successfully
unemployment, etc.) 9%
Raising a wonderful child 9%
Having a satisfying career 3%
Developing close friendships 2%
Giving to others through my
volunteer work 1%
Other
83. What impact has the women's movement had on your life? It made it easier for me to do what I want

^{*}Data is useful only in special contexts.

A WOMAN'S POLITICAL STATUS

Politicians are Now Courting Women's Voters More

87%

Major Policies Will Change as a Result

37%

I'd Vote For a Woman For President

72%

Americans are Ready to Elect a Woman President

1%

WOULD A WOMAN VICE-PRESIDENTAL CANDIDATE INFLUENCE YOUR VOTE?

No Influence

%69

More Likely to Vote For

24%

More Likely to Vote Against

2%

THE MAINSTREAM AMERICAN WOMAN SUPPORTS:

The Death Penalty in Some Cases

83%

Pro-Choice on Abortion

79%

A Nuclear Freeze

75%

Some Type of Peacetime Draft

71%

THE MAINSTREAM WOMAN: TOUGH ON LAW AND ORDER

Send Two-Time Drunk Drivers to Jail

868

Try Juveniles as Adults for Repeated Serious Crimes

85%

Use the Death Penalty in Some Cases

83%

THE MAINSTREAM WOMAN: TOUGH ON LAW AND ORDER

Set Uniform Sentences for Crimes

73%

Ban Handguns 40%

THE MAINSTREAM AMERICAN WOMAN SUPPORTS:

The Proposed ERA

68%

Doing More to Guard Against Communism

55%

Affirmative Action Programs

54%

A WOMAN'S INFLUENCE *A POLITICAL SURVEY BY WOMAN'S DAY MAGAZINE AND *

COLLEGE CENTER FOR RESEARCH

ON WOMEN

WOMAN'S DAY MAGAZINE

WOMAN'S DAY, with a total audience of 27 million adult women, is among the country's leading magazines devoted exclusively to women. Founded in 1937, the magazine is known in particular for the strength of its service material, geared to busy women taking care of homes and families and covering a wide range of subjects including food and nutrition, health, money management, home improvement, needlework and crafts, fashion and family and personal relations. WOMAN'S DAY also has a long tradition of publishing groundbreaking articles in several areas, notably health and social issues. The magazine has been honored with several awards from such programs and organizations as the Penney-Missouri Magazine Awards competition, the American Heart Association and the American College of Family Physicians.

WOMAN'S DAY has a broad readership that cuts across many social and economic lines. Some 68 percent of readers are married, and most have children. The median age is 41.9, with 64 percent between the ages of 18 and 49. Slightly more than half work outside the home; almost a quarter are working mothers. Thirty percent are college educated; the median household income is \$26,196.

WOMAN'S DAY is published fifteen times a year by CBS Magazines, a division of CBS, Inc.

Ellen R. Levine joined CBS Magazines as vice president and editor-in-chief of WOMAN'S DAY in August 1982. Mrs. Levine began her publishing career at The Record (Hackensack, N.J.), where she was a reporter and feature writer from 1964 to 1970. She then free-lanced for several years, writing several books as well as articles for such publications as The New York Times. In 1976 she joined the staff of Cosmopolitan magazine as food and decorating editor. While in that position, she created and was the editor of Cosmopolitan Living, a lifestyle magazine published by the Hearst Corporation in 1980 and 1981. Mrs. Levine holds a BA in political science from Wellesley College.

A WOMAN'S INFLUENCE *A POLITICAL SURVEY BY WOMAN'S DAY MAGAZINE AND *

YELLESLEY COLLEGE CENTER FOR RESEARCH ON WOMEN

HOW THE SURVEY WAS CONDUCTED

A six-page questionnaire, "A Woman's Influence," was published in the February 7 issue of WOMAN'S DAY, a non-subscription magazine that is primarily sold in supermarkets and retail drug outlets. The magazine went on sale January 10; readers were asked to mail completed questionnaires by February 15.

As the surveys arrived at the Wellesley College Center for Research on Women, they were numbered consecutively and every fortieth one was pulled to form the sample used to analyze responses. Approximately 100 (less than 4 percent) of the questionnaires drawn were excluded from the sample, either because entire sections were left unanswered or because it was obvious several respondents had completed one form. Returns were monitored closely, and there was no evidence of systematic efforts by special-interest groups to influence results. The sample was drawn from the 112,600 responses that were sent by the cutoff date.

The total number of questionnaires analyzed was 2,777. Based on statistical considerations, this is sufficient to insure that the sample reflects the characteristics of all respondents with less that a 2 percent chance of error in either direction.

Data analysis was conducted by Laura Lein and Lydia O'Donnell of the Wellesley College Center for Research on Women in consultation with Mary Ellen Colton of the University of Massachusetts Center for Survey Research and Georgie Duquet of the Wellesley College Computer Service.

THE GENDER GAP FACT SHEET

- --In the 1980 presidential election, women outvoted men by 5.5 million. Many political specialists think that figure will increase to at least 6 million in 1984.
- --Women were less likely than men to vote for Ronald Reagan in 1980 by 8 percentage points.
- --Network television exit polls on election day in 1982 indicate that women cast the decisive votes in the New York and Texas gubernatorial races and possibly Michigan and Connecticut as well.
- --In the 1984 New York primary, women counted for 58 percent of the vote though they comprise only 52 percent of the population.
- --Women are more likely to identify themselves as Democrats than men. Almost three fifths of Democrats are women; in contrast, women comprise just under half of Republicans.
- --In 1980, the turnout rate for women voters was not only higher than that for men for the first time (59.4 percent to 59.1 percent) but also showed a slight increase over that for 1976, compared to a decline for men. Since 1976, when the Bureau of the Census first began collecting voting data, the turnout rate has declined 12.8 points for men, compared to only 7.6 points for women; if those trends continue, women will soon constitute an overwhelming proportion of the electorate.

Wednesday, May 2, 1984

ANSWERS

ainstream American women are getting tough on law and order. favor a verifiable nuclear freeze, think education has deteriorated badly, believe the nation should do more to combat communism. They are concerned about maintaining national defense but don't want more money spent on it, show strong support for female candidates, including a woman president, and strongly support some form of national day care, abortion rights and the Equal Rights Amendment—even though they do not consider themselves feminists.

These were among the findings of a survey conducted by Women's Day Magazine and the Wellesley College Center for Research on Women which drew 115,000 responses to an 83-question political survey. The survey, which ought to interest any politician going after the women's vote, provides fascinating insights into political perceptions and priorities of women by party affiliation. More than that, it is a barometer of the growing political awareness and interest of women voters and the values they hold dear.

Those who responded to the survey published in the February issue of the magazine range from late teens to their 80s; 62 percent were employed, with the remainder being either temporarily out of work, retired, students or full-time homemakers. More than a third were college educated, almost 80 percent were married, most had children and their median household incomes were between \$25,000 and \$30,000 a year.

esearchers at the Wellesley Center n point out that the survey drew a heavier response proportionately from Republican women than exists in the general population and a lower response from minorities. In addition, those women who responded were slightly better educated, more affluent and more were married than the general population. They also were much more politically active than most women: 91 percent said they voted in the last election, compared to only 59 percent of all women; 44 percent said they contributed money to campaigns.

Findings on women's toughening stance on law and order were striking: 85 percent believe that juveniles with criminal records should be tried as adults; 83 percent believe that the death penalty should be used in some cases. nearly three-fourths favor uniform sentencing for crimes and all said they would send drivers convicted of two drunk driving offenses to jail.

"Women's experiential truths are being translated into public policy," says Ellen R. Levine, a political science major at Wellesley and former newspaper reporter who is now editor-in-chief of Women's Day. "Women are assumed to be soft. They're not. They feel threatened." Seventeen percent of the survey respondents said either they or a member of their immediate family had been victims of violent crime. Forty-five percent oppose a ban on handguns, 15 percent said they have bought a handgun in the past five years, nearly half have installed timers for houselights, and 22 percent said they have moved to safer neighborhoods.

n overwhelming majority-85 percent-thought women politicians are more oriented toward peace and constituent concerns and are more able to get things done and more honest. Character issues remain extremely important: 52 percent said they would not vote for a competent homosexual politician, while 69 percent said they would not vote for a competent politician who was unfaithful to his

Experts are predicting that some 6 million more women than men will vote this year, making them a potentially pivotal force in state and national elections. But how politically aware and motivated women have become remains

a mystery.

The response to the survey provides a clue to the growing politicization of women voters. The magazine sells 8 million copies on newsstands, according to Levine. Some 115,000 women, most of whom work, took more than an hour to complete a tough, thought-provoking survey. One in 15 wrote letters explaining their positions. These are women who said they are "predominantly interested in their home," says Levine. "You would have expected them to more conservative."

The profile that emerges from the survey response has less to do with women taking liberal versus conservative positions: The overriding conclusion, in Levine's words, is that the mainstream American woman "is stunningly political." The survey shows strongly held beliefs about what should be done in a wide variety of areas.

It also suggests that the majority of voters aren't going to be silent any more