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WITHDRAWAL SHEET

Ronald Reagan Library

Collection Name WHITE HOUSE OFFICE OF RECORDS MANAGEMENT
(WHORM): SUBJECT FILE

Withdrawer

DLB 3/22/2010

File Folder CO054-02 (GERMANY, WEST) (017720)

FOIA

S10-306

Box Number 75

SYSTEMATIC

404

ID	Doc Type	Document Description	No of Pages	Doc Date	Restrictions
88178	MEMCON	COPY OF #88177 WITH ANNOTATIONS R 10/28/2022 NSC/DEPT. OF STATE WAIVERS	3	ND	B1
88177	MEMCON	DISCUSSION ON ECONOMIC AND ENERGY TOPICS/ VP BUSH - FRG ECONOMICS MINISTER LAMBSDORFF, MARCH 19, 1981 R 10/28/2022 NSC/DEPT. OF STATE WAIVERS	3	ND	B1
88167	PAPER	TALKING POINTS FOR VICE PRESIDENT'S MEETING WITH GERMAN ECONOMICS MINISTER LAMBSDORFF, MARCH 19, 1981 R 10/28/2022 DEPT. OF STATE WAIVER	1	ND	B1
88168	PAPER	DUPLICATE OF #88162, BIO	2	1/16/1980	B1 B3
88169	PAPER	BRIEFING MATERIAL FOR THE VICE PRESIDENT'S MEETING WITH COUNT OTTO LAMBSDORFF, FRG ECONOMICS MINISTER R 10/28/2022 DEPT. OF STATE WAIVER	4	ND	B1
88170	PAPER	DUPLICATE OF #88168	2	1/16/1980	B1 B3

The above documents were not referred for declassification review at time of processing

Freedom of Information Act - [5 U.S.C. 552(b)]

B-1 National security classified information [(b)(1) of the FOIA]

B-2 Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]

B-3 Release would violate a Federal statute [(b)(3) of the FOIA]

B-4 Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]

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B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]

B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]

B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

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Box Number 75

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404

ID	Doc Type	Document Description	No of Pages	Doc Date	Restrictions
88171	PAPER	TALKING POINTS FOR RICHARD V. ALLEN'S MEETING WITH GERMAN ECONOMICS MINISTER LAMBSDORFF R 10/28/2022 DEPT. OF STATE WAIVER	2	ND	B1
88172	PAPER	BIO	3	3/3/1981	B1 B3
88173	PAPER	DUPLICATE OF #88167 R 10/28/2022 DEPT. OF STATE WAIVER	1	ND	B1
88174	PAPER	DUPLICATE OF #88168	2	1/16/1980	B1 B3
88175	MEMO	RICHARD ALLEN TO THE VICE PRESIDENT, RE: REQUEST FOR MEETING WITH FRG ECONOMICS MINISTER LAMBSDORFF R 10/28/2022 NSC/DEPT. OF STATE WAIVERS	1	3/16/1981	B1
88176	PAPER	BIO	2	2/17/1981	B1 B3

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UNCLASSIFIED

21 APR 1981



C.F.

017720

CO054-02

OFFICE OF THE VICE PRESIDENT
WASHINGTON

WS

April 20, 1981

MEMORANDUM FOR RICHARD V. ALLEN

FROM: Nancy Bearg Dyke ^{NBD}

SUBJECT: Memcons

The Vice President prefers that memoranda of conversations not be routinely circulated. Of course, there would be some exceptions.

Attached are several memcons you recently sent, on which I have marked a few small changes. The memos are generally excellent accountings of the meetings.

Attachments:

- Meeting with FRG Economics Minister Lambsdorff #1418 //
- Meeting with Dutch Prime Minister van Agt
- Meeting with FRG Defense Minister Apel
- Meeting with former Irish Minister for Foreign Policy Garret Michael FitzGerald
- Meeting with Turkish Foreign Minister Turkmen

UNCLASSIFIED
(WITH CONFIDENTIAL ATTACHMENTS)

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

3/19/10

NSC #8101418

CONFIDENTIAL
ATTACHMENT
ACTION

THE WHITE HOUSE

WASHINGTON

UNCLASSIFIED UPON REVIEW
OF CLASSIFIED ENCLOSURES

db 3/19/81

March 31, 1981

MEMORANDUM FOR: THE VICE PRESIDENT
FROM: RICHARD V. ALLEN *RA*
SUBJECT: Memcon of Your Meeting with FRG Economics
Minister Lambsdorff

Attached at Tab A is the memcon covering your meeting with
Minister Lambsdorff on March 19.

Unless you object, I will distribute copies to the State
Department, CIA and Defense.

RECOMMENDATION

That you approve distribution as follows:

Approve _____ State _____
CIA _____
Defense _____

Disapprove

~~CONFIDENTIAL ATTACHMENT~~

~~CONFIDENTIAL~~

THE WHITE HOUSE
WASHINGTON

1418

88/78

24

MEMORANDUM OF CONVERSATION

DECLASSIFIED
BY state Wai/ers
DATE 10/28/2022

SUBJECT: Discussion on Economic and Energy Topics

PARTICIPANTS: Vice President George Bush
Assistant to the Vice President,
Nancy Berg Dyke
Commander Dennis Blair, National Security
Council

FRG Economics Minister Otto Graff Lambsdorff
FRG Ambassador Peter Hermes

DATE, TIME March 19, 1981, 8:00 a.m. to 8:40 a.m.
AND PLACE: Vice President's Ceremonial Office
Room 274, OEOB

The meeting opened with discussion of terrorism in Germany. (U)

Minister Lambsdorff said that the terrorists in Germany are not as well-organized as they were three to four years ago and that public sympathy for terrorism has disappeared. (e)

The Vice President in discussing restrictions of Japanese auto imports pointed out that during the campaign he and the President had endorsed voluntary restraints but had stopped short of endorsing tariffs and quotas. He said that Minister Lambsdorff, with his strong views on free trade, was visiting at an opportune time. (U)

Minister Lambsdorff replied that he was indeed well known as a free trader and that Germany had been successful in opposing quotas by the European Community, although some individual countries had taken unilateral action. He said that one of the German arguments in the EC had been that EC quotas would trigger U.S. quotas. The reverse was also true. In his opinion, American restrictions on Japanese automobiles would be "only the beginning." The EC would follow "within two weeks" with their own quotas, other nationalized industries would win quota protection, and the result would be not only an economic but also political disaster. (e)

In discussing the Reagan Administration's economic policy, the Vice President and Minister Lambsdorff agreed on the necessity for a balance among tax cuts, spending reductions, and deregulation measures. (U)

~~CONFIDENTIAL~~

Review on March 19, 1987

Minister Lambsdorff said that with the timing of tax cuts and spending cuts synchronized, he thought the Administration's economic policy had a good chance of succeeding. He had observed during his current visit support for the policy, not only from businessmen, but from the man on the street. (U)

The Vice President pointed out how important it was to break inflationary expectations. He said as early as 1968 he had noticed the psychology of inflation beginning to take hold. (U)

Minister Lambsdorff agreed, but pointed out that the Administration had not proposed elimination of indexing, for example, of Social Security payments. He gave the example of Belgium, which indexed salaries and taxes, and was in dire straits economically. (C)

The Vice President acknowledged that it had been politically necessary for the Administration to preserve some indexed programs, but that it had resisted proposals for further indexing. He shared Minister Lambsdorff's concern about indexing but thought that inflation could be controlled with the Administration's balanced program. The Vice President reiterated President Reagan's determination to reduce inflation, to reduce the government's share of the GNP and to reduce government regulation of the country. This determination sprang from deep convictions and was reiterated at every Cabinet meeting. (U) *of the President*

The discussion then turned to energy subjects. (U)

Minister Lambsdorff expressed his personal opinion (acknowledging that others in the government differed with him) that Germany had "turned the corner" on nuclear energy. He pointed to the progress on waste disposal in salt domes, the start of construction of a reprocessing plant, the funding of a fast breeder reactor and recent favorable court decisions. He felt that Germany could not afford to lose any more time in developing nuclear energy. (U)

*the importance of
on nuclear energy*

The Vice President said that Minister Lambsdorff's views were compatible with the President's and his own. He asked for more information on the temporary storage technique for nuclear wastes which the Germans were developing. (U)

Minister Lambsdorff said that he looked forward to more fruitful cooperation with the Reagan Administration in the area of energy than with its predecessor. (U)

He said he liked the approach of Secretaries Haig and Edwards, taking into account not only short term problems but long term solutions and security aspects of energy. (U)

The Vice President asked Minister Lambsdorff what results he would like to see from the Ottawa summit in the area of energy. (U)

energy
 Minister Lambsdorff replied that first he would like to see a strong endorsement by the heads of state on the necessity for developing alternative sources, with a strong emphasis on nuclear energy. Second, he would like to see a commitment to raise national prices to the world market level. He understood the political difficulties of raising natural gas prices in the U.S. and oil prices in Canada, but he considered it essential. (C)

The Vice President said that *the Admin. is committed to alternate sources of energy & world prices, finding nothing incompatible with his comments.* ~~he shared~~ Minister Lambsdorff's goals. He pointed out that when the Administration had decontrolled oil, American oil companies raised pump prices the following day, even though there had been no well-head price increase. The Vice President had told several oil company presidents personally that this action ~~had been both greedy and stupid~~ *was wrong-headed*, playing into the hands of those who favored price controls and attacked oil company profits. (U)

Minister Lambsdorff pointed out the success of the German government in publicizing the financial picture of oil companies. Detailed and accurate financial information had been made available to the media and the public. The opposition to oil companies had diminished and the level of debate had been raised. (U)

Minister Lambsdorff predicted a difficult future of price raises by OPEC, including an indexing policy. He reiterated the conviction that the highest priority for his country and others was to develop alternative sources. (C)

The Vice President agreed, noting the U.S. supplies of coal which could be bought on line in the U.S. (U)

The Vice President ended the conversation by noting that he had been given the job of coordinating the U.S. preparations for the Ottawa summit and that he was very interested in hearing Minister Lambsdorff's expectations for that meeting. (C)

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

RECEIVED 24 MAR 81 17

TO ALLEN

FROM BLAIR

DOCDATE 23 MAR 81

DYKE, N

20 APR 81

*db
3/19/81*

KEYWORDS: GERMANY F R

ECONOMICS

LAMBSDORFF, OTTO G

SUBJECT: MEMCON OF VP MTG W/ FRG ECONOMICS MINISTER LAMBSDORFF ON MAR 19

ACTION: FOR DECISION

DUE: 27 MAR 81 STATUS C

FILES WH

FOR ACTION

FOR COMMENT

FOR INFO

ALLEN

RENTSCHLER

DEAL

COMMENTS DISPATCHED VIA SIT ROOM FOLDER 3/31

REF#

LOG 8100362

8100363

NSCIFID

(M / M)

ACTION OFFICER (S)	ASSIGNED	ACTION REQUIRED	DUE	COPIES TO
	<i>4/24</i>	<i>Rec'd Dyke memo (CUP disapproved Recum)</i>		<i>1/B, CT</i>

DISPATCH _____

W/ATTCH FILE _____

(C) *4*

MEMORANDUM

1418

C.F.
017720

~~CONFIDENTIAL~~
~~ATTACHMENT~~
~~ACTION~~

THE WHITE HOUSE
WASHINGTON

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

WS

✓120
C0054-02

March 31, 1981

MEMORANDUM FOR: THE VICE PRESIDENT
FROM: RICHARD V. ALLEN *Jul*
SUBJECT: Memcon of Your Meeting with FRG Economics
Minister Lambsdorff

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Unless you object, I will distribute copies to the State
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RECOMMENDATION

That you approve distribution as follows:

Approve _____ State _____
CIA _____
Defense _____

Disapprove _____

CONFIDENTIAL ATTACHMENT

NSC #8101418

MEMORANDUM

1418 *at*

NATIONAL SECURITY COUNCIL

~~CONFIDENTIAL ATTACHMENT~~

ACTION UNCLASSIFIED UPON REMOVAL OF CLASSIFIED ENCLOSURE(S) *db 3/19/10*

March 23, 1981

MEMORANDUM FOR: RICHARD V. ALLEN

FROM: DENNIS C. BLAIR *DCB*

SUBJECT: Memcon of Vice President's Meeting with FRG Economics Minister Lambsdorff

Attached for your signature at Tab I is a memorandum forwarding to the Vice President the memcon of his meeting with Economics Minister Lambsdorff. The memo also requests permission for distribution outside the White House.

RECOMMENDATION

That you sign the attached memorandum.

Approve *[Signature]* Disapprove _____

SIGNED

~~CONFIDENTIAL ATTACHMENT~~

~~CONFIDENTIAL~~

THE WHITE HOUSE
WASHINGTON

1418

88777

21

DECLASSIFIED

Authority NAC/State Waivers

BY chr NARA DATE 10/28/2022

MEMORANDUM OF CONVERSATION

SUBJECT: Discussion on Economic and Energy Topics

PARTICIPANTS: Vice President George Bush
Assistant to the Vice President,
Nancy Berg Dyke
Commander Dennis Blair, National Security
Council

FRG Economics Minister Otto Graff Lambsdorff
FRG Ambassador Peter Hermes

DATE, TIME AND PLACE: March 19, 1981, 8:00 a.m. to 8:40 a.m.
Vice President's Ceremonial Office
Room 274, OEOB

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Minister Lambsdorff said that the terrorists in Germany are not as well-organized as they were three to four years ago and that public sympathy for terrorism has disappeared. (C)

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Minister Lambsdorff replied that he was indeed well known as a free trader and that Germany had been successful in opposing quotas by the European Community, although some individual countries had taken unilateral action. He said that one of the German arguments in the EC had been that EC quotas would trigger U.S. quotas. The reverse was also true. In his opinion, American restrictions on Japanese automobiles would be "only the beginning." The EC would follow "within two weeks" with their own quotas, other nationalized industries would win quota protection, and the result would be not only an economic but also political disaster. (C)

In discussing the Reagan Administration's economic policy, the Vice President and Minister Lambsdorff agreed on the necessity for a balance among tax cuts, spending reductions, and deregulation measures. (U)

~~CONFIDENTIAL~~

Review on March 19, 1987

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Minister Lambsdorff agreed, but pointed out that the Administration had not proposed elimination of indexing, for example, of Social Security payments. He gave the example of Belgium, which indexed salaries and taxes, and was in dire straits economically. (U)

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The Vice President ended the conversation by noting that he had been given the job of coordinating the U.S. preparations for the Ottawa summit and that he was very interested in hearing Minister Lambsdorff's expectations for that meeting. (C)

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JANET COLSON

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DICK ALLEN

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JANET COLSON

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CY TO VP

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CY TO BAKER

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CY TO DEEVER

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CY TO BRADY

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OF CLASSIFIED ENCLOSURE(S)

RECEIVED 24 MAR 81 17

TO ALLEN

FROM BLAIR

*db
3/17/10*

DOCDATE 23 MAR 81

KEYWORDS: GERMANY F R

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LAMBSDORFF, OTTO G

SUBJECT: MEMCON OF VP MTG W/ FRG ECONOMICS MINISTER LAMBSDORFF ON MAR 19

ACTION: FOR DECISION

DUE: 27 MAR 81 STATUS X FILES

FOR ACTION

FOR COMMENT

FOR INFO

ALLEN

RENTSCHLER

DEAL

COMMENTS

REF#

LOG 8101135

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(M /)

ACTION OFFICER (S)	ASSIGNED	ACTION REQUIRED	DUE	COPIES TO
	<i>d 3/31</i>	<i>RVA pgl memo to VP</i>		<i>DB, CT</i>

DISPATCH *3/31 via Sit Room folder JEP*

W/ATTCH FILE *WH* (C) *ms*

MEMORANDUM

THE WHITE HOUSE
WASHINGTON

March 18, 1981

MEMORANDUM FOR: THE VICE PRESIDENT
FROM: RICHARD V. ALLEN *Allen*
SUBJECT: Meeting with German Economics Minister
Otto Graf Lambsdorff
(8:00 a.m. March 19, 1981)

Attached are the following materials for your meeting with Minister Lambsdorff:

- Talking Points
- Biographic information
- Lambsdorff's other meetings in Washington.

3/18 to VPO 1645 (stated)
G.P.
1135 Add-On
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20054-02
FG038
FG006-12

NSD #8101135

A

TALKING POINTS FOR VICE PRESIDENT'S MEETING WITH
GERMAN ECONOMICS MINISTER LAMBSDORFF
(8:00 a.m. March 19, 1981)

Reagan Economic Policies: Lambsdorff will be keenly interested in the Administration's economic initiatives. He is meeting with Congressmen Kemp and Roth, Secretary Regan and Chairman Volcker. You are in a position to discuss the orchestration of the different elements of the campaign to push the President's program through -- keeping the support of the people, dealing with the special interest groups, and balancing fiscal and monetary policy. Lambsdorff's own convictions run strongly to free-market incentives and he is sympathetic with President Reagan's arms. (U)

Japanese Autos: Lambsdorff is a lonely voice in Europe opposing restriction of imports of Japanese automobiles. (Germany is one of the few countries that does not mandate a "market share" for the Japanese.) He is vitally interested in the U.S. decision on this issue, which will have reverberations in Europe. If the decision has been made at the March 18 Cabinet meeting, he will be interested in the factors which influenced it. If the decision has not been made, he will be interested in learning the drift of Administration policy. (U)

Deregulation: Lambsdorff has listed this subject as one he would like to discuss with you in particular. He has always been in favor of freeing private enterprise from over-regulation by government, a theme prominent on this Administration's agenda. Although the economies of the U.S. and Germany are quite different, Lambsdorff would be interested in how the Reagan Administration builds political support for deregulation, in your views concerning the success of recent efforts at deregulation, for example, in the airline and trucking industries, and in the Administration's plans to proceed further in these areas. (U)

Energy: At the Tokyo and Venice economic summits, both the U.S. and Germany endorsed numerical targets, including oil import reductions, reduction in energy-to-GNP growth ratios and others. Lambsdorff has consistently opposed numerical targets as too inflexible. This Administration, like Lambsdorff, believes in the superiority of private enterprise to government goals in the area of energy policy. However, we do not want to send the wrong signal by wholesale repudiation of energy conservation targets. In any event, the latest projections show both the U.S. and FRG meeting the Tokyo and Venice goals, driven by high prices. (U)

Siberian Pipeline: Lambsdorff is publicly on record in favor of it. Although the U.S. has not taken a position on the project, we are concerned about the security implications for the Alliance and in the timing of the deal in light of events in Poland. (U)

(B)

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88168	PAPER DUPLICATE OF #88162, BIO	2	1/16/1980	B1 B3

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C. Closed in accordance with restrictions contained in donor's deed of gift.

(c)

MINISTER LAMBSDORFF PROPOSED WASHINGTON SCHEDULE

Monday, March 16

Congressman Kemp
Congressman Edwards
Secretary of State Haig
Undersecretary for Economics Rashish
Undersecretary for Political Affairs Stoessel
Assistant Secretary Bureau of Economics and Business Affairs Hormats
Senator Gibbons
Senator Mathias

Tuesday, March 17

Special Trade Representative Brock
Congressman Roth
Chairman of the Federal Reserve Volker
Congressman Reuss
Congressman McClure

Wednesday, March 18

Treasury Secretary Regan
Chairman of CEA Wiedenbaum
Secretary of Commerce Baldrige
Interior Secretary Watt
Congressman Rostenkowsky
Richard Allen

Thursday, March 19

Vice President
OMB Director Stockman

NATIONAL SECURITY COUNCIL

INFORMATION

March 18, 1981

MEMORANDUM FOR: NANCY BERG DYKE
FROM: DENNIS C. BLAIR *DCB*
SUBJECT: Vice President's Meeting with Lambsdorff

The attached material arrived from the State Department this afternoon. The points it makes are covered in the briefing material Mr. Allen has already provided; however, you may wish to have the State Department material for your use as further background.



DEPARTMENT OF STATE

Washington, D.C. 20520

~~CONFIDENTIAL~~

~~CONFIDENTIAL~~
(Unclassified Upon Removal of Attachments)

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S)

dk
3/19/10

March 18, 1981

MEMORANDUM FOR MR. RICHARD V. ALLEN
THE WHITE HOUSE

Subject: Briefing Material for the Vice President's Meeting
with Count Otto Lambsdorff, FRG Economics Minister,
Thursday, March 19, at 8:00 a.m.

The attached memorandum contains briefing material and suggested talking points for the Vice President's meeting with Count Lambsdorff. Biographic information on Count Lambsdorff is also attached. The State Department does not plan to send a representative.

L. Paul Bremer III
Executive Secretary

Attachments:

1. Briefing material and talking points
2. Biographic sketch of Lambsdorff

~~CONFIDENTIAL~~ (Unclassified upon Removal of Attachments)

RDS-1, 3/31/01



DEPARTMENT OF STATE

Washington, D.C. 20520

88169

4

~~CONFIDENTIAL~~

Subject: Briefing Material for the Vice President's Meeting
with Count Otto Lambsdorff, FRG Economics Minister

I. THE SETTING

Lambsdorff's trip to the United States is timed to maximize his impact on our policies in areas of particular importance between the FRG and the United States. Lambsdorff is a champion of free trade and free enterprise and, consequently, is very pleased with the economic policies of the new Administration, which are in accord with his personal preferences. He will be looking for insights into U.S. policies, especially East-West relations. We want to encourage a full discussion on the issues between our two countries and support for U.S. policies. Topics which we would be discussing include Poland, the security aspects of the West Siberian/West Europe natural gas pipeline, FRG aid to Turkey, and U.S. domestic economic policies, especially deregulation.

The FRG economy is suffering its worst decline in the post-war period. High unemployment and inflation, and a decline in real GNP, combined with the growing balance of payments deficit, have put a squeeze on the German budget. Nevertheless, we are encouraging the Germans to increase both defense spending and aid to Turkey, Pakistan, and Poland.

Lambsdorff will be looking for a positive signal that the U.S. will not institute automobile import restrictions and thereby unleash a flood of protectionism. He is personally pleased with the signals received from Washington emphasizing deregulation and stimulating productivity and production through the President's economic plan. These views are very much in harmony with his own, and we can expect him to be receptive to our request for FRG cooperation. Lambsdorff is historically a friend of the United States and is keenly interested in receiving a general policy review from you, especially on how we view East-West relations.

II. OBJECTIVES

-- To make clear that our German friends can expect a consistent and predictable policy from the U.S. in which consultations with our Allies will play a key role.

~~CONFIDENTIAL~~

DECLASSIFIED
Authority State Waiver
BY dh NARA DATE 10/28/2027

~~CONFIDENTIAL~~

- 2 -

5

- To exchange views on East-West relations.
- To underscore U.S. interests in a peaceful solution without external pressure to the problems in Poland.
- To urge deferral of final European action on the West Siberian/West Europe natural gas pipeline project until we can discuss the security issues fully.
- To thank the Germans for their continued leadership in organizing aid to Turkey.

III. ISSUES

1. The U.S.-FRG Bilateral Relationship and Consultations

Our bilateral relationship with the Federal Republic plays a role in development and implementation of all U.S. policies in virtually all parts of the world. FRG support for our policies makes their achievement much easier, and in some cases, possible. Neutrality, or opposition to our policies, undermines them, especially in the East-West and intra-European context, but also in the economic realm and in the North/South relationship. It is, therefore, imperative that we assure German support and understanding. Maintaining our commitment to full and frank consultations as decisions evolve is a key element.

The state of the U.S.-FRG bilateral relationship also plays a major role within the German political system. Although his well-publicized disagreements with former President Carter did not hurt Chancellor Schmidt, no German government can long survive a severe deterioration in that relationship. Thus, both sides benefit from a highly cooperative consultative mechanism. We will continue to consult early and closely, both bilaterally and in other fora.

TALKING POINTS

-- THIS ADMINISTRATION IS KEENLY AWARE OF THE PROBLEMS WHICH AROSE IN THE PAST BETWEEN THE U.S. AND THE FRG AS A RESULT OF INADEQUATE CONSULTATIONS AND SURPRISES. WE ARE DETERMINED THAT THIS WILL NOT BE REPEATED.

-- WE RECOGNIZE THE IMPORTANCE OF SOLIDARITY WITH THE FRG IN MEETING THE CHALLENGES WE FACE, ARE COMMITTED TO CONTINUING, FRANK CONSULTATIONS WITH THE FEDERAL REPUBLIC, BOTH BILATERALLY AND IN OTHER FORA.

~~CONFIDENTIAL~~

-- WE ARE COMMITTED TO CONTINUING TO IMPROVE CONSULTATIVE MECHANISMS WITH OUR MAJOR ALLIES AND WOULD WELCOME RECOMMENDATIONS FOR IMPROVEMENT.

2. East-West Relations

The FRG has followed an uncertain course on post-Afghanistan economic sanctions against the USSR which reflects the conflict between Chancellor Schmidt's view, which Lambsdorff shares, that sanctions do not work and the German desire to avoid problems with us. Although the German government approved last year a project to supply equipment for a Soviet aluminum plant, questionable in terms of post-Afghanistan sanctions, they have tacitly supported our no-exceptions policy in COCOM.

In the case of Poland, our common economic concerns focused on the Polish debt problem and the possibility of a massive default on debts to the West. The FRG's private and official credit to Poland, \$4.5 billion, is the largest of all Western countries. We are in general agreement with the FRG on the need for a sound Polish economic stabilization plan. We do differ with the FRG on terms of rescheduling; the FRG wants a longer consolidation period and a lower percentage of rescheduling than we find acceptable. Overall we want to urge continued close cooperation on problems and develop a long-term approach to Poland's debt problem.

TALKING POINTS

-- WE CONTINUE TO BELIEVE THAT OUR TRADE WITH THE SOVIET UNION HAS VERY IMPORTANT POLITICAL IMPLICATIONS AND SHOULD BE VIEWED IN THE CONTEXT OF EAST-WEST RELATIONS IN GENERAL.

-- WE WELCOME YOUR SUPPORT FOR STRENGTHENING COCOM RESTRICTIONS ON HIGH TECHNOLOGY EXPORTS TO THE USSR.

-- ON POLAND, WE SHOULD CONTINUE OUR INTENSIVE CONSULTATIONS ON HOW TO ASSIST THE POLES WHILE PROMOTING INTERNAL STABILITY AND ENSURING THAT THE SOVIETS CARRY THEIR SHARE OF THE BURDEN.

3. West Siberian/West Europe Natural Gas Pipeline Project

The FRG is a strong supporter of the natural gas pipeline project. Both Foreign Minister Genscher and Count Lambsdorff have told us that Bonn has analyzed the question of dependence

~~CONFIDENTIAL~~

- 4 -

7

on Soviet gas and concluded that the degree of dependence is acceptable and tolerable. We have, during the past year, expressed our concerns about the project as regards its security impact on the Western Alliance, diversification of energy supplies away from oil, pricing of the gas and financing for the project. As the Europeans move toward their decision to go ahead with the project, we want to discuss with them in more detail the strategic risks involved in the completion of the project and its political impact on East-West relations.

TALKING POINTS

-- WE UNDERSTAND YOUR INTEREST IN DIVERSIFYING YOUR SOURCES OF ENERGY.

-- HOWEVER, IN VIEW OF THE VERY GREAT UNCERTAINTY IN EAST-WEST RELATIONS, WE URGE THAT YOU DELAY THE SIGNING OF A FINAL AGREEMENT FOR THE TIME BEING.

4. Aid to Turkey

We are pleased with the FRG willingness to take a leading role in the 1981 assistance program to Turkey. We share the sense of the importance of Turkey in our strategic relations and urge continued support for aid to Turkey as we move through this year's pledging sessions.

TALKING POINT

-- TURKEY NEEDS OUR HELP, AND WE ARE PLEASED THAT THE FRG, AS PART OF THE "DIVISION OF LABOR" SUGGESTED BY CHANCELLOR SCHMIDT, WILL CONTINUE TO TAKE A LEADING ROLE IN THIS AREA.

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88170	PAPER DUPLICATE OF #88168	2	1/16/1980	B1 B3

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NATIONAL SECURITY COUNCIL

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ACTION

UNCLASSIFIED UPON REMOVAL
OF CLASSIFIED ENCLOSURE(S) *ds 3/19/81*

March 17, 1981

MEMORANDUM FOR: RICHARD V. ALLEN
FROM: DENNIS C. BLAIR *DCB*
SUBJECT: White House Meetings of German Economics
Minister Otto Graf Lambsdorff

Minister Lambsdorff is scheduled to meet with you at 5:00 p.m. Wednesday, March 18 and with the Vice President at 8:00 a.m. Thursday, March 19.

Attached at Tab I is background material for your meeting with Minister Lambsdorff.

Attached at Tab II is a memo from you to the Vice President forwarding material for his use at his meeting. *This sent. Rd.*

RECOMMENDATION

That you sign the memo to the Vice President at Tab II.

Approve _____

Disapprove _____

SECRET
3/18/81

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TALKING POINTS FOR RICHARD V. ALLEN'S MEETING WITH
GERMAN ECONOMICS MINISTER LAMBSDORFF

(11:30 a.m., March 19, 1981)

East-West Trade and Siberian Pipeline: Lambsdorff believes that East-West trade is mutually beneficial and can be conducted without damage to Western interests. He has come out publicly for the Siberian pipeline deal and has told the press that he will be discussing his views with the Americans. We recognize the decision as Germany's to make, however, we are concerned with the implications of the deal for Alliance security and we would like to review these with the Germans. In addition, we regard the timing of the deal as crucial, especially in the context of events in Poland.

Minister Lambsdorff should have some interesting ideas about a unified Western approach to trade with the East. He is predisposed to favor a minimal government role since he believes the private sector needs flexibility. How would he guard against technology transfer? How would he ensure the Soviets do not play Western companies and countries off against each other? (e)

Energy: At the Tokyo and Venice economic summits, both the U.S. and Germany endorsed numerical targets, including oil import reductions, reduction in energy-to-GNP growth ratios and others. Lambsdorff has consistently opposed numerical targets as too inflexible. This Administration, like Lambsdorff, believes in the superiority of private enterprise to government goals in the area of energy policy. However, we do not want to send the wrong signal by wholesale repudiation of energy conservation targets. In any event, the latest projections show both the U.S. and FRG meeting the Tokyo and Venice goals, driven by high prices. (e)

World Trade and Economic Development: Lambsdorff consistently opposes trade barriers among the developed nations. He is therefore vitally interested in the U.S. decision on restrictions of Japanese auto imports. The decision to be taken at the Cabinet meeting tomorrow will have reverberations throughout Europe and in Germany in particular, one of the few European countries without automobile trade restrictions. Lambsdorff will be interested in the positions we will be taking in the Ottawa summit regarding trade among developed countries.

(c)

Concerning economic development of LDC's, Lambsdorff favors approaches like the Energy Facility of the World Bank. The Energy Facility uses Western and OPEC funds to capitalize energy projects in lesser developed countries. This type of project is in line with Lambsdorff's view of self-help projects for LDC's. It is the sort of approach he will push for the North-South summit. The U.S. has not yet taken a position on the Energy Facility. (e)

Aid to Turkey: Lambsdorff is one of the key officials making decisions on German aid to Turkey. For example, last week he was in London talking to the British about their contributions to support Turkey. We and Germany contribute roughly equal amounts of economic assistance to Turkey, with other countries making smaller contributions. We are emphasizing to the Germans the importance of continuing support of Turkey, that the Turks are making the hard choices necessary to get their economy back in shape, that the Turkish army is committed to a return to a democratic form of government, and that we would expect Germany to continue to play a leading role in these efforts. Germany is doing well in this area and Lambsdorff deserves personal kudos for his efforts. (C)

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88172	PAPER BIO	3	3/3/1981	B1 B3

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Freedom of Information Act - [5 U.S.C. 552(b)]

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MINISTER LAMBSDORFF PROPOSED WASHINGTON SCHEDULE

Monday, March 16

Congressman Kemp
Congressman Edwards
Secretary of State Haig
Undersecretary for Economics Rashish
Undersecretary for Political Affairs Stoessel
Assistant Secretary Bureau of Economics and Business Affairs Hormats
Senator Gibbons
Senator Mathias

Tuesday, March 17

Special Trade Representative Brock
Congressman Roth
Chairman of the Federal Reserve Volker
Congressman Reuss
Congressman McClure

Wednesday, March 18

Treasury Secretary Regan
Chairman of CEA Wiedenbaum
Secretary of Commerce Baldrige
Interior Secretary Watt
Congressman Rostenkowsky
Richard Allen

Thursday, March 19

Vice President
OMB Director Stockman

MEMORANDUM

THE WHITE HOUSE
WASHINGTON

March 18, 1981

MEMORANDUM FOR: THE VICE PRESIDENT
FROM: RICHARD V. ALLEN *RA*
SUBJECT: Meeting with German Economics Minister
Otto Graf Lambsdorff
(8:00 a.m. March 19, 1981)

Attached are the following materials for your meeting with
Minister Lambsdorff:

- Talking Points
- Biographic information
- Lambsdorff's other meetings in Washington.

A

TALKING POINTS FOR VICE PRESIDENT'S MEETING WITH
GERMAN ECONOMICS MINISTER LAMBSDORFF
(8:00 a.m. March 19, 1981)

15

Reagan Economic Policies: Lambsdorff will be keenly interested in the Administration's economic initiatives. He is meeting with Congressmen Kemp and Roth, Secretary Regan and Chairman Volcker. You are in a position to discuss the orchestration of the different elements of the campaign to push the President's program through -- keeping the support of the people, dealing with the special interest groups, and balancing fiscal and monetary policy. Lambsdorff's own convictions run strongly to free-market incentives and he is sympathetic with President Reagan's arms. (U)

Japanese Autos: Lambsdorff is a lonely voice in Europe opposing restriction of imports of Japanese automobiles. (Germany is one of the few countries that does not mandate a "market share" for the Japanese.) He is vitally interested in the U.S. decision on this issue, which will have reverberations in Europe. If the decision has been made at the March 18 Cabinet meeting, he will be interested in the factors which influenced it. If the decision has not been made, he will be interested in learning the drift of Administration policy. (U)

Deregulation: Lambsdorff has listed this subject as one he would like to discuss with you in particular. He has always been in favor of freeing private enterprise from over-regulation by government, a theme prominent on this Administration's agenda. Although the economies of the U.S. and Germany are quite different, Lambsdorff would be interested in how the Reagan Administration builds political support for deregulation, in your views concerning the success of recent efforts at deregulation, for example, in the airline and trucking industries, and in the Administration's plans to proceed further in these areas. (U)

Energy: At the Tokyo and Venice economic summits, both the U.S. and Germany endorsed numerical targets, including oil import reductions, reduction in energy-to-GNP growth ratios and others. Lambsdorff has consistently opposed numerical targets as too inflexible. This Administration, like Lambsdorff, believes in the superiority of private enterprise to government goals in the area of energy policy. However, we do not want to send the wrong signal by wholesale repudiation of energy conservation targets. In any event, the latest projections show both the U.S. and FRG meeting the Tokyo and Venice goals, driven by high prices. (U)

Siberian Pipeline: Lambsdorff is publicly on record in favor of it. Although the U.S. has not taken a position on the project, we are concerned about the security implications for the Alliance and in the timing of the deal in light of events in Poland. (U)

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Review on March 19, 1987

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88174	PAPER DUPLICATE OF #88168	2	1/16/1980	B1 B3

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(2)

MINISTER LAMBSDORFF PROPOSED WASHINGTON SCHEDULE

Monday, March 16

Congressman Kemp
Congressman Edwards
Secretary of State Haig
Undersecretary for Economics Rashish
Undersecretary for Political Affairs Stoessel
Assistant Secretary Bureau of Economics and Business Affairs Hormats
Senator Gibbons
Senator Mathias

Tuesday, March 17

Special Trade Representative Brock
Congressman Roth
Chairman of the Federal Reserve Volker
Congressman Reuss
Congressman McClure

Wednesday, March 18

Treasury Secretary Regan
Chairman of CEA Wiedenbaum
Secretary of Commerce Baldrige
Interior Secretary Watt
Congressman Rostenkowsky
Richard Allen

Thursday, March 19

Vice President
OMB Director Stockman

88175

MEMORANDUM

THE WHITE HOUSE
WASHINGTON

1135

18

~~CONFIDENTIAL~~

March 16, 1981

ACTION

MEMORANDUM FOR: THE VICE PRESIDENT
FROM: RICHARD V. ALLEN
SUBJECT: Request for Meeting with FRG Economics Minister Lambsdorff

DECLASSIFIED
Authority NSC/State Waivers
BY dhr NARA DATE 10/28/2022

Minister Lambsdorff, a member of the Free Democratic coalition ministry, has requested to meet with you during his visit to Washington, March 16 to 19. He is keenly interested in the US experience with deregulation of industry and would like your insights. (C)

He met with the President in November 1978 (I was on that trip). In addition, while he will undoubtedly take soundings concerning our attitude toward the proposed \$6 billion German financing for a Soviet natural gas pipeline from Siberia (in my view, we should be worried about it, and even hint at opposition).

Lambsdorff is meeting with a wide range of high level officials in both the Executive and Legislative branches: Secretaries Haig, Watt and Baldwin; Congressman Kemp, Senator Mathias and others. In the White House he is meeting with Murray Weidenbaum and possibly Ed Meese and Marty Anderson. I see no pressing reason for you to meet with him, but I believe you would find him an interesting interlocutor.

RECOMMENDATION

That you meet with Economics Minister Lambsdorff, time permitting.

Approve _____ Disapprove _____

Date and Time _____

~~CONFIDENTIAL~~

Review on March 12, 1987

(A)



DEPARTMENT OF STATE

Washington, D.C. 20520

March 11, 1981

CONFIDENTIAL

MEMORANDUM FOR MR. RICHARD V. ALLEN
THE WHITE HOUSE

Subject: Request for Appointment: FRG Economics Minister
Lambsdorff with Vice President Bush

FRG Economics Minister Count Otto Lambsdorff, who is visiting Washington March 16-19, has requested an appointment with Vice President Bush. Count Lambsdorff, as Economics Minister, is responsible for domestic and international economic policies of the Federal Republic of Germany. He is keenly interested in the U.S. experience with deregulation and recently suggested that a German interministerial office for deregulation be established.

Lambsdorff, who visits the United States frequently, is very sensitive to the impact of U.S. domestic economic developments on European policies. He is a close friend of the United States and has visited more than sixty times. His personal position and prestige in Germany are strong, especially since the October 1980 election.

We recommend that the Vice President receive Lambsdorff.

L. Paul Bremer III
Executive Secretary

Attachment

Biographic sketch of Lambsdorff

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Dept. of State Guidelines, July 21, 1997
BY dlb IMCA DATE 3/19/10

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88176	PAPER	2	2/17/1981	B1
	BIO			B3

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OF CLASSIFIED ENCLOSURE(S)

3/19/10

March 12, 1981

MEMORANDUM FOR: RICHARD V. ALLEN

FROM: DENNIS C. BLAIR

DCB

SUBJECT: Request for FRG Economics Minister Lambsdorff
to Meet the Vice President

Attached is a memo from you to the Vice President concerning
a meeting between the Vice President and FRG Economics
Minister Lambsdorff.

J.L.
Jim Rentschler and I feel, and the memo states, that there
is no pressing need for the Vice President to schedule this
meeting but that it would be a lively discussion if the Vice
President had the time.

RECOMMENDATION

That you sign the memo to the Vice President.

Approve Disapprove

as attached

SIGNED
3/16/81

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81 MAR 17 P 7: 27

JANET COLSON

BUD NANCE

DICK ALLEN

IRENE DERUS

JANET COLSON

BUD NANCE

KAY

CY TO VP

CY TO MEESE

CY TO BAKER

CY TO DEEVER

CY TO BRADY

JK
Bud -
Can you get the
VPs going?
JK
3/18/81

SHOW CC

SHOW CC

SHOW CC

SHOW CC

SHOW CC

1135 Allen

3/20/81

Lambsdorff met w/RVA on
3/19/81 -
orig now returned to
noc/s for files
3/18

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TO ALLEN

FROM BREMER

DOC DATE 11 MAR 81

3/19/81

KEYWORDS: GERMANY F R

AVP

LAMBSDORFF, OTTO

SUBJECT: REQUEST FOR APPT W/ VP FM FRG ECONOMICS MINISTER MAR 16 - 19

ACTION: PREPARE MEMO ALLEN TO VP DUE: 13 MAR 81 STATUS S FILES

FOR ACTION

FOR COMMENT

FOR INFO

RENTSCHLER

TYSON

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Reviewed

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	C 3/16	RVA Ppl memo		Tyson, Petter
	C 3/17	Lead Dept Memo		RE, CT
	C 3/18	Lead S/S 8108452		CT
RE	S 3/18	Prepare Memo for Allen		

DISPATCH 3/17 by JCP/via Sit Room file W/ATTCH FILE **WH** (C) **B**

C 3/18 Blair ogk memo to lead dept **CT** **DB**

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	C 3/18	Allen sy memo to VP		

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OFFICE OF THE VICE PRESIDENT
WASHINGTON

March 16, 1981

MEMORANDUM FOR ALLEN LENZ

FROM: Nancy Bearg Dyke ^{MBD}

SUBJECT: Vice President's Meeting with Count Lambsdorff,
FRG Economics Minister

The Vice President will meet with FRG Economics Minister Count Otto Lambsdorff on Thursday, March 19, from 8:00 8:30 a.m. in his Old Executive Office Building Ceremonial Office (Room 274). May we please have recommended talking points and background papers for the Vice President's use by opening of business, Wednesday, March 18. Thank you.

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*db
3/20/10*

RECEIVED 12 MAR 81 09

TO ALLEN

FROM BREMER

DOCDATE 11 MAR 81

DYKE, N

16 MAR 81

BREMER

18 MAR 81

KEYWORDS: GERMANY F R

AVP

LAMBSDORFF, OTTO

SUBJECT: REQUEST & TALKERS FOR VP MTG W/ COUNT LAMBSDORFF ON MAR 19

ACTION: PREPARE MEMO ALLEN TO VP DUE: 18 MAR 81 STATUS X FILES WH

FOR ACTION

FOR COMMENT

FOR INFO

RENTSCHLER

TYSON

COMMENTS

REF# 8107505

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(C /)

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Allen	X 3/18	For Signature	3/20	CT ✓
	C 3/18	RVA app memo to VP		DB ✓

DISPATCH 3/18 by JCP - Subst to Terry

Launziere / VPO

W/ATTCH

FILE

W/ATTCH (C)

don