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HARGER
APARICIO
PREJEAN
AND
COMPANY, INC.

Corporate Office: 5420 Corporate Blvd. Suite 107 Baton Rouge, Louisiana 70808 (504) 927-3134

Branch Office: 3500 N. Causeway Blvd. Executive Towers Suite 160 Metairie, Louisiana 70002 (504) 834-4444

December 17, 1984

James A. Baker III, Chief of Staff and Assistant to the President The White House, 1600 Pennsylvania Avenue, N.W. Washington, D.C. 20500

Re: Treasury Department Tax Reform Proposals

Dear Mr. Baker:

I urge you to immediately take a strong position against the tax reform proposals recently issued by the U. S. Department of Treasury. The uncertainty of future legislation is causing havoc in the investment community. This uncertainty is likely to result in an acceleration of the recessionary pressures already building in the present economic climate.

I believe that if enacted, certain provisions contained in the Treasury proposal would create a disincentive for capital formation, thus greatly damaging the economy of the United States. This in turn will cripple the construction and development industries resulting in the loss of millions of jobs, and ultimately creating a severe housing shortage and higher rents for millions of tenants across the United States. The proposal is economically damaging and ineffectual and conflicts with the underlying philosophy of the Reagan administration and reelection. I, therefore, urge you, in the strongest terms, to publicly oppose the recent Treasury proposal.

Sincerely,

HARGER APARICIO PREJEAN & CO., INC.

Prepar

Cary A. Prejean

Secretary/Treasurer

CAP/jls





## 5. Maxie Broussard

REAL ESTATE

PINHOOK TOWERS. SUITE 405 ● 2014 W. PINHOOK ROAD ● LAFAYETTE, LOUISIANA 70508

December 10, 1984

James A. Baker III Chief of Staff and Assistant to the President The White House 1600 Pennsylvania Avenue, N.W. Washington, D.C. 20500

RE: Treasury Department Tax Reform Proposals

Dear Mr. Baker:

I urge you to immediately take a strong position against the tax reform proposals recently issued by the U.S. Department of Treasury. The uncertainty of future legislation is causing havoc in the investment community. This uncertainty is likely to result in an acceleration of the recessionary pressures already building in the present economic climate.

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Very truly yours,

J. Mafie Grousser

### INTEGRATED INVESTMENTS, INC.

DIRECT PARTICIPATION PROGRAMS

December 10, 1984

James A. Baker III Chief of Staff and Assistant to the President The White House 1600 Pennsylvania Avenue, N.W. Washington, D.C. 20500

Treasury Department Tax Reform Proposals

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Very truly yours,

Fred Beaman

Vice President, Acquisitions

FB/psh



Mr. James A. Baker, III Chief of Staff and Assistant to the President The White House, 1600 Pennsylvania Avenue, N.W. Washington, DC 20500

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Very truly yours,

Ronald C. Ellington

Vice President

RCE/psh



Mr. James A. Baker, III Chief of Staff and Assistant to the President The White House, 1600 Pennsylvania Avenue, N.W. Washington, DC 20500

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Very truly yours,

Joseph/T. Michelli, CPM

Executive Vice President/Secretary

JTM/psh



Mr. James A. Baker, III Chief of Staff and Assistant to the President The White House, 1600 Pennsylvania Avenue, N.W. Washington, DC 20500

Dear Mr. Baker:

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Very truly yours

Michael B. Smuck, CPA, MBA, SRS

Chairman of the Board

MBS/mg



Mr. James A. Baker, III Chief of Staff and Assistant to the President The White House, 1600 Pennsylvania Avenue, N.W. Washington, DC 20500

Dear Mr. Baker:

I urge you to immediately take a strong position against the tax reform proposals recently issued by the U.S. Department of Treasury. The uncertainty of future legislation is causing havoc in the investment community. This uncertainty is likely to result in an acceleration of the recessionary pressures already building in the present economic climate.

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Very truly yours,

Mark H. Strauss

President

MHS/psh



INVESTMENT PROPERTIES DIVISION

December 11, 1984

James A. Baker, III
Chief of Staff and Assistant to the President
The White House
1600 Pennsylvania Avenue, N.W.
Washington, D.C. 20500

Re: Treasury Department Tax Reform Proposals

Dear Mr. Baker:

I urge you to immediately take a strong position against the tax reform proposals recently issued by the U.S. Department of Treasury. The uncertainty of future legislation is causing havoc in the investment community. This uncertainty is likely to result in an acceleration of the recessionary pressures already building in the present economic climate.

I believe that if enacted, certain provisions contained in the Treasury proposal would create a disincentive for capital formation, thus greatly damaging the economy of the United States. This in turn will cripple the construction and development industries resulting in the loss of millions of jobs, and ultimately creating a severe housing shortage and higher rents for millions of jobs, and ultimately creating a severe housing shortage and higher rents for millions of tenants across the United States. The proposal is economically damaging and ineffectual and conflicts with the underlying philosophy of the Reagan administration and re-election. I, therefore, urge you, in the strongest terms, to publicly oppose the recent Treasury proposal.

Very truly yours,

Ernest O. Kraemer

Investment Division -COMMERCIAL SALES GROUP

Ewest O. trainer

EOK/sh

#### JOHN T. PALMER

OIL & GAS PRODUCER
LOUISIANA TOWER
401 EDWARDS ST., SUITE 1400
SHREVEPORT, LOUISIANA 71101

318-222-0517

December 17, 1984

Mr. James A. Baker, III Chief of Staff The White House Washington, D.C. 20500

Dear Mr. Baker:

Enclosed is a copy of a letter I sent to the President.

All of us independents, who drill 90 percent of the wells drilled in the United States, would appreciate your help in forging a fair and equitable tax policy which will insure a strong domestic energy industry.

Sincerely,

John T. Palmer

JTP/ej

enclosure

#### JOHN T. PALMER

OIL & GAS PRODUCER

LOUISIANA TOWER

401 EDWARDS ST., SUITE 1400
SHREVEPORT, LOUISIANA 71101

318-222-0517

December 18, 1984

The President The White House Washington, D.C. 20500

Dear Mr. President:

As an Independent engaged in the exploration and production of oil and gas for 36 years, I am greatly disturbed by the proposal of your administration to make numerous tax changes which, if enacted, will further hurt the domestic petroleum industry. This industry is already having hard times, and, to change the rules of the game again, will drive even more people away from our business.

We wildcatters depend on outside our industry capital to help us in our high risk endeavors to find new oil and gas fields in the United States. This venture capital, as well as our own hard earned capital, will be hard to come by if the incentives, such as, percentage depletion, and expensing of intangible drilling costs are done away with. Without a strong domestic petroleum industry, we will be at the mercy of foreign energy supplies which is clearly against our national interest.

I fully recognize that something must be done to eliminate the huge deficits that our government has been running up. I feel that this problem can be best tackled by your economic agenda which calls for business and employment expansion, reduced government spending, tax reduction and elimination of needless regulations.

I urge you to direct the Treasury Department to rub out and start over on their proposed energy tax provisions. If they have to change the rules again - the ninth time in the past eleven years - let's try and draft tax provisions that are fair, equitable, simple, and which provide incentives for a viable domestic energy business.

Respectfully yours,

John T. Palmer

JTP/ej

## SEALY REALTY COMPANY, INC.

PETROLEUM TOWER ■ SHREVEPORT, LOUISIANA 71101 ■ 318/222-8700

December 13, 1984

Mr. James A. Baker, III Chief of Staff and Assistant to the President The White House 1600 Pennsylvania Avenue, N. W. Washington, D. C. 20500

#### Sir:

I was really shocked when Treasury Secretary Regan announced the Treasury Department tax proposals. I can understand the Treasury bureaucrats who have been in Washington all these years coming up with such a program but it was a real shock to see anyone, with experience in any type of business, and particularly someone appointed by President Reagan, endorse such proposals.

While a simplified tax system sounds like a worthwhile goal, the most simple system would be for the Treasury to send out a form which says, "How much did you make? Send it in!" The sum total of the proposals set forth would absolutely destroy the current fabric of business in the United States. It is very anti-capital formation, would cripple us in our competition with foreign countries, and would absolutely stifle the Real Estate industry in this country.

I would like to specifically comment on the following items:

- Non deductibility of interest over \$5,000.00. Anybody who thinks that paying interest is a tax dodge, has never owed any money. If adopted this proposal would freeze the ownership of all types of properties and businesses in the hands of those with lots of money, and tell the fellow who wanted to borrow money to struggle on his way up, "You can't have any of it."
- Thirty-five Limited Partner rule. The proposal to tax limited partners with over 35 partners as a corporation is another attempt to tell the small investor, "Get away from here, you can't have any of it, the only people we want to own property are the wealthy".

- 3. Capital Gains Tax. Bureaucrats and politicans don't seem to understand that when someone pays a capital tax it is an elective payment. The person decides, "If I sell, will I be better off after paying my tax than I am today?" If he will be, he sells, if he won't be, he does not and therefore pays no tax. The adoption of this proposal would lead to a revenue decrease because of the reduction of sales, not to mention the loss of tax on commissions, attorney fees, surveyors, etc. In addition, this proposal would absolutely stagnate the capital markets.
- 4. Applying the At Risk rule to real estate would be devestating to this business which provides so much of our total gross national product. For at least the last 50 years, this whole business has been built on credit and encourged by the government to do so. To adopt the proposal put forth with the Treasury would absolutely stifle construction and real estate activity dead in it's tracks, along with all the industries who feed off of this activity, i.e., lumber, building supply, furniture, major appliances, etc.
- The repeal of the ACRS for real estate would absolutely go against everything that the Reagan administration has stood for and the basis that it was re-elected on.

I'm sure that when the Treasury put forth these proposals they were basing their income estimates on approximately the same amount of business that is now being done. That would be a "pie in the sky" wish. With the decrease that you would have in business and therefore tax collections and with the addition of half of the stock brokers, real estate brokers, plumbers, painters, carpenters, and building material producers to the unemployment roll, the deficit that you now have would seem mild. If these ridiculous proposals are adopted, all I can say is, "YOU AIN'T SEEN NOTHING YET!".

Sincerely,

A PRO-REAGAN, ANTI-∕REGAN REPUBLICAN

J. Pollard Sealy, Jr,

James A. Baker III, Chief of Staff and Assistant to the President The White House, 1600 Pennsylvania Avenue, N.W. Washington, D.C. 20500

RE: Treasury Department Tax Reform Proposals

Dear Mr. Baker:

I(We) urge you to immediately take a strong position against the tax reform proposals recently issued by the U.S. Department of Treasury. The uncertainty of future legislation is causing havoc in the investment community. This uncertainty is likely to result in an acceleration of the recessionary pressures already building in the present economic climate.

I(We) believe that if enacted, certain provisions contained in the Treasury proposal would create a disincentive for capital formation, thus greatly damaging the economy of the United States. This in turn will cripple the construction and development industries resulting in the loss of millions of jobs, and ultimately creating a severe housing shortage and higher rents for millions of tenants across the United States. The proposal is economically damaging and ineffectual and conflicts with the underlying philosophy of the Reagan administration and re-election. I, therefore, urge you, in the strongest terms, to publicly oppose the recent Treasury proposal.

This proposal may appear to somewhat lower the Federal tax for low to moderate income households. However, it completely ignores the intent embodied in the existing tax code to help provide <u>decent and affordable</u> housing for low to moderate income households. In today's marketplace, fully 35 to 40% of the total rental housing capital investment is equity which is compensated solely through tax deferral and conversion with no current yield. Current rent will only support a market competitive cash yield for 60 to 65% of the construction cost (typical mortgage financing). If the pass through tax benefits are eliminated under the Treasury proposal, new rental construction will step and rents on existing rental housing will quickly adjust to a 50% increase, thereby costing the average American renter about \$2,000 per year. In essence, the Treasury proposal is a government mandated rent increase.

Very truly yours,

James W. McGill, Commercial Director

JWMcG:bs