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WITHDRAWAL SHEET

Ronald Reagan Library

Collection Name MATLOCK, JACK: FILES Withdrawer

JET 5/31/2005

File Folder USSR-TREATIES/AGREEMENTS 13/24 [ECONOMIC,

INDUSTRIAL, AND TECHNICAL COOPERATION

F06-114/11

FOIA

Box Number 38 YARHI-MILO

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| ID Doc Type | Document Description | No of Pages | Doc Date | Restrictions |
| 12354 MEMO | ROBINSON TO MCFARLANE RE RENEWAL OF U.SUSSR AGREEMENT ON ECONOMIC, INDUSTRIAL AND TECHNICAL COOPERATION | 2 | 4/17/1984 | B1 |
| | R 2/26/2016 F2006-114/11 | | | |
| 12355 MEMO | MCFARLANE TO PRESIDENT REAGAN RE PROPOSED RENEWAL OF U.SUSSR AGREEMENT ON ECONOMIC, INDUSTRIAL AND TECHNICAL | 2 | ND | B1 |
| | R 4/14/2011 F2006-114/11 | | | |
| 12356 MEMO | REGAN TO PRESIDENT REAGAN RE RENEWAL OF AGREEMENT WITH THE SOVIET UNION | 2 | 4/11/1984 | B1 |
| | R 10/3/2012 F2006-114/11 | | | |
| 12357 MEMO | WEINBERGER TO MCFARLANE RE SIG-IEP MEETING | 1 | 4/4/1984 | B1 |
| | R 4/14/2011 F2006-114/11 | | | |
| 12358 MEMO | MCFARLANE TO BUSH RE RENEWAL OF U.SUSSR AGREEMENT AGREEMENT ON ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION | 1 | 5/14/1984 | B1 |
| | R 4/14/2011 F2006-114/11 | | | |
| 12359 MEMO | MATLOCK TO POINDEXTER RE RENEWAL R 4/14/2011 F2006-114/11 | 1 | 6/4/1984 | B1 |

Freedom of Information Act - [5 U.S.C. 552(b)]

B-1 National security classified information [(b)(1) of the FOIA]

B-2 Release would disclose internal personnel rules and practices of an agency [(b)(2) of the FOIA]

B-3 Release would violate a Federal statute [(b)(3) of the FOIA]

B-7 Release would disclose information compiled for law enforcement purposes [(b)(7) of the FOIA]

B-4 Release would disclose trade secrets or confidential or financial information [(b)(4) of the FOIA]
B-6 Release would constitute a clearly unwarranted invasion of personal privacy [(b)(6) of the FOIA]

B-8 Release would disclose information concerning the regulation of financial institutions [(b)(8) of the FOIA]

B-9 Release would disclose geological or geophysical information concerning wells [(b)(9) of the FOIA]

C. Closed in accordance with restrictions contained in donor's deed of gift.

WITHDRAWAL SHEET

Ronald Reagan Library

Collection Name MATLOCK, JACK: FILES

Withdrawer

JET

5/31/2005

File Folder

USSR-TREATIES/AGREEMENTS 13/24 [ECONOMIC,

INDUSTRIAL, AND TECHNICAL COOPERATION

FOIA

F06-114/11

YARHI-MILO

Box Number

38

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| ID Doc Type | Doc | ument Description | on | No of Pages | Doc Date | Restrictions |
| 12361 MEMO | OF A | GREEMENT TO F. NOMIC, INDUSTR INOLOGICAL CO | | 1 | ND | B1 |
| | R | 4/14/2011 | F2006-114/11 | | | |
| 12363 MEMO | | ORIGE TO SHULT: | Z RE MEETING WITH | 1 | 5/25/1984 | B1 |
| , | R | 4/14/2011 | F2006-114/11 | | | |
| 12362 MEMO | SAM | E TEXT AS DOC # | 12361 | 1 | 6/6/1984 | B1 |
| | R | 4/14/2011 | F2006-114/11 | | | |
| 12360 MEMO | SAM | E TEXT AS DOC # | 12359 | 1 | 6/4/1984 | B1 |
| | R | 4/14/2011 | F2006-114/11 | | | |
| 12364 MEMO | SAM | E TEXT AS DOC # | 12363 | 1 | 5/25/1984 | B1 |
| | R | 4/14/2011 | F2006-114/11 | | | |
| 12365 CABLE | 07034 | 14Z JUN 84 | | 2 | 6/7/1984 | B1 |
| | R | 4/14/2011 | F2006-114/11 | | | |

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C. Closed in accordance with restrictions contained in donor's deed of gift.

Treaties & agreements Martisch

April 17, 1984

MEMORANDUM

NATIONAL SECURITY COUNCIL

File

SECRET

ACTION

MEMORANDUM FOR ROBERT C. MCFARLANE

FROM:

ROGER W. ROBINSON RUR

SUBJECT:

Renewal of U.S.-USSR Agreement on Economic,

Industrial and Technical Cooperation

Attached (Tab I) is a memo from you to the President forwarding the majority SIG-IEP recommendation that he renew the ten year U.S.-USSR Agreement on Economic, Industrial and Technical Cooperation (Tab C). This is a fairly straightforward issue and the brief memo from Secretary Regan to the President (Tab A) lays out the various agency positions. Defense is the only dissenting agency and basically argues (1) against sending a "business-as-usual" message to the USSR when relations are poor; (2) that the language reflects the euphoric detente era period rather than the post-Afghanistan-Poland-KAL period, (3) this issue should be deferred until we are prepared to negotiate a tougher, more limited agreement in exchange for a substantive concession from the Soviet Union, (4) could complicate renewal of the Export Administration Act. Secretary Weinberger sent a memo to you in which he outlines these concerns (Tab B).

We believe that the objections raised by Defense are more than offset by the following pro arguments:

- -- Agreement is very general and does not constrain U.S. foreign policy actions.
- -- It contains a provision which obliges the Soviets to assure acceptable operating conditions for American firms domiciled in the USSR.
- -- Move would be consistent with President's January 16 speech in which he stated that we should not further disassemble the U.S.-USSR bilateral framework.
 - -- The business community strongly supports renewal
- -- According to USTR, a decision not to renew conceivably could have an adverse affect on our grain trade.

State requests that in the memo to the President he also approve resurrecting our ability to participate in a

NLRR FOL-IIVIII # 1235

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SECRET

DECLARCTED ON - OFF

working group of experts called for in Article III of the agreement that "shall meet not less than once a year to exchange information and forecasts of basic economic, industrial and commercial trends." This working group met only three times prior to being suspended because of the Afghanistan invasion. State feels this forum could be useful as it reportedly provides the U.S. with access to some unpublished economic and technical data. If approved, State envisions the U.S. being represented at the Assistant Secretary level, probably out of Commerce (jurisdiction somewhat ambiguous between Treasury and Commerce). We do not see any problem with going forward with this modest arrangement.

Treasury specifically requested that we also use the occasion of this cover memo to stimulate an "update discussion" between you and Don Regan on the slave labor issue. There apparently remains some confusion concerning the timing of the President's deferment of action and whether or not the CIA should be tasked by Treasury to take a more detailed look at the evidence.

RECOMMENDATION:

That you sign the attached memo to the President (Tab I) recommending renewal of the ten-year U.S.-USSR Agreement on Economic, Industrial, and Technical Cooperation.

Approve Disapprove McMinn and Jack Matlock concur. Steve Sestanovich is out of town:

Attachments

Tab I

Memo to President

Regan Cover Memo Tab A Tab B Weinberger Memo Tab C Text of Agreement

THE WHITE HOUSE

WASHINGTON

CECRET

ACTION

DECLASSIFIED

NLRR F 66 - 114/11 # 12355

BY KML NARA DATE 5/2/11

MEMORANDUM FOR THE PRESIDENT

FROM:

ROBERT C. MCFARLANE

SUBJECT:

Proposed Renewal of U.S.-USSR Agreement on

Economic, Industrial and Technical

Cooperation

Issue

Should you approve renewal of the ten-year U.S.-USSR Agreement on Economic, Industrial, and Technical Cooperation?

Facts

1250240

Attached (Tab A) is a memo to you from Secretary Regan as Chairman of the Senior Interdepartmental Group-International Economic Policy (SIG-IEP) forwarding a majority SIG recommendation that you approve renewal of the ten-year. U.S.-USSR Agreement on Economic, Industrial, and Technical Cooperation (Tab C). The Agreement was originally signed by President Nixon and General Secretary Brezhnev during the 1974 Moscow Summit and is due to expire on June 28.

Discussion

A majority of agencies represented on the SIG-IEP including State, Commerce, and USTR, support renewal of the Agreement on the basis of the following arguments:

- -- Agreement is very general and does not constrain U.S. foreign policy actions.
- -- Contains a provision which obliges the Soviets to assure acceptable operating conditions for American firms domiciled in the USSR.
- -- Renewal would be consistent with your January 16 speech in which you stated that we should not further disassemble the U.S.-USSR bilateral framework.
 - -- The business community strongly supports renewal.

Prepared by: Roger W. Robinson -- According to USTR, a decision not to renew could have an adverse affect on our grain trade.

The only dissenting agency was Defense. Secretary Weinberger sent a memo to me summarizing DOD's objections (Tab B). He argues:

- -- Against sending a "business-as-usual" message to the USSR when relations are poor.
- -- The language of the Agreement reflects the euphoric, detente era period rather than the post-Afghanistan-Poland-KAL period.
- -- This issue should be deferred until we are prepared to negotiate a tougher, more limited agreement in exchange for a substantive concession from the Soviet Union.
- -- Could complicate renewal of the Export Administration Act.

In the context of considering renewal of the agreement, State also requests that you approve resurrecting U.S. participation in a working group of experts called for in Article III of the agreement that would meet periodically to exchange information concerning basic economic, industrial and commercial trends. This working group met only three times prior to being suspended due to the Afghanistan invasion. State feels this forum could be useful as it reportedly provides the U.S. with access to some unpublished economic and technical data.

On balance, we believe that renewal of the ten-year agreement would advance our broader objectives concerning relations with the USSR. The general terms of the agreement also protect us from any foreseeable downside risks such as the USSR attempting to use the agreement to constrain our actions. In addition, we see no difficulty with approving the reconvening of a working group of experts which would probably be represented at the Assistant Secretary level.

Recommendation

| <u>OK</u> | No | | |
|-----------|----|----|---|
| | | 1. | That you approve renewal of the U.S USSR Agreement on Economic, Industrial and Technical Cooperation. |
| | | 2. | That you approve U.S. participation in a working group of experts called for in Article III of the Agreement. |

Attachments

Tab A Regan Memo
Tab B Weinberger Memo
Tab C Text of Agreement



MEMORANDUM FOR THE PRESIDENT

From:

Donald T. Regan

Subject: Renewal of Agreement with the Soviet Union

At its meeting on March 14, 1984, the SIG-IEP discussed renewal of the U.S.-U.S.S.R. Agreement on Economic, Industrial, and Technical Cooperation. The Agreement was signed by President Nixon and General Secretary Brezhnev during the 1974 Moscow Summit and is due to expire on June 28. terms of the Agreement are very general. Its most useful provision obliges the Soviets to assure acceptable operating conditions for American firms established in their country, and we must do the same for Soviet enterprises.

Agency Positions

A majority of SIG-IEP members support renewal. positions taken by those in favor were as follows:

- -- State argued that renewal would be a symbolic gesture and cited your January 16 speech in which you said that we should not further disassemble the U.S.-U.S.S.R. bilateral framework.
- -- Commerce said that, although our non-agricultural trade with the U.S.S.R. has not amounted to much in recent years, the business community strongly supports renewal because they feel that the agreement provides an imprimatur for U.S.-Soviet trade.
- -- STR contended that a decision not to renew could adversely affect our grain trade. (Others made the point that what little non-agricultural trade there is could also be hurt if the Soviets decided to retaliate.)

Among those against renewal, Defense contended that (1) trade has gone on despite the fact that the Agreement has not been "used" in several years and (2) renewal would send the wrong signal.

> CECRET DECLASSIFY ON: OADR

> > SECRET

DECLASSIFIED NLRR FOG-114/11 12356 BY KML NARA DATE 10/3/12

-2-

Recommendation

On balance I share the views of those supporting renewal. While the economic benefits of the treaty are modest, the costs of non-renewal -- both political and economic -- are potentially more significant. I recommend that you authorize renewal of the U.S.-U.S.S.R. Agreement on Economic, Industrial, and Technical Cooperation, as proposed by the SIG-IEP.

| Agree | |
|----------|--|
| Disagree | |

SECRET

DECLASSIFY ON: OADR



THE SECRETARY OF DEFENSE



WASHINGTON, THE DISTRICT OF COLUMBIA

2867

& All : 22

4 APR 1984

The Honorable Robert C. McFarlane Assistant to the President for National Security Affairs The White House Washington, D.C. 20500

Dear Bud:

- (S) The SIG-IEP meeting of March 14 showed a majority of agencies in favor of, or indifferent to, a new ten-year extension of the US-USSR Agreement on Economic, Industrial and Technical Cooperation (attached). Defense is strongly opposed to sending this "business-as-usual" message to the USSR when our relations are in such a bad state. We, along with Treasury, question whether it is enough that such an action do "only a little harm," or whether we should require some positive benefit for the United States. This poorly-thought-out move would give an entirely mistaken idea to our allies and our own people of the US position in regard to the USSR.
- (S) We believe that a simple renewal of the Agreement, with its 1974 detente-era language, is totally inappropriate in the wake of Afghanistan, Poland, the KAL incident and other recent outrages. The timing seems particularly bad, given the critical state of the renewal of the Export Administration Act on Capitol Hill.
- (S) There could be a time in the future when such an agreement might contribute to our security and economic well-being. If that time comes, we should be ready with a tougher, more limited draft agreement and the will to extract something of real value in return.

Sincerely,

Attachment

NLRR FOG-114/11 # 12367

BY KML NARA DATE 5/2/11

Classified by: ASD (ISP)
Declassify on: Originating Agency's

Determination Required

-SECRET



UNION OF SOVIET SOCIALIST REPUBLICS Economic, Industrial, and Technical Cooperation

Agreement signed at Moscow June 29, 1974; Entered into force June 29, 1974.



TIAS 7910

(1)



LONG TERM AGRICHMENT
BETWEEN
THE UNITED STATES OF AMERICA AND
THE UNION OF SOVIET SOCIALIST REPUBLICS
TO FACILITATE ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION

The United States of America and the Union of Soviet Socialist Republics,

Desiring to promote continuing orderly expansion of economic, industrial, and technical cooperation and the exchange of relevant information to facilitate such cooperation between the two countries and their competent organizations, enterprises, and firms on a long term and mutually beneficial basis,

Guided by the Basic Principles of Relations between the United States of America and the Union of Soviet Socialist Republics of May 29, 1972, the Joint American-Soviet Communique of June 24, 1973, and the principles set forth in the Agreement between the Government of the United States of America and the Government of the Union of Soviet Socialist Republics Regarding Trade dated October 18, 1972, [2]

Mave agreed as follows:





Department of State Bulletin, June 26, 1972, p. 898.

Department of State Bulletin, July 23, 1973, p. 180.

Department of State Bulletin, Nov. 20, 1972, p. 595.



ARTICLE I

The Parties shall use their good offices to facilitate economic, industrial, and technical cooperation in keeping with established practices and applicable laws and regulations in the respective countries.

ARTICLE II

Cooperation which shall be facilitated as contemplated in Article I shall include:

- a. purchases and sales of machinery and equipment for the construction of new enterprises and for the expansion and modernization of existing enterprises in the fields of raw materials, agriculture, machinery and equipment, finished products, consumer goods, and services;
- b. purchases and sales of rsw materials, agricultural products, finished products, consumer goods, and services;
- c. purchases, sales and licensing of patent rights and proprietary industrial know-how, designs, and processes;
 - d. training of technicians and exchange of specialists; and
- e. joint efforts, where appropriate, in the construction of industrial and other facilities in third countries, particularly through supply of machinery and equipment.

ARTICLE III

In order to assist relevant organizations, enterprises, and firms of both countries in determining the fields of cooperation most likely to provide a basis for mutually beneficial contracts, a working group of experts convened by the Commission mentioned in Article V shall meet not less frequently than once a year to





exchange information and forecasts of basic economic, industrial,

and commercial trends.

ARTICLE IV

To promote the cooperation foreseen in this Agreement the

Parties undertake to facilitate, as appropriate, the acquisition
or lease of suitable business and residential premises by organizations, enterprises, and firms of the other party and their employees;
the importation of essential office equipment and supplies; the
hiring of staffs; the issuance of visas, including multiple entry
visas, to qualified officials and representatives of such
organizations, enterprises, and firms and to members of their
immediate families; and travel by such persons for business purposes
in the territory of the receiving country.

ARTICLE V

The US-USER Commercial Commission established pursuant to the Communique of May 26, 1872, is authorized and directed to monitor the practical implementation of this Agreement, when necessary jointly with other American-Soviet bodies created by agreement the Governments of the two countries, with a view to facilitating the cooperation contemplated in this Agreement.

APPICLE VI

This Agreement shall enter into force on the date of its signature, and shall remain in force for 10 years.

The Parties shall agree not later than six months prior to the expiration of the above period upon measures which may be necessary to facilitate further development of economic, industrial, and technical cooperation.





¹ Weekly Compilation of Presidential Documents, June 5, 1972, p. 924.



1974, in duplicate, in the English and Russian languages, both texts being equally authentic.

FOR THE UNITED STATES OF AMERICA:

President of the United States of America

FOR THE UNION OF SOVIET SOCIALIST REPUBLICS:

General Secretary of the Central Committee of the CPSU

1 Richard Nixon

L. I. Breshnev





SECRET

THE WHITE HOUSE

WASHINGTON

May 14, 1984

2867 File

-SECRET

MEMORANDUM FOR THE VICE PRESIDENT

THE SECRETARY OF STATE

THE SECRETARY OF THE TREASURY

THE SECRETARY OF DEFENSE

THE SECRETARY OF AGRICULTURE

THE SECRETARY OF COMMERCE

THE DIRECTOR, OFFICE OF MANAGEMENT AND BUDGET

THE DIRECTOR OF CENTRAL INTELLIGENCE

THE UNITED STATES TRADE REPRESENTATIVE THE ASSISTANT TO THE PRESIDENT FOR POLICY

DEVELOPMENT

THE CHAIRMAN, COUNCIL OF ECONOMIC ADVISERS

SUBJECT:

Renewal of U.S.-USSR Agreement on Economic, Industrial and Technical Cooperation (S)

The President has approved reflewal of the ten year U.S.-USSR Agreement on Economic, Industrial and Technical Cooperation, including U.S. participation in a working group of experts as called for in Article III of the agreement. (S)

Concerns have been raised regarding possible intelligence advantages accruing to the Soviets from U.S.-Soviet interactions under this agreement. In that regard, we shall strive to achieve reciprocity in implementation to ensure that this agreement best serves U.S. interests. (S)

FOR THE PRESIDENT:

Robert C. McFarlane

NLRR FOG-114/11 * 12358

BY KML NARA DATE 5/2/11

MEMORANDUM

NATIONAL SECURITY COUNCIL

ONFIDENTIA

June 4, 1984

ACTION

MEMORANDUM FOR ADMIRAL POINDEXTER

FROM:

JACK MATLOCK

SUBJECT:

Renewal of Agreement to Facilitate Economic,

Industrial and Technological Cooperation with USSR

Secretary Baldrige sent us a copy of a letter to Secretary Shultz on May 25, which reported on his conversation with Soviet Deputy Minister of Foreign Trade Sushkov and transmitted a draft letter which would notify the Soviets officially of our willingness to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation and to convene a meeting of a working group to prepare for a session of the Joint Commercial Commission established by that agreement. Secretary Baldrige requested our approval of the draft letter.

State has now reviewed the draft letter and concurs. Bud saw an advance copy and noted that it looks OK to him. I have, therefore, prepared a memorandum from Kimmitt to Robbins and Hill approving the letter for transmittal.

Recommendation:

That you approve transmittal of the memorandum at TAB I.

| Approve | Disapprove | |
|---------|----------------|--|
| | | |

Attachments:

Tab I Memorandum to Robbins and Hill

Tab II Incoming Correspondence

cc: Fortier Levine

Robinson

CONFIDENTIAL Declassify on: OADR

DECLASSIFIED NLRR FOB-114/11 \$12359 BY KML NARA DATE 5/2/11

ONFIDENTIA

MEMORANDUM FOR MR. CHARLES HILL

Executive Secretary Department of State

MRS. HELEN ROBBINS

Executive Assistant to the Secretary

Department of Commerce

SUBJECT:

Renewal of Agreement to Facilitate Economic,

Industrial and Technological Cooperation with USSR

(C)

Secretary Baldrige requested our review of a proposed letter to the Soviet Government which provides formal notification of our willingness to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation, and proposes that a working group be convened to establish the groundwork for a session of the U.S.-USSR Joint Commercial Commission. draft letter was forwarded to the Department of State under cover of a letter of May 25, 1984, from Secretary Baldrige to Secretary Shultz. (C)

We have reviewed the draft letter in question and concur in the text. (U)

> Robert M. Kimmitt Executive Secretary

> > NLRR FOG-114/11 # 12361

BY KML NARA DATE 6/2/11

DECLASSIFIED

-CONFIDENTIAL Declassify on: OADR



THE SECRETARY OF COMMERCE Washington, D.C. 20230

12363

Honorable George P. Shultz Secretary of State Washington, D.C. 20520

Dear George,

I met this morning with Soviet Deputy Foreign Trade Minister Sushkov and Ambassador Dobrynin. Following up on my conversations with you and Bud McFarlane, I informed them of the U.S. Government's willingness to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation (EITCA). I indicated this would be a simple extension which should be accomplished by an exchange of diplomatic notes.

We also discussed the possibility of convening a Working Group of Experts, as provided for by Article III of the Agreement, to explore ways of expanding our trade relationship. and Dobrynin proposed that we begin by convening a meeting of the ministerial-level Joint Commercial Commission. In response, I indicated that we should hold the Working Group of Experts meeting first, and if that meeting is successful in establishing the groundwork for a meeting of the Joint Commercial Commission, a meeting of the Commission could be held when practical.

Sushkov and Dobrynin indicated that they would welcome a letter setting forth the substance of our discussion, and indicated they anticipated a positive response from their side. a proposed draft of this letter.

I defer to you as to who should send the letter and to whom in the Soviet government it should be addressed. If you think it appropriate, I would be pleased to send it to Minister of Foreign Trade Patolichev.

Sincerely,

Mac

Secretary of Commerce

Enclosure

cc: Honorable Robert McFarlane Assistant to the President for National Security Affairs

DECLASSIFIED

NLRR FOG-114/11

BY KML NARA DATE 5/2/11

UNCLASSIFIED

PROPOSED LETTER TO THE SOVIET GOVERNMENT

| Dear | | : |
|------|--|---|
| | | |

At the May 25, 1984, meeting between Secretary of Commerce Malcolm Baldrige and Soviet Deputy Minister of Foreign Trade Vladimir Sushkov, Secretary Baldrige expressed the willingness of the United States Government to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation. This agreement expires June 29, 1984, if not renewed. Secretary Baldrige and Deputy Minister Sushkov also discussed implementation.

Secretary Baldrige proposed that the first step be renewal of the Long Term Agreement without change for a ten-year period, by an exchange of diplomatic notes between the United States and the Soviet Union. Subsequent to renewal of the Agreement, we could convene a meeting of the Working Group of Experts provided for in the Long Term Agreement.

In response to the expressed interest of the Soviet side in convening a meeting of the Joint Commercial Commission, Secretary Baldrige indicated that if the Working Group is successful in establishing the groundwork for a meeting of the Joint Commercial Commission, a meeting of that Commission could be held when practical. The Joint Commercial Commission would discuss obstacles to trade and areas in which mutually beneficial trade could be expanded.

We await the response of the Soviet Union to these proposals.

UNCLASSIFIED

NATIONAL SECURITY COUNCIL WASHINGTON, D.C. 20506

17-362

June 6, 1984

CONFIDENTIAL

MEMORANDUM FOR MR. CHARLES HILL

Executive Secretary Department of State

MRS. HELEN ROBBINS

Executive Assistant to the Secretary

Department of Commerce

SUBJECT:

Renewal of Agreement to Facilitate Economic, Industrial and Technological Cooperation with USSR (C)

Secretary Baldrige requested our review of a proposed letter to the Soviet Government which provides formal notification of our willingness to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation, and proposes that a working group be convened to establish the groundwork for a session of the U.S.-USSR Joint Commercial Commission. The draft letter was forwarded to the Department of State under cover of a letter of May 25, 1984, from Secretary Baldrige to Secretary Shultz. (C)

We have reviewed the draft letter in question and concur in the text. (U)

Robert M. Kimmitt Executive Secretary

NLRR FOG-114/11 # 17362

BY KML NARA DATE 5/2/11

CONFIDENTIAL Declassify on: OADR

NATIONAL SECURITY COUNCIL

CONFIDENTIAL

June 4, 1984

ACTION

MEMORANDUM FOR ADMIRAL POINDEXTER

FROM:

JACK MATLOCK

SUBJECT:

Renewal of Agreement to Facilitate Economic,

Industrial and Technological Cooperation with USSR

Secretary Baldrige sent us a copy of a letter to Secretary Shultz on May 25, which reported on his conversation with Soviet Deputy Minister of Foreign Trade Sushkov and transmitted a draft letter which would notify the Soviets officially of our willingness to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation and to convene a meeting of a working group to prepare for a session of the Joint Commercial Commission established by that agreement. Secretary Baldrige requested our approval of the draft letter.

State has now reviewed the draft letter and concurs. Bud saw an advance copy and noted that it looks OK to him. I have, therefore, prepared a memorandum from Kimmitt to Robbins and Hill approving the letter for transmittal.

Recommendation:

That you approve transmittal of the memorandum at TAB I.

Approve'

Disapprove ___

Attachments:

Tab I

Memorandum to Robbins and Hill

Tab II

Incoming Correspondence

cc: Fortier Levine Robinson

CONFIDENTIAL Declassify on: OADR

NLRRFOG-114/11 * 12366

BY KILL NARA DATE 5/2/11



THE SECRETARY OF COMMERCE Washington, D.C 20230

04 114 V To P4: 20

Honorable George P. Shultz Secretary of State Washington, D.C. 20520

Dear George,

I met this morning with Soviet Deputy Foreign Trade Minister Sushkov and Ambassador Dobrynin. Following up on my conversations with you and Bud McFarlane, I informed them of the U.S. Government's willingness to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation (EITCA). I indicated this would be a simple extension which should be accomplished by an exchange of diplomatic notes.

We also discussed the possibility of convening a Working Group of Experts, as provided for by Article III of the Agreement, to explore ways of expanding our trade relationship. Sushkov and Dobrynin proposed that we begin by convening a meeting of the ministerial-level Joint Commercial Commission. In response, I indicated that we should hold the Working Group of Experts meeting first, and if that meeting is successful in establishing the groundwork for a meeting of the Joint Commercial Commission, a meeting of the Commission could be held when practical.

Sushkov and Dobrynin indicated that they would welcome a letter setting forth the substance of our discussion, and indicated they anticipated a positive response from their side. I enclose a proposed draft of this letter.

I defer to you as to who should send the letter and to whom in the Soviet government it should be addressed. If you think it appropriate, I would be pleased to send it to Minister of Foreign Trade Patolichev.

Sincerely,

Mac

Secretary of Commerce

Enclosure

cc: Honorable Robert McFarlane Assistant to the President for National Security Affairs

DECLASSIFIED

NLRR FD6 - 114/11 # 12364

BY KML NARA DATE 5/2/11





PROPOSED LETTER TO THE SOVIET GOVERNMENT

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At the May 25, 1984, meeting between Secretary of Commerce Malcolm Baldrige and Soviet Deputy Minister of Foreign Trade Vladimir Sushkov, Secretary Baldrige expressed the willingness of the United States Government to renew the Long Term Agreement to Facilitate Economic, Industrial, and Technical Cooperation. This agreement expires June 29, 1984, if not renewed. Secretary Baldrige and Deputy Minister Sushkov also discussed implementation.

Secretary Baldrige proposed that the first step be renewal of the Long Term Agreement without change for a ten-year period, by an exchange of diplomatic notes between the United States and the Soviet Union. Subsequent to renewal of the Agreement, we could convene a meeting of the Working Group of Experts provided for in the Long Term Agreement.

In response to the expressed interest of the Soviet side in convening a meeting of the Joint Commercial Commission, Secretary Baldrige indicated that if the Working Group is successful in establishing the groundwork for a meeting of the Joint Commercial Commission, a meeting of that Commission could be held when practical. The Joint Commercial Commission would discuss obstacles to trade and areas in which mutually beneficial trade could be expanded.

We await the response of the Soviet Union to these proposals.

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E.O. 12356: OADR

TAGS: ETRD, ECIN, PREL, UR, US

SUBJECT: AGREEMENT EXTENDING THE LONG-TERM ECONOMIC COOPERATION

AGKEENENI

REF: STATE 164572

- 1. THE PRESIDENT ON MAY 14 APPROVED EXTENSION OF THE US-USSR LONG-TERM AGREEMENT TO FACILITATE ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION (EITCA) FOR TEN MORE YEARS. THE AGREEMENT IS SCHEDULED TO EXPIRE JUNE 28, 1984.
- 2. THE USG OFFER TO RENEW THE EITCA WAS MADE BY SECRETARY BALDRIGE TO DEPUTY FOREIGN TRADE MINISTER SUSHKOV OURING THEIR MAY 25 MEETING, (REFTEL) AND SUBSEQUENTLY REITERATED DURING SUSHKOV'S MEETINGS THE SAME DAY WITH DEPUTY SECRETARY DAM AND NSC ADVISOR MEGRALAME. SUSHKOV WAS UNABLE TO GIVE IMMEDIATE CONCURRENCE TO THE US PROPOSAL AND REQUESTED A LETTER CONFIRMING THE SUBSTANCE OF HIS TALKS WITH BALDRIGE. HE EXPRESSED CONFIDENCE THAT THE PROPOSAL WOULD BE ACCEPTED AFTER IT HAD BEEN REVIEWED IN MOSCOW.
- 3. ACCORDINGLY, THE AMBASSADOR SHOULD SEEK AN

APPOINTMENT WITH MINISTER PATOLICHEV (OR IN HIS ABSENCE, SUSHKOV) IN ORDER TO DELIVER THE BALDRIGE LETTER. WE WOULD APPRECIATE EMBASSY INFORMING US ASAP OF THE TIME OF THE AMBASSADOR'S APPOINTMENT. WE WANT TO PRESENT THE DIPLOMATIC NOTE REQUIRED TO EXTEND THE AGREEMENT AND A COPY OF THE BALDRIGE LETTER TO THE SOVIET EMBASSY IN WASHINGTON IMMEDIATELY AFTER THE AMBASSADOR SEES PATOLICHEV. IT WILL NOT/NOT BE NECESSARY FOR EMBASSY TO MAKE A PARALLEL DEMARCHE TO THE MFA.

4. THE TEXT OF THE LETTER TO MINISTER PATOLICHEV
FOLLOWS (SIGNED ORIGINAL TO FOLLOW BY POUCH). BEGIN
TEXT:
HIS EXCELLENCY
NINOLAY S. PATOLICHEV
MINISTER OF FOREIGN TRADE

TY COUNCIL

UNION OF SOVIET SOCIALIST REPUBLICS

HOSCOW

TENDS 12365

DEAR MISTER MINISTER,

IN MEETING WITH DEPUTY MINISTER OF FOREIGN TRADE VLADIMIR SUSHKOV AND AMBASSADOR DOBRYNIN ON MAY 25, 1984, I EXPRESSED THE WILLINGNESS OF THE UNITED STATES GOVERNMENT TO RENEW THE LONG TERM AGREEMENT TO FACILITATE ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION. THIS AGREEMENT EXPIRES JUNE 28, 1984, IF NOT RENEWED. I ALSO DISCUSSED IMPLEMENTATION WITH DEPUTY MINISTER SUSHKOV.

I PROPOSED THAT THE FIRST STEP BE RENEWAL OF THE LONG TERM AGREEMENT WITHOUT CHANGE FOR A TEN-YEAR PERIOD, BY AN EXCHANGE OF DIPLOMATIC NOTES BETWEEN THE UNITED STATES AND THE SOVIET UNION. SUBSEQUENT TO RENEWAL OF THE AGREEMENT, WE COULD CONVENE A MEETING OF THE WORKING GROUP OF EXPERTS PROVIDED FOR IN THE LONG TERM AGREEMENT.

IN RESPONSE TO THE EXPRESSED INTEREST OF THE SOVIET SIDE IN CONVENING A MEETING OF THE JOINT COMMERCIAL COMMISSION, I INDICATED THAT IF THE WORKING GROUP IS SUCCESSFUL IN ESTABLISHING THE GROUNDWORK FOR A MEETING OF THE JOINT COMMERCIAL COMMISSION, A MEETING OF THAT COMMISSION COULD BE HELD WHEN PRACTICAL. THE JOINT COMMERCIAL COMMISSION WOULD DISCUSS OBSTACLES TO TRADE AND AREAS IN WHICH MUTUALLY BENEFICIAL TRADE COULD BE EXPANDED.

WE AWAIT THE RESPONSE OF THE SOVIET UNION TO THESE PROPOSALS.

SINCERELY,

MALCOLM BALDRIGE SECRETARY OF COMMERCE END TEXT.

- 5. AMBASSADOR MAY WISH TO ORAW ON THE FOLLOWING TALKING POINTS IN PRESENTING THE LETTER TO PATOLICHEV.

 --AS DEPUTY MINISTER SUSHKOV REQUESTED IN HIS MAY 25 MEETING WITH SECRETARY BALDRIGE, THE SECRETARY HAS WRITTEN TO YOU TO PROPOSE RENEWAL OF THE LONG-TERM ECONOMIC COOPERATION AGREEMENT.
- --WE BELIEVE THIS AGREEMENT IS AN IMPORTANT PART OF THE STRUCTURE FOR TRADE WHICH WE CAN BUILD UPON IF AN IMPROVEMENT IN INTERNATIONAL CONDITIONS PERMITS.
- --AS PRESIDENT REAGAN STATED IN HIS MESSAGE TO THE US-USSR TRADE AND ECONOMIC COUNCIL COUNCIL MEETING: "THE UNITED STATES GOVERNMENT SUPPORTS MUTUALLY BENEFICIAL, NON-STRATEGIC TRADE BETWEEN OUR TWO COUNTRIES." THE COUNCIL MEETING AND THE HIGH LEVEL OF US AND SOVIET PARTICIPATION INDICATE THAT A STRONG BASE EXISTS TO EXPAND SUCH TRADE.
- --SUBSEQUENT TO RENEWING THE AGREEMENT, THE USG FAVORS CONVENING A WORKING GROUP OF EXPERTS UNDER ARTICLE III TO EXAMINE THE PROSPECTS FOR TRADE AND FOR RESUMING OUR DIALOGUE IN THE COMMERCIAL SPHERE.
- --IF THE WORKING GROUP IS SUCCESSFUL IN ESTABLISHING THE GROUNDWORK FOR A MEETING OF THE JOINT COMMERCIAL COMMISSION, THEN A JCC MEETING COULD BE HELD WHEN PRACTICAL.



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--IF THE SOVIET GOVERNMENT AGREES, THEN WE PROPOSE RENEWING THE AGREEMENT BY IMMEDIATE EXCHANGE OF DIPLOMATIC NOTES. THE DEPARTMENT OF STATE WILL PRESENT A NOTE TO YOUR EMBASSY IN WASHINGTON PROPOSING THE EXTENSION.

6. FYI ONLY, THE TEXT OF THE DIPLOMATIC NOTE PROPOSING TO EXTEND THE AGREEMENT IS AS FOLLOWS. BEGIN TEXT: THE LONG-TERM AGREEMENT BETWEEN THE UNITED STATES OF AMERICA AND THE UNION OF SOVIET SOCIALIST REPUBLICS TO FACILITATE ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION, SIGNED AT MOSCOW, JUNE 29, 1974, EXPIRES

JUNE 28, 1984. THE DEPARTMENT OF STATE PROPOSES THAT THE AGREEMENT BE EXTENDED WITHOUT MODIFICATION, EFFECTIVE FROM JUNE 29, 1984, UNTIL JUNE 28, 1994.

IF THE FOREGOING PROPOSAL IS ACCEPTABLE TO THE GOVERNMENT OF THE UNION OF SOVIET SOCIALIST REPUBLICS, THE DEPARTMENT PROPOSES THAT THIS NOTE AND THE EMBASSY'S REPLY TO THAT EFFECT SHALL CONSTITUTE AN AGREEMENT BETWEEN OUR TWO GOVERNMENTS ON THIS MATTER. END TEXT. END FYI.

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PARIS PASS OECD FOR RALPH MOORE E.O. 12356: N/A TAGS: ETRD, PREL, UR, US SUBJECT: LONG-TERM ECONOMIC COOPERATION AGREEMENT

- 1. THE US AND THE USSR HAVE AGREED, BY EXCHANGE OF DIPLOMATIC NOTES, TO EXTEND THE LONG-TERM ECONOMIC, INOUSTRIAL AND TECHNICAL COOPERATION AGREEMENT FOR TEN MORE YEARS.
- 2. AODRESSEES ARE REQUESTED TO INFORM JAPANESE AND NATO GOVERNMENTS AT THE APPROPRIATE LEVEL. POSTS MAY DRAW ON THE FOLLOWING PRESS RELEASE AND Q'S AND A'S WHICH WERE PREPARED FOR DEPARTMENT PRESS SPOKESMAN FOR USE JUNE 28.

BEGIN PRESS RELEASE:

THE U.S. AND THE USSR HAVE AGREED TO EXTEND FOR TEN YEARS THE US-USSR AGREEMENT TO FACILITATE ECONOMIC. INDUSTRIAL AND TECHNICAL COOPERATION. THE AGREEMENT WAS SIGNED BY PRESIDENTS NIXON AND BREZHNEY DURING THE 1974 MOSCOW SUMMIT. IT WAS SCHEDULED TO EXPIRE JUNE 28, 1984,

RENEWAL OF THE AGREEMENT IS CONSISTENT WITH THE PRESIDENT'S POLICY OF PROMOTING A CONSTRUCTIVE DIALOGUE WITH THE SOVIET UNION AND FACILITATING NON-STRATEGIC

TRADE EXCHANGES

THE AGREEMENT IS THE ONLY EXISTING BILATERAL ACCORD COVERING COMMERCIAL RELATIONS BETWEEN OUR TWO COUNTRIES. THE PRINCIPAL PROVISIONS OF THE AGREEMENT CALL ON BOTH PARTIES TO USE THEIR GOOD OFFICES TO FACILITATE ECONOMIC COOPERATION. IN PRACTICE, PAST ACTIVITIES UNDER THE AGREEMENT HAVE FOCUSSED ON FURTHERING BUSINESS DEALINGS IN NON-STRATEGIC PRODUCTS. THE AGREEMENT SPECIFIES THAT ANY ACTIVITIES ARE SUBJECT TO THE APPLICABLE LAWS AND REGULATIONS OF THE COUNTRY. ENO PRESS RELEASE

BEGIN Q'S AND A'S:

EXTENDING THE LONG TERM ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION AGREEMENT (EITCA) Q. WHAT DOES THE EITCA COMMIT US TO DO?

- F: li's S R

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 AND

 AND TOR: 182/8831Z CSN: HCE257 A. THE AGREEMENT COMMITS THE US TO USE ITS "GOOD OFFICES" TO FACILITATE ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION, CONSISTENT WITH APPLICABLE US LAWS. THE AGREEMENT CITES A NUMBER OF EXAMPLES OF SUCH COOPERATION, INCLUDING THE PURCHASE AND SALE OF MACHINERY AND EQUIPMENT, RAW MATERIALS, AND AGRICULTURAL PRODUCTS, AND THE EXCHANGE OF SPECIALISTS.
 - Q. IS THIS AGREEMENT PART OF THE PRESIDENT'S EFFORTS TO OPEN A DIALOGUE WITH THE SOVIETS?

 - Q. IS THIS ACTION CONSISTENT WITH ADMINISTRATION TRADE POLICY?
 - A. YES. OUR POLICY IS TO SUPPORT MUTUALLY BENEFICIAL TRACE IN NON-STRATEGIC GOODS WITH THE USSR ON COMMERCIAL TERMS. ANY UNDERTAKING UNDER THIS AGREEMENT WILL MEET THOSE CRITERIA.
 - Q. WHAT ARE THE BENEFITS TO THE US OF RENEWING THE AGREEMENT?
 - A. FIRST, ARTICLE IV HAS BEEN VERY USEFUL TO US BUSINESSHEN IN MOSCOW IN OBTAINING VISAS, STAFF, OFFICE SPACE, AND SO FORTH, ALL OF WHICH ARE CONTROLLED BY THE SOVIET GOVERNMENT. SECOND, THIS ACTION MAINTAINS A STRUCTURE FOR TRADE, TO BUILD UPON SHOULD FUTURE CONDITIONS PERMIT.
 - Q. COULDN'T THIS RUN COUNTER TO OUR EXPORT CONTROL POLICY?
 - A. NO. U.S. POLICY ON EXPORT CONTROL OF HIGH TECHNOLOGY ITEMS REMAINS UNCHANGED, FURTHER, WE WILL CONTINUE TO COORDINATE WITH OUR ALLIES, BOTH IN COCOM AND ELSEWHERE, TO PREVENT THE SOVIETS FROM OBTAINING SENSITIVE WESTERN TECHNOLOGY. MOREOVER, ANY OBLIGATIONS WE UNDERTAKE AS A RESULT OF THIS AGREEMENT MUST BE CONSISTENT WITH US LAW.
 - Q. WHO IS RESPONSIBLE FOR IMPLEMENTING THE FITCA?
 - A. THE US-USSR JOINT COMMERCIAL COMMISSION MONITORS IMPLEMENTATION OF THE AGREEMENT. THE JCC IS CHAIRED BY SECRETARY BALDRIGE ON THE US SIDE AND THE MINISTER OF FOREIGN TRADE ON THE SOVIET SIDE.
 - Q. WILL THERE BE ANY MEETINGS OF THE JOINT COMMERCIAL COMMISSION?
 - A. OUR EXPECTATION IS THAT THE FIRST STEP WILL BE A MEETING OF THE WORKING GROUP OF EXPERTS UNDER ARTICLE III TO EXAMINE PROSPECTS FOR TRADE. IF THAT MEETING IS SUCCESSFUL, THEN A JCC MEETING COULD BE HELD WHEN PRACTICAL.
 - Q. WHEN WILL THE WORKING GROUP OF EXPERTS MEET?
 - A. NO DATE HAS YET BEEN SET, BUT WE EXPECT THAT IT WILL MEET IN THE NEAR FUTURE.
 - Q. WHEN AND WHERE WERE THE SOVIETS INFORMEO? WHAT WAS THEIR RESPONSE?
 - A. THE SOVIETS WERE INFORMED FORMALLY OF OUR INTENTION TO RENEW THE AGREEMENT ON JUNE 15 IN WASHINGTON. THEIR POSITIVE RESPONSE WAS RECEIVED ON JUNE 27.

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Q. ISM'T IT INAPPROPRIATE TO RENEW SUCH AGREEMENTS WHILE THE SOVIET GOVERNMENT IS MISTREATING THE SAKHAROVS?

A. THE SOVIET MISTREATMENT OF THE SAKHAROVS IS AN INTERNATIONAL ISSUE OF CONCERN TO EVERYONE. WE HAVE MADE OUR VIEWS ON THE SAKHAROVS CLEAR TO THE SOVIET GOVERNMENT AND WILL CONTINUE TO DO SO. THIS, HOWEVER, SHOULD NOT PRECLUDE US FROM TAKING USEFUL MEASURES OF

THIS SORT. ARMACOST BT

File: US-Soviet Agreements

TREATIES AND OTHER INTERNATIONAL ACTS SERIES 7910



ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION

Agreement Between the United States of America and the Union of Soviet Socialist Republics

Signed at Moscow June 29, 1974







NOTE BY THE DEPARTMENT OF STATE

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UNION OF SOVIET SOCIALIST REPUBLICS

Economic, Industrial, and Technical Cooperation

Agreement signed at Moscow June 29, 1974; Entered into force June 29, 1974.





LONG TERM AGREEMENT
BETWEEN
THE UNITED STATES OF AMERICA AND
THE UNION OF SOVIET SOCIALIST REPUBLICS
TO FACILITATE ECONOMIC, INDUSTRIAL, AND TECHNICAL COOPERATION

The United States of America and the Union of Soviet Socialist Republics,

Desiring to promote continuing orderly expansion of economic, industrial, and technical cooperation and the exchange of relevant information to facilitate such cooperation between the two countries and their competent organizations, enterprises, and firms on a long term and mutually beneficial basis,

Guided by the Basic Principles of Relations between the United States of America and the Union of Soviet Socialist Republics of [1] May 29, 1972, the Joint American-Soviet Communique of June 24, 1973,[2] and the principles set forth in the Agreement between the Government of the United States of America and the Government of the Union of Soviet Socialist Republics Regarding Trade dated October 18, 1972,[8]

Have agreed as follows:



¹ Department of State Bulletin, June 26, 1972, p. 898.

² Department of State Bulletin. July 23, 1973, p. 130.

^a Department of State Bulletin, Nov. 20, 1972, p. 595.



ARTICLE I

The Parties shall use their good offices to facilitate economic, industrial, and technical cooperation in keeping with established practices and applicable laws and regulations in the respective countries.

ARTICLE II

Cooperation which shall be facilitated as contemplated in Article I shall include:

- a. purchases and sales of machinery and equipment for the construction of new enterprises and for the expansion and modernization of existing enterprises in the fields of raw materials, agriculture, machinery and equipment, finished products, consumer goods, and services;
- b. purchases and sales of raw materials, agricultural products, finished products, consumer goods, and services;
- c. purchases, sales and licensing of patent rights and proprietary industrial know-how, designs, and processes;
 - d. training of technicians and exchange of specialists; and
- e. joint efforts, where appropriate, in the construction of industrial and other facilities in third countries, particularly through supply of machinery and equipment.

ARTICLE III

In order to assist relevant organizations, enterprises, and firms of both countries in determining the fields of cooperation most likely to provide a basis for mutually beneficial contracts, a working group of experts convened by the Commission mentioned in Article V shall meet not less frequently than once a year to





exchange information and forecasts of basic economic, industrial, and commercial trends.

ARTICLE IV

To promote the cooperation foreseen in this Agreement the Parties undertake to facilitate, as appropriate, the acquisition or lease of suitable business and residential premises by organizations, enterprises, and firms of the other party and their employees; the importation of essential office equipment and supplies; the hiring of staffs; the issuance of visas, including multiple entry visas, to qualified officials and representatives of such organizations, enterprises, and firms and to members of their immediate families; and travel by such persons for business purposes in the territory of the receiving country.

ARTICLE V

The US-USSR Commercial Commission established pursuant to the [1] Communique of May 26, 1972, is authorized and directed to monitor the practical implementation of this Agreement, when necessary jointly with other American-Soviet bodies created by agreement between the Governments of the two countries, with a view to facilitating the cooperation contemplated in this Agreement.

ARTICLE VI

This Agreement shall enter into force on the date of its signature, and shall remain in force for 10 years.

The Parties shall agree not later than six months prior to the expiration of the above period upon measures which may be necessary to facilitate further development of economic, industrial, and technical cooperation.



Weekly Compilation of Presidential Documents, June 5, 1972, p. 924.



DONE at Moscow on June 29, 1974, in duplicate, in the English and Russian languages, both texts being equally authentic.

FOR THE UNITED STATES OF AMERICA:

President of the United States of America

FOR THE UNION OF SOVIET SOCIALIST REPUBLICS:

General Secretary of the Central Committee of the CPSU



¹ Richard Nixon

² L. I. Brezhnev