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10/21/1981-10/23/1981 Cancun, Mexico)
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WITHDRAWAL SHEET

Ronald Reagan Library

Collection Name WHITE HOUSE OFFICE OF RECORDS MANAGEMENT
(WHORM): SUBJECT FILE

Withdrawer

DLB 11/18/2019

File Folder FO006-02 (018874) (12 OF 19)

FOIA

F16-011

Box Number

BIERGANNIS

72

ID	Doc Type	Document Description	No of Pages	Doc Date	Restrictions
243597	PAPER	SCENARIO RE: CHINA, ANNOTATED	1	ND	B1
243598	MEMO	RICHARD ALLEN TO THE PRESIDENT, RE: BILATERAL MEETING WITH ZHAO	1	ND	B1
243599	MEMO	ALEXANDER HAIG TO THE PRESIDENT, RE: MEETING WITH CHINESE PREMIER ZHAO ZIYANG	4	ND	B1
243600	PAPER	CHINESE PREMIER ZHAO ZIYANG	1	ND	B1
243601	PAPER	SCENARIO RE: MEETING WITH INDIRA GANDHI	1	ND	B1
243602	MEMO	ALEXANDER HAIG TO THE PRESIDENT, RE: MEETING WITH INDIAN PRIME MINISTER GANDHI AT CANCUN	2	ND	B1
243603	PAPER	INDIAN PRIME MINISTER INDIRA GANDHI CANCUN	1	ND	B1
243604	FORM	NIGERIA DIVIDER PAGE - WITH HANDWRITTEN NOTES ON MEETING WITH THE PRESIDENT	1	10/21/1981	B1

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243605	MEMO	ROBERT HORMATS TO THE SECRETARY, RE: THE NIGERIAN BILATERAL	1	10/21/1981	B1
243606	PAPER	SCENARIO - RE: MEETING WITH NIGERIAN PRESIDENT SHAGARI	1	ND	B1
243607	MEMO	ALEXANDER HAIG TO THE PRESIDENT, RE: MEETING WITH ALHAJI SHEHU SHAGARI, PRESIDENT OF THE FEDERAL REPUBLIC OF NIGERIA, OCTOBER 21-23, 1981	2	ND	B1
243608	PAPER	VENEZUELA	1	ND	B1
243609	PAPER	SCENARIO - MEETING WITH VENEZUELAN PRESIDENT HERRERA	1	ND	B1
243610	PAPER	SCENARIO - MEETING WITH YUGOSLAV PRESIDENT KRAIGHER	1	ND	B1
243611	PAPER	YUGOSLAVIA	1	ND	B1
243612	PAPER	YUGOSLAV PRESIDENT SERGEJ KRAIGHER	1	ND	B1

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243613	FORM	PHILIPPINES DIVIDER, WITH HANDWRITTEN NOTES AND NOTECARD RE: PRESIDENT'S MEETING WITH MARCOS	1	10/22/1981	B1
243614	PAPER	SCENARIO - MEETING WITH PHILIPPINES PRESIDENT MARCOS	1	ND	B1
243615	PAPER	PHILIPPINES	1	ND	B1

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CHINA

Background

Over the past two years China has instituted major economic reforms aimed at clearing away obstacles to economic growth. Under the rubric of "economic readjustment", Beijing is pushing for massive investment cutbacks to eliminate its budget deficit and put a damper on inflation. Remaining investment funds are being rechanneled away from heavy-industry and toward light industry, agriculture, and bottleneck industries such as energy, transportation, and communications.

China is also attempting to make its economy more responsive to market signals. Decision-making authority, and responsibility for profits and losses -- once the exclusive domain of central government agencies -- are now being delegated to provincial- and even municipal-level authorities.

Questions

-- I UNDERSTAND THAT YOU HAVE BEEN GRADUALLY INSTITUTING A SERIES OF REFORMS TO ENABLE INDIVIDUALS AND ENTERPRISES TO TAKE ADVANTAGE OF THE MARKET MECHANISM. DO YOU SEE THESE REFORMS AS SUCCESSFUL SO FAR?

-- YOU ARE EXPECTING DOMESTIC OIL PRODUCTION TO LEVEL-OFF AND PERHAPS EVEN DECLINE OVER THE NEXT FEW YEARS. DO YOU ANTICIPATE A MAJOR IMPACT ON THE DOMESTIC ECONOMY OR ON YOUR BALANCE OF PAYMENTS? IF SO, HOW DO YOU ENVISION THAT THE INTERNATIONAL COMMUNITY CAN BE OF ASSISTANCE?

-- I UNDERSTAND THAT, TO DATE, YOU HAVE BEEN DISSATISFIED WITH THE LEVEL OF FOREIGN INVESTMENT IN CHINA. WHAT CAN WE DO TO ASSIST YOU IN SETTING UP AN ENVIRONMENT WHERE FOREIGN INVESTORS WILL WILLINGLY PLACE THEIR FUNDS?

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243600	PAPER	1	ND	B1
	CHINESE PREMIER ZHAO ZIYANG			

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India

October 21, 1981

MEMORANDUM FOR THE SECRETARY

FROM: ROBERT HORMATS
SUBJECT: Indian Bilateral

Peter McPherson, Mark Leland and I met with the senior Indian officials in Mrs. Gandhi's delegation. Basically, they would like to use the bilateral to focus on US/Indian relations, with Cancun being discussed only briefly at the end. Essentially, Mrs. Gandhi would like to develop a better understanding of the President's views on India and the problems of the region. She would in turn like to convey her personal views about the US-Indian relationship and her assessment of the difficulties she faces in the area and the role she envisages India playing.

We briefly discussed global negotiations. The Indians did not appear to have strong views and suggested that would be better left to the multilateral meetings. We also briefly touched on the Indian request for an IMF loan (roughly \$5 billion). We said we had some concerns about it. The loan is now being discussed in the board of the IMF and we will convey our views to India once we have had a closer look at the proposal.

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243601	PAPER SCENARIO RE: MEETING WITH INDIRA GANDHI	1	ND	B1

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243602	MEMO ALEXANDER HAIG TO THE PRESIDENT, RE: MEETING WITH INDIAN PRIME MINISTER GANDHI AT CANCUN	2	ND	B1

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INDIA

Background

A poor nation of nearly 700 million people, India faces immense economic and developmental challenges in the 1980's. Petroleum imports consume two-thirds of its export earnings, and higher oil prices have contributed to a serious and deteriorating balance of payments situation. The government has launched a major program to exploit its petroleum reserves. This will require considerable outside financial and technical assistance. It has asked the IMF for a loan of \$5.68 billion as part of its macroeconomic adjustment process. India's agricultural production has risen remarkably over the past 15 years, but foodgrain self-sufficiency is still subject to the vagaries of weather. With help from the World Bank and Western donors, India is working to expand land under irrigation and to raise the living standards for millions of subsistence farmers and rural landless. Industrial production has been stymied by bottlenecks in the rail-road system, public sector inefficiency, shortfalls in key sectors such as coal, steel, fertilizer and cement. India needs to expand exports and to re-orient its industrial policies. It has recently begun to relax some of the overly restrictive controls on the private sector.

Questions

-- I REALIZE THAT OIL PRICE INCREASES HAVE CAUSED YOU SEVERE BALANCE OF PAYMENTS' PROBLEMS. IS THERE ANY WAY IN WHICH THE INTERNATIONAL COMMUNITY CAN HELP?

-- WHAT ROLE DO YOU SEE FOR FOREIGN PRIVATE BUSINESS IN ASSISTING INDIA'S DEVELOPMENT EFFORTS? WHAT CAN OUR GOVERNMENT DO TO ENCOURAGE THE PROCESS?

-- YOUR COUNTRY'S SUCCESS IN FOODGRAINS HAS BEEN REMARKABLE. ARE THERE ANY LESSONS THAT CAN BE INCORPORATED IN AN INTERNATIONAL CONTEXT?

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BY cdh PARADATE 11/15/2019

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SUMMARY OF MORNING SHOW STORIES

Good Morning America

Steve Bell opens by summarizing ABC's evening news coverage of both the war of words on nuclear policy and the summit

Ghandi interview with David Hartman

Q: What more can the industrialized countries do to help poor countries? ? A Understand that each country has different conditions and therefore roads to development. Financial assistance protectionism energy and food security are issues. Q How should U.S. money be made available? A Countries are interdependent and if developing countries don't have purchasing power they cannot buy U.S. products. Q Is the President the key to success or failure of the summit? A The door shouldn't be closed we should leave Cancun with a sense of hope. Q: Should the President take the lead? A The President is very important in the western world. Q: Do you have an agenda? A No agenda simply talks. Q: Should the Soviets have attended? A That's for them to decide. Q: What is the threat of world economic breakdown? A The gap between rich and poor is widening and creating tension major dangers are nuclear war and the economic gap. Q How much time is there? A The poor are patient and they will trust you if they believe you will act sooner or later, if they don't trust you they will say we have nothing to lose and that is a very dangerous situation. Q: But America doesn't seem to be in the mood for more aid? A If America wants a better world she will help she has the opportunity to give dynamic world leadership. Q You have criticized U.S. policy in the Persian Gulf area particularly aid to Pakistan how are U.S. relations with India? A Could be much better unfortunately we have had misunderstandings on bilateral issues but we admire the U.S. and have always been friends.

Regan interview with Steve Bell

Q: Has there been tension? A Conversations are friendly relaxed, not hostile. Q: How have leaders approached the President? A Most anxious to tell their own story. Q What about the private sector approach Ghandi has told us that each country must choose its own road to development. A We have found that the best means of development is private. Q Some have said U.S. aid should be higher? A: Its easy to talk this way about other peoples money we have given \$7B and we have our own problems at home. Q Third world countries have said there would be greater free trade if restrictions were removed from textiles. A 50% of textiles are purchased from non-OPEC countries--other countries could open up. Q About the Soviet role? A: They would have been out of place. Q: Is there a precise agenda? A Yes, using existing organizations like World Bank IMF food organizations to serve the entire world in better fashion.

Steve Bell reports the President will meet the Saudis Friday but there are no assurances he will get concessions on AWACS. Administration openly opposes an Austrian plan of massive assistance to 3rd world countries.

CBS Morning

CBS's Leslie Stahl reports nobody is expecting a grand consensus from Cancun because there are so many divergent countries represented. Stahl reviews the leaders. After one day the President seems to be enjoying himself. The President comes at great risk because poor countries could gang up on him, but that doesn't seem to be happening. Meetings with India and Taiwan produced no signs of strained relations. For instance Taiwan planes were described only in terms of relations with China. The President is sticking firmly to his principles of free trade. Haig is shown saying we reject the conception of transfer of wealth from rich to poor. The President is expected to make some slight concession which even U.S. officials doubt goes far enough to satisfy poor countries. The President is expected to use the loaded words 'global negotiations' to say that the UN should be used as a forum to talk about issues not to vote on issues.

NBC Today Show

Tom Brokaw opened saying the Reagan Administration doesn't care for the first major proposal -- a kind of Marshall Plan of major assistance for the world's poor countries -- he prefers a free enterprise approach. Emery King stated that the President had listened to the concerns of several foreign leaders. Nigeria's President Shagari expressed concern over food production in his country and efforts to destabilize African regimes. King noted sources saying India's Gandhi will not attack President Reagan on global economic problems today, but she did express strong differences over U.S. arms sales to Pakistan. Secretary Haig was then shown at Wednesday night's news conference saying the U.S. has offered a more flexible approach, rather than the Marshall Plan. King ended saying the President came here with the intention of listening and it appears that is what he'll do. King also noted Secretary Haig downplaying prospects for another North-South Summit. (lead)

Brokaw stated Defense Secretary Weinberger is expected to draw anti-nuclear demonstrators when he appears before a London think-tank audience. Brokaw then added Weinberger may be helped some by President Reagan's clarification statement on limited nuclear warfare in Europe. (2)

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243606	PAPER SCENARIO - RE: MEETING WITH NIGERIAN PRESIDENT SHAGARI	1	ND	B1

The above documents were not referred for declassification review at time of processing
Freedom of Information Act - [5 U.S.C. 552(b)]

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243607	MEMO ALEXANDER HAIG TO THE PRESIDENT, RE: MEETING WITH ALHAJI SHEHU SHAGARI, PRESIDENT OF THE FEDERAL REPUBLIC OF NIGERIA, OCTOBER 21-23, 1981	2	ND	B1

The above documents were not referred for declassification review at time of processing
Freedom of Information Act - [5 U.S.C. 552(b)]

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Nigeria

Background

Nigeria's economy is based on its production and export of high quality crude petroleum. In a normal market, Nigeria produces about 2.1 million barrels of oil per day and exports 90 percent of that, providing the government with 93 percent of its foreign exchange earnings and 80 percent of its budgetary revenue. The current world oil glut has hurt Nigeria, but its recent decision to lower the price of its oil by ten percent, coupled with high levels of foreign exchange reserves, has resulted in an increase in production which should permit it to weather the crisis. In order to avoid such crises in the future, Nigeria is attempting to diversify its economy away from its dependence on oil. In particular, high priority has been placed on redeveloping the agricultural sector which has been sorely neglected in recent years, resulting in a food import bill of over \$2 billion last year.

Questions

-- HOW DO YOU VIEW YOUR PROGRESS IN THE "GREEN REVOLUTION" AGRICULTURAL DEVELOPMENT PROGRAM? DO YOU BELIEVE YOUR OBJECTIVES FOR GROWTH WILL BE MET?

-- DO YOU FORESEE ANY MAJOR CHANGES IN YOUR FOURTH FIVE YEAR DEVELOPMENT PLAN (1980-85) IN LIGHT OF THE CURRENT WORLD OIL SUPPLY SITUATION AND RESULTANT DECREASED EARNINGS?

-- WHAT ROLE DO YOU SEE OIL PRODUCING NATIONS SUCH AS NIGERIA PLAYING TO ASSIST THEIR LESS FORTUNATE NEIGHBORS?

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NIGERIAN PRESIDENT ALHAJI SHEHU SHAGARI
OCTOBER 21, 1981, 5:30 P.M., CANCUN

MAIN OBJECTIVE

1. Assure him of our continued commitment to Namibian settlement in 1982, with simultaneous withdrawal of Cuban troops from Angola.
2. Express US support for OAU peacekeeping force in Chad.
3. Reinforce importance of expanded bilateral economic relations.

BEAR IN MIND

1. Namibia settlement is Nigeria's first foreign policy objective.
2. Nigerians have approached us requesting US financial support for peacekeeping force in Chad and reconstruction aid.
3. World oil glut has caused Nigerian production decline, hurting domestic economy. Nigeria is our second largest supplier of crude petroleum.

CHECKLIST

1. Stress importance of Nigerian support for Namibian independence plan.
2. Indicate US willingness to seek a supplemental from Congress for funds for Chad peacekeeping force.
3. Reaffirm our desire to expand trade and investment relations with Nigeria, particularly in agricultural sector, Nigeria's highest development priority.

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THE SECRETARY OF STATE
WASHINGTON

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MEMORANDUM FOR: THE PRESIDENT
FROM: Alexander M. Haig, Jr. *AMH*
SUBJECT: Your Meeting with Venezuelan President
Herrera in Cancun, October 21

I. THE SETTING

Our bilateral relations with oil rich, democratic Venezuela are at what may be an all time high. Venezuela is our principal ally on El Salvador and has extended economic and technical aid to that country and other nations of the Caribbean. It is one of the Nassau Four of the Caribbean Basin Initiative. GOV foreign policy goals in the hemisphere largely coincide with ours but have stressed the economic, social and political rather than the military dimensions of Central American and Caribbean problems.

President Herrera needs to boost his declining prestige at home. He has come under fire for economic policies leading to stagflation and for his strong stand on Caribbean Basin issues. Opposition parties charge that the GOV is acting as a U.S. surrogate. Herrera will try to strengthen his LDC leadership credentials at Cancun by insisting on positive results from the Summit. He will push for an agreement on procedures and agenda for Global Negotiations. Herrera is a friend of the U.S. The Vice President's and my recent talks with him went well.

II. OBJECTIVES

Recognize the closeness of U.S.-Venezuelan relations, emphasizing the mutuality of our interests in the Caribbean Basin region.

Reassure Herrera that our interest in Mexican support for elections in El Salvador in no way diminishes the GOV role in that process.

(If raised) Update Herrera on the status of Venezuela's projected purchase of F-16A aircraft.

(If raised) Reiterate the U.S. position of strict neutrality on the Venezuela-Guyana border dispute.

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- 2 -

III. ISSUES

1. Closeness of U.S.-Venezuelan Relations

Venezuela, one of the Nassau Four, has been cooperative on hemispheric issues. The GOV has supported Seaga in Jamaica, encouraged democratic forces in Nicaragua and taken a strong stand against Cuba. The GOV is firmly committed to achieving a political solution in El Salvador through credible elections and is helping the GOES devise a viable electoral process. It has also extended economic and technical aid to El Salvador. Herrera will make a state visit to Washington in mid-November.

2. Mexico's Role in El Salvador

We hope to involve Mexico in a constructive role in El Salvador's elections. Herrera, who regards Lopez Portillo as a rival for leadership in the hemisphere, needs reassurance that any overture to Mexico would not be at Venezuela's expense. We continue to be deeply grateful for all that Herrera has done in support of the GOES and look forward to continued cooperation.

3. (If raised) F-16A Sale

The GOV has formally submitted a request for the purchase of advanced F-16A fighter aircraft. The sale will be submitted to Congress for approval in the near future. While we do not expect significant Congressional opposition, approval is not a certainty; these aircraft have never been sold in Latin America. If approved, we expect to be able to deliver the first six aircraft before Herrera leaves office (March 1984).

4. (If raised) Venezuela-Guyana Border Dispute

In a dispute which dates back to the 16th century, Venezuela officially claims three-fifths of Guyana's national territory. A protocol which put the dispute on ice for 12 years is due to expire in 1982, and both sides have tried to line up international support. Our position is one of strict neutrality.

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243608	PAPER VENEZUELA	1	ND	B1

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BRIEFING THE PRESIDENT FOR HIS MEETING
WITH VENEZUELAN PRESIDENT HERRERA

MAIN OBJECTIVE

1. Recognize the closeness of U.S.-Venezuelan relationship, especially in El Salvador and the Caribbean Basin.

BEAR IN MIND

1. The USG is neutral on the Venezuela-Guyana border dispute.
2. The F-16 request will be submitted to Congress. We expect approval.
3. The GOV considers Mexico a rival in dealing with the problems of Central America.
4. Herrera will seek a clear indication of our commitment to GN.

CHECKLIST

1. Express appreciation for GOV actions on El Salvador and reaffirm our intention to continue close consultations with the GOV on this issue.
2. Emphasize that we look forward to Herrera's state visit to Washington in mid-November.

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243609	PAPER SCENARIO - MEETING WITH VENEZUELAN PRESIDENT HERRERA	1	ND	B1

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Yugoslavia

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243610	PAPER SCENARIO - MEETING WITH YUGOSLAV PRESIDENT KRAIGHER	1	ND	B1

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THE SECRETARY OF STATE
WASHINGTON

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MEMORANDUM FOR: THE PRESIDENT
FROM: Alexander M. Haig, Jr. (10)
SUBJECT: Your Meeting with Yugoslav President Kraigher
at Cancun

I. THE SETTING

Politically, Yugoslavia has come through the post-Tito period reasonably smoothly. However, severe economic difficulties and ethnic conflict, in the predominantly Albanian province of Kosovo, concern the regime. Yugoslavia is of critical importance to the United States both because it is a Communist state independent of Moscow and because of its leadership of moderate states within the Nonaligned Movement. Although we disagree with the Yugoslavs on some international issues, notably the Middle East and Southern Africa, our bilateral relations are good. The Yugoslavs support our stance against terrorism and are grateful for our efforts to halt attacks on Yugoslav diplomats in the U.S. They have spoken out strongly against Soviet attempts to pressure the Poles. On my visit to Belgrade in September, I reaffirmed U.S. support for Yugoslavia's independence, territorial integrity, and truly nonaligned foreign policy. We have encouraged U.S. commercial bankers to consider Yugoslav loan requests objectively, without being unduly influenced by problems in Poland and Romania.

Kraigher is an important member of the collective leadership in Yugoslavia. He is serving a one-year term as head of the Yugoslav Presidential Council. He will encourage you to be forthcoming in dealing with the underdeveloped countries at Cancun, and stress the importance the Yugoslavs place on U.S. participation in Global Negotiations. He may wish to discuss Southern Africa and U.S.-Soviet relations. Kraigher does not seem to have the degree of understanding for our positions that many other leading Yugoslavs have.

II. OBJECTIVES

1. Discuss the U.S. position on North-South dialogue, and underline our desire to work with Yugoslavia on the issue.
2. Declare support for Yugoslavia's efforts to cope with its economic problems and our desire to be helpful in this area.
3. Encourage the Yugoslavs to support U.S. efforts to pursue the Middle East peace process following Sadat's death.

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4. Explain briefly our position on the resumption of disarmament talks with the U.S.S.R.

III. ISSUES

1. North-South Dialogue

Kraigher will press the Yugoslav view that Cancun is a great opportunity for the U.S. to take advantage of the developing nations' disenchantment with recent Soviet actions in the Third World. He will urge us to be forthcoming at Cancun and to agree to Global Negotiations. Your Administration has a substantive program which integrates trade, investment, and international cooperation. Our objective is to search for a genuine solution to the problem of development and to avoid the North vs. South polarization which too frequently has occurred in the past.

2. The Yugoslav Economy

To cover Yugoslavia's hard currency balance of payments deficit, the Yugoslav Government has sought this year to obtain loans totaling over \$2 billion through commercial banks and foreign governments, over \$400 million of which they hope to borrow from U.S. banks. We will support these efforts, and at the Yugoslavs' request, have encouraged U.S. bankers to view these loan applications objectively. The Yugoslavs may come close to obtaining the financing they seek on the U.S. market. We are supportive of Yugoslav efforts to rationalize their economy and become more competitive in Western markets. We will continue to back their efforts to obtain financing.

3. Middle East

The Yugoslavs have differed with us on our strong support for Israel in the past, and reacted ambivalently to the murder of President Sadat. However, they fear for stability in the region. We want to underline our determination to support Egypt and to pursue the peace process. We wish to encourage the Yugoslavs to use their influence with the nonaligned, and particularly Arab states, to support our efforts in the area.

4. U.S. - Soviet Arms Talks

The Yugoslavs have expressed understanding for our need to rebuild our armed forces before opening disarmament negotiations with the Soviets. They have, however, expressed concern that the resumption of disarmament talks will be extremely difficult if we wait too long. They may seek reassurance of our oft-stated position that, once the proper groundwork has been laid, we intend to negotiate with the Soviets toward substantial reductions in nuclear armaments.

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243611	PAPER YUGOSLAVIA	1	ND	B1

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243612	PAPER YUGOSLAV PRESIDENT SERGEJ KRAIGHER	1	ND	B1

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243613	FORM PHILIPPINES DIVIDER, WITH HANDWRITTEN NOTES AND NOTECARD RE: PRESIDENT'S MEETING WITH MARCOS	1	10/22/1981	B1

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<i>Document Description</i>				
243614	PAPER	1	ND	B1
SCENARIO - MEETING WITH PHILIPPINES PRESIDENT MARCOS				

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THE SECRETARY OF STATE
WASHINGTON

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MEMORANDUM FOR: THE PRESIDENT
FROM: Alexander M. Haig, Jr. *(initials)*
SUBJECT: Cancun Meeting with President Marcos

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Authority State Waiver
BY dr NARA DATE 11/15/19

I. THE SETTING

Host to major U.S. air and naval facilities which enable us to project our power into Southeast and Southwest Asia, the Philippines is a key strategic ally. Our relations are excellent. President Marcos, in power 16 years, still has no significant opposition. Although he has good short-term prospects, demonstrated when he lifted martial law last January, the longer term is more difficult. The economy, hurt by high energy costs and depressed exports, is sluggish. Insurgency problems persist, and recent reports suggest that the weakened economy and military abuses are contributing to Communist growth. The Philippines has no imminent external threat, but it is greatly concerned at Soviet expansion in the area, and that of Vietnam, which occupies several disputed islands off the Philippines.

Marcos will want to use the meeting--his first with a U.S. President since 1975--to strengthen ties with you, and to demonstrate publicly our close relations. We think he will emphasize the positive features of our relationship and avoid contention. He will presumably make the economic arguments of a developing country, but we anticipate that they will not be the focus of the meeting and that he will make them in the non-confrontational spirit of an ally and spokesman, at Cancun, for the ASEAN nations.

II. OBJECTIVES

Emphasize U.S. measures to help LDCs and explain how we see the Summit concluding successfully.

Express pleasure at the excellent state of relations between our two countries.

Indicate support for Marcos' start in normalizing the Philippine political process.

Reiterate the invitation to visit the U.S. extended to Marcos in Manila in June.

Assure Marcos you intend to send an Ambassador to the Philippines before too long.

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- 2 -

III. ISSUES

1. Economic Concerns

Marcos is generally supportive of the U.S. but he is concerned our efforts may be inadequate. The Philippines' sluggish economy and heavy external debt problem recently led the Prime Minister to criticize the decline of IMF financing and industrial country policies which worsen development prospects. Marcos hopes the Summit will pave the way to Global Negotiations and lead ultimately to concrete decisions helpful to developing countries. Emphasize the U.S. effort to assist the LDCs through our program integrating trade and investment and our advocacy of an international effort toward a "new era of growth." Explain how we see the Summit arriving at a successful conclusion, including how we will handle the issue of Global Negotiations in the UN and a possible follow-on to the Summit.

2. State of Relations

Relations are excellent. The Military Bases Agreement, amended in 1979 and to be reviewed in 1983, is working well. We recently concluded negotiations on an extradition treaty and changed our voting policy on Philippine loans in international financial institutions as signs of our desire for friendly relations. Marcos will look for reassurances of your personal and official friendship. We should provide them, as well as expressing satisfaction at our excellent security relationship.

3. The Normalization process

Although Marcos has lifted martial law and taken other steps towards normalizing the political process, there is growing uneasiness at his continued, one-man rule. His more moderate opponents have not successfully challenged him but, in a development that could, if unchecked, ultimately affect our military facilities, the Communist insurgency is expanding. We support Marcos' normalization steps but poor Philippine military discipline and economic problems may be helping the Communists. Marcos understands our strategic interest in Philippine stability.

4. Invitation to Marcos

We invited Marcos last June to visit you in 1982. Marcos has not yet responded. You should reassure him of our welcome.

5. Ambassador for the Philippines

Ambassador Murphy left on transfer in July. Marcos may ask about a successor. We have selected a well qualified professional and will request agreement in due course.

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PHILIPPINE PRESIDENT FERDINAND MARCOS

OCTOBER 22, 1330-1345, CANCUN

MAIN OBJECTIVES

1. Emphasize U.S. measures to help LDCs and explain how we see the Summit concluding successfully.
2. Express pleasure at the excellent state of relations between our two countries.
3. Indicate support for Marcos' start in normalizing the Philippine political process.
4. Reiterate the invitation to visit the U.S. extended to Marcos in Manila in June.
5. Assure Marcos you intend to send an Ambassador to the Philippines before too long.

BEAR IN MIND

1. Philippines is key strategic ally as host to U.S. military facilities at Clark and Subic.
2. Military Bases Agreement is working very well but must be reviewed in 1983.
3. Marcos views meeting as opportunity to establish personal relationship with you reflective of our historically close ties.
4. Marcos is personally strong but has a weak economy and expanding Communist insurgency.

CHECKLIST

1. Acknowledge congruence U.S.-Philippine views on development process and stress our determination to assist.
2. Note recent U.S. negotiations with Philippines of extradition treaty and our changed voting policy on Philippine loans in international financial institutions.
3. Express interest in economic and insurgency problems.

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