

THE WHITE HOUSE

WASHINGTON

December 20, 1984

Dear Doug:

Thanks for your recent letter.

I had the pleasure of speaking to John Yoggerst last week, and was able to assure him that he is one of the people under consideration for the deputy position at SBA. His credentials are certainly impressive.

As for the state dinner, please know that I have tried, and will try. That is the toughest ticket in town, though. I have been to only one in three-and-a-half years--solely through a generous gesture, I can assure you--and there are many senior White House aides who have yet to attend such a dinner. The Social Office, and ultimately the First Lady, make such decisions. We'll give it a shot, though (you might see if your friends in the Vice President's office will also put in a good word).

It would be great to finally make Camp Wannameetagop after so long--I hope it will work out. I can't honestly say, though, where I'll be located at that time. Count me as "undecided" right now.

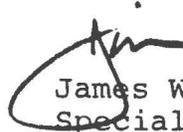
During the past year, I had the pleasure of reading your columns on occasion, and from the results last month, it looks like you've converted a good portion of Bexar County. I'm just overjoyed at Cyndi's victory--she will constitute the first quality representation San Antonio has had in the State Senate for a long, long time.

Harlan, Douglas

Keep the fire burning. You're making Texas much more hospitable for a Republican to come home to.

Best regards, always,

Sincerely,

A handwritten signature in black ink, appearing to read "Jim", is written over the typed name "James W. Cicconi".

James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. Douglas Harlan
Post Office Box 6801
San Antonio, Texas 78209

November 27, 1984

Mr. Jim Cicconi
Office of the Chief of Staff
The White House
Washington, D. C. 20500

Dear Jim:

Rumors abound that you are planning a return to the Great State. In truth? If so, when? And to do what? Do you have an interest in coming to San Antonio? Cyndi, Tullos, and I would welcome that!

In the midst of your personal and professional concerns, I hope you have time to help me with a couple of matters:

(1) I have enclosed the resume of John Yoggerst, a friend and neighbor who is applying for the Deputy Director vacancy at SBA. Ruth Baker has written Jimmy about John, and as I understand it, Senator Tower has recommended him. Can you check on the status of this and let me know?

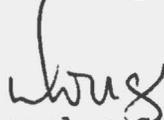
(2) You may remember our conversation a couple of years ago about state dinners, one of the Washington experiences I've not had. Can I get on a list for one soon? If so, how? What do I do?

Mr. Jim Cicconi
November 27, 1984
Page 2

We all thought of you recently when Herr Untermeyer was in town and came by the house for a visit. Perhaps you can make Wannameetagop next summer.

I hope all is well with you and your family. Please give Jimmy my regards.

Cordially,

A handwritten signature in cursive script, appearing to read "Douglas S. Harlan".

Douglas S. Harlan

DSH/re
enclosure

A. JOHN YOGGERST
136 Elizabeth Road
San Antonio, Texas 78209
(512) 824-0506
826-0955

RESUME OF PROFESSIONAL QUALIFICATIONS

PERSONAL: Born February 4, 1945...5'9"...165 lbs.. Single

ACCOMPLISHMENTS:

Restructured the financing of oldest clay products company in Southwest, managed the highest ranked Department of Commerce minority consulting project in the United States; capitalized two venture capital companies; successfully resolved four problem investments for MAUC Industries; negotiated the acquisition of a savings and loan; assisted in the development of the Hyatt Regency in San Antonio; and, designed and implemented a computer-based acquisition search program.

BUSINESS EXPERIENCE

D'Hanis Clay Products
Tile manufacturer, D'Hanis, Texas
March 1983 to Present

Vice President and Chief Financial Officer for the oldest brick and clay product manufacturer in Texas. Involved in strategic planning for the Company as it enters its second century. Structured a \$3 million refinancing package involving debt and equity.

Alexander Grant & Company
Certified Public Accountants. San Antonio, Texas
May 1981. to February 1983

Manager, started and managed the San Antonio Business Center for the U.S. Department of Commerce. In fifteen months of operations, the SABC provided 15,000 hours of general consulting services to 115 small business clients in South Texas. The SABC was ranked first out of twenty in the Dallas region. This project involved as many as twenty professional staff. Managed consulting contracts throughout South Texas for U.S. Small Business Administration.

A. John Yoggerst & Associates
Management Consultants, San Antonio, Texas
October 1980 to April 1981

Joint ventured with Alexander Grant & Company on a federal project. Consultant to Solutions Inc. - secured commitment for \$1.5 million venture capital for high technology start-up.

MESBIC of San Antonio, Small Business Investment Company
MAUC Industries Subsidiary

September 1979 to September 1980

Vice President and General Manager of this Minority Enterprise Small Business Investment Company. Raised the initial capitalization of \$750,000 of common stock and \$700,000 of preferred stock. Organized the seven member Board of Directors. Prepared the initial marketing plan to identify qualified entrepreneurs; and, designed a standardized investment application.

MAUC Industries of San Antonio

September 1978 to April 1980

Chief Financial Officer and Economic Development Director of a community development company serving a low income, minority area. Increased the capital base of MAUC Industries \$2,000,000 in first twelve months. Responsibilities included: portfolio management of \$10,000,000 of assets including operating companies financial institutions and real estate; generating financial reports and, presenting investment opportunities to Board of Directors. Accomplishments during this period included: Capitalized two venture capital companies; worked MAUC Industries out of four problem investments. negotiated the acquisition of a savings and loan; and participated in the development of the Hyatt Regency in San Antonio.

San Antonio Venture Group - SBIC

MAUC Industries Subsidiary

January 1978 to October 1978

General Manager and Chief Operating Officer for this venture capital firm. Prepared the offering circular and identified offerees for the private placement of the company at \$1,000,000; wrote the investment criteria; and, screened potential investments prior to presentation to the Board.

MAUC Industries of San Antonio

October 1975 to August 1978

As an Investment Analyst established an acquisition search program and evaluated more than twenty potential acquisitions. Negotiated three deals. Prepared reports and made recommendations to senior management and Board of Directors on potential acquisitions. Designed implemented, and managed the Revolving Loan Fund for minority entrepreneurs.

Financial Consultant

November 1974 to September 1975

Financial Consultant hired to structure the financial package and secured financing for a commuter airline serving South Texas which was certificated by the Texas Aeronautical Commission in 1977

Department Administrator - Obstetrics and Gynecology
Washington University Medical School, St. Louis, Missouri
July 1973 to October 1974

Administrator responsible for budgetary, personnel and administrative services for a medical department with a \$3,000,000 operating budget. Supervised approximately forty-five non-academic staff. Administered forty grants and contracts. Coordinated the remodeling of 80,000 square feet of office space including an out-patient surgical center. Department operating profits increased more than fifty percent in fifteen months.

Publisher, Student Life
Washington University, St. Louis, Missouri
June 1972 to June 1973

Quadrupled total revenue - turned \$10,000 annual loss into \$10,000 annual profit.

EDUCATION

MBA Degree Management and Finance, May 1973
Washington University, St. Louis, Missouri

BSBA Degree with honors - International Business. May 1971
Washington University, St. Louis, Missouri

Continuing Professional Development:
CYMA microcomputer business systems, October 1982;
Twain Associates, executive development seminars effective writing and use of visual aids in oral presentation, April, 1982.
Alexander Grant, oil and gas accounting, December 1981. Advanced Management Research, seminar on acquisitions and mergers, April, 1977; NASBIC. management institute for venture capitalists, April, 1976.

MILITARY

U.S. Army. July 1965 to July, 1968
Information Specialist, wrote for Pacific Stars and Stripes and did interviews for Armed Forces Radio Network, awarded Army Commendation medal for broadcast work

PROFESSIONAL AND CIVIC ORGANIZATIONS

Member, San Antonio Society of Financial Analysts, 1977 to present.

Member, Region VI Advisory Council, Small Business Administration, 1980 to 1981.

Coordinator Alumni-Parent-Admissions Program in South Texas for Washington University 1976 to 1981.

Liaison, Consortium for Graduate Study in Management for
Minorities, 1975 to 1981.

Vice-President, Friends of the Strings, Alamo Heights Schools,
1977 to 1978 Board Member, 1976 to 1979.

HONORS

Certificate of Achievement, Johns Hopkins University

Deans List, Washington University

James Scholar, University of Illinois

HOBBIES AND SPORTS:

Tennis. racquetball, skiing, sailing, bridge (Master American
Contract Bridge Association). microcomputers.

July, 1984.

February 24, 1983

COPY
from ORIM

Jim
Pat request
from Kath C

Dear Ruth:

Thank you for your letter of January 21.

I appreciate your letting me know of John Yoggerst's interest in serving the Reagan Administration. I have forwarded his resume to Helene Von Damm, Assistant to the President for Presidential Personnel, for her information and attention. Please be assured that her office will review his credentials in light of any appropriate openings at the Small Business Administration.

I was pleased to hear about your son's swearing-in. Susan joins me in sending our best wishes to you and your family.

Sincerely,

James A. Baker, III
Chief of Staff and
Assistant to the President

x
Mrs. Edward M. Baker
320 Argyle
San Antonio, TX. 78209

✓cc Helene von Damm + vicarious - for routine consideration
Central Files

F

January 21, 1983

Mr. James Baker
Chief of Staff
The White House
Washington, D. C. 20500

R.F.
ROUTINE PER JAB
NO RELATION

Dear Jim,

The Chinese Lady, Mrs. Hogan, that you helped get a visa to China was very grateful and I like it too because she thinks I am wonderful to have helped. Thanks for being so prompt, I guess I am use to Sen. Tower maybe you'll hear and maybe you won't and not right away at any cost, so your promptness was appreciated.

Jim, I am enclosing a resume of John Yoggerst, a young friend of mine and Berta Marbut's. Berta helped with the Bush Campaign and is a young old friend. John seems very well qualified and I see he is a graduate of Washington University, Edward's and my Alma Mater. I will appreciate it if you can see that the resume gets to the right people.

I know you and Susan and family had a nice Christmas and hope you will be coming this way sometime this year. Wouldn't you like to speak to the Bexar County Republic Women's Club. We meet for lunch on the 4th Friday of every month except April, due to Fiesta. We have about 500 members, you remember us as Shirley belonged. It could be anytime you might be going to the ranch it would'nt have to be a Friday.

Shirley and I had a nice visit when she was home for her Daughter's wedding, she looks great and seems to love her work which came at the right time in her life as she needed the attention.

Keith, our son, was sworn in by The Hon. James Nowlin as Justice of the Peace on Jan. 21st (Sunday) and he holds court every Tuesday and is really enjoying it, the marrying part in particular, which makes us very proud of him. It was a long hard race, Primary, Run-off and then the General Election where he was top vote getter for Bexar County Republicans.

We are sick about losing the Governor's race but you and I know all about Mark White, he was really dirty this time even more than when you ran against him and we all thought he was the pits then.

Give Susan my love and hurry home,

Love - Ruth

Mrs. Edward M. Baker
320 Argyle
San Antonio, Texas
78209

Ruth,

The exact title
of the position is
Administrator, U.S.
Small Business
Administration.

Thank you,

John

for
your
information...

from:

a. john yoggerst
Berta said she
would type the letter
if you like.

Alexander Grant

& COMPANY
CERTIFIED PUBLIC ACCOUNTANTS

MEMBER FIRM
GRANT THORNTON INTERNATIONAL

January 28, 1983

Mr. James A. Baker, III
Chief of Staff
The White House
Washington, DC 20500

Dear Mr. Baker:

Mrs. Ruth Baker mailed you my resume and a very nice letter; however, she did not indicate what position I was interested in finding. My interests are in the U.S. Small Business Administration.

Should a vacancy occur in senior management at SBA, I would like to discuss the contributions I might make to the Administration.

Sincerely,


A. John Yoggerst

AJY/sg

A. JOHN YOGGERST
136 Elizabeth Road
San Antonio, Texas 78209
(512) 224-2711
824-1590

RESUME OF PROFESSIONAL QUALIFICATIONS

PERSONAL: Born February 4, 1945...5'9"...165 lbs...Single

ACCOMPLISHMENTS:

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Certified Public Accountants, San Antonio, Texas

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Management Consultants, San Antonio, Texas

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San Antonio Venture Group -SBIC

January 1978 to October 1978

General Manager and Chief Operating Officer for this venture capital firm. Prepared the offering circular and identified offerees for the private placement of the company at \$1,000,000; wrote the investment criteria; and, screened potential investments prior to presenting to the Board.

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Department Administrator - Obstetrics and Gynecology

Washington University Medical School, St. Louis, Missouri

July 1973 to October 1974

Administrator responsible for budgetary, personnel and administrative services for a medical department with a \$3,000,000 operating budget. Supervised approximately forty-five non-academic staff. Administered forty grants and contracts. Coordinated the remodeling of 80,000 square feet of office space including an out-patient surgical center. Department operating profits increased more than fifty percent in eighteen months.

Publisher, Student Life
Washington University, St. Louis, Missouri
June 1972 to June 1973

Quadrupled total revenue; moved from loss to profit.

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BSBA Degree with honors - International Business, May 1971
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CYMA, microcomputer business systems, October 1982;
Twain Associates, executive development seminars, effective
writing and use of visual aids in oral presentation, April,
1982; Alexander Grant, oil and gas accounting, December 1981;
Advanced Management Research, seminar on acquisitions and
mergers, April, 1977; NASBIC, management institute for venture
capitalists, April, 1976.

MILITARY:

U.S. Army, July, 1965 to July, 1968
Information Specialist, wrote for Pacific Stars and Stripes
and did interviews for Armed Forces Radio Network.

PROFESSIONAL AND CIVIC ORGANIZATIONS:

Member, San Antonio Society of Financial Analysts, 1977 to
present.

Member, Region VI Advisory Council, Small Business
Administration, 1980 to 1981.

Coordinator Alumni-Parent-Admissions Program in South Texas
for Washington University, 1976 to 1981.

Liaison, Consortium for Graduate Study in Management for
Minorities

Vice-President, Friends of the Strings, Alamo Heights Schools,
1977 to 1978; Board Member, 1976 to 1979.

HONORS:

Certificate of Achievement, Johns Hopkins University
Deans List, Washington University
James Scholar, University of Illinois

HOBBIES AND SPORTS:

Tennis, racquetball, skiing, sailing, bridge (Master, American
Contract Bridge Association), microcomputers.

THE WHITE HOUSE

WASHINGTON

December 21, 1984

Dear Nancy:

It was good to hear that you have already had several interviews, and that they went well. Jack Burgess, in particular, seems interested in exploring with you certain possibilities at the Peace Corps.

As you were no doubt told, there has been little job turnover so far. While we expect that situation to change in January, I hope you understand that the process may move slowly until more job openings occur. Please feel free to give me a call at anytime, though, should you have questions.

Jim Baker joins me in passing on our best wishes to both you and Andy for a happy Holiday Season.

Sincerely,



James W. Cicconi
Special Assistant
to the Chief of Staff

Mrs. Nancy H. Ireland
2718 P Street, N.W.
Washington, D.C. 20007

bcc: James A. Baker, III

Mrs. Nancy H.

December 20, 1984

Mr. James W. Cicconi
Special Assistant to the President
and Special Assistant to the Chief of Staff
The White House
Washington, D. C. 20500

Dear Jim,

I am most grateful to you for the time and interest you have taken on my behalf in helping me locate an interesting position within the government.

I have seen Bob Mackichen and Jonathan Thompson in Presidential Personnel who were most helpful in discussing opportunities (or lack thereof!) with me.

I had a good interview with Jack Burgess at the Peace Corps and will have further discussions with them after the first of the year.

Andy joins me in special holiday greetings to you, Jim, as well as our thanks for your help.

Warm regards,



Nancy H. Ireland

Mrs. Nancy H. Ireland
2718 P Street, N. W
Washington, D. C. 20007

THE WHITE HOUSE
WASHINGTON

December 17, 1984

Dear Elaine:

Thank you for your recent letter expressing interest in the ambassadorship to Trinidad and Tobago.

I have been assured by Presidential Personnel that they are aware of your interest, and that you are under consideration for the post.

Once again, thanks for your letter and for all you have done over the years on behalf of the President.

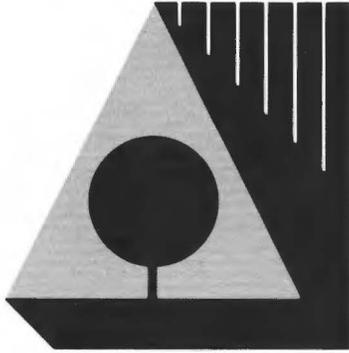
Sincerely,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Ms. Elaine B. Jenkins
President
One America, Inc.
7th Floor
1523 L Street, N.W.
Washington, D.C. 20005

Jenkins, Elaine B.



one america, inc./1523 L street, n.w./7th floor/washington, d.c./20005/202 628-2216

December 13, 1984

Mr. James Cicconi
Special Assistant to
the President
The White House
Washington, D. C. 20500

Dear Jim:

I just wanted you to know that I was interviewed yesterday at the White House by Jonathan Thompson for the candidacy for Ambassador to Trinidad-Tobago. I understand that I am among the "viable candidates" and that no decision has been made.

Jim, there has never been a black woman Ambassador named by the Republican Party. The Democrats had Patricia Harris to Luxembourg in the Carter Administration. I know that Secretary Schultz is pushing for career appointments, but there will surely be some political considerations for some of the posts.

The Caribbean is in the foremost attention of both black and white business people and I could help not only carry out the President's mandates and this country's posture, but I could help to bridge many waters as regards the diverse interests in this country. Forty-five percent of the heritage of African descent in the Caribbean. There are no black Ambassadors now in the Caribbean since our friend Dr. Evans died.

December 13, 1984

Page Two

Mr. James Cicconi
Special Assistant to
the President
The White House
Washington, D. C. 20500

It is widely known, as you know, of my tenacious efforts to get the Reagan Bush team elected. I have never had any kind of recognition. I have worked for others over and over again. I have built the Council of 100 to national recognition. I have started the Foundation for the Two Party System and it will soon be on its way.

I would return in time for the 1988 election so that I could do some things at a national level. I have set in motion the Foundation for the Two Party System and we are going to do some things professionally to do an attitudinal change of the blacks between 18 years and 38 who are in school or have jobs. You will hear more about this from my team.

I understand that support must come quickly so if you are of a mind to support my candidacy please contact the members of the Committee at the White House. I would be pleased to answer any questions you may have.

Sincerely,

Elaine

Elaine B. Jenkins
President

EBJ/pab

SELECTION COMMITTEE

Michael Deavers
Assistant to the President
Deputy Chief of Staff

456-6475

John Herrington
Director of Presidential Personnel

456-2335

Robert C. Mc Farlane
Assistant to the President
for National Security Affairs

456-2255

Kenneth W. Dam
Deputy Secretary of State
Department of State

632-9640

**KEENE,
MONK
&
ASSOCIATES INC.**

January 3, 1984

The Honorable Jim Cicconi
Special Assistant to the President
and Special Assistant to the Chief of Staff
The White House
Washington, D.C. 20500

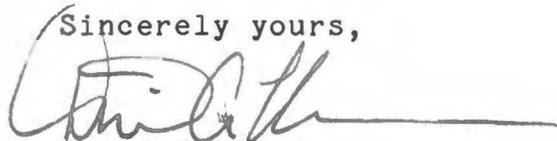
Dear Mr. Cicconi:

Jesse Calhoon has asked me to send you the enclosed letter he had delivered to Christopher DeMuth earlier this week.

As you will see from the letter, it is his view that the figures being circulated by Cove Shipping in opposition to CDS payback are incomplete and just plain inaccurate. It is his hope - and mine - that you will keep the points he makes in his letter in view should the Cove "analysis" cross your desk.

With best regards, I remain

Sincerely yours,



David A. Keene

DAK/djl
Enclosure

Keene, David A.

THE WHITE HOUSE

WASHINGTON

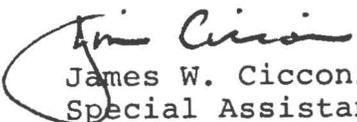
January 10, 1984

Dear Mr. Keene:

Thank you for your letter of January 3 in which you enclosed a copy of Mr. Calhoun's comments on Construction Differential Subsidy payback.

As you know, this is a subject of some deliberation at the present time, and I can assure you that the information you forwarded will receive every consideration.

Sincerely,


James W. Cicconi
Special Assistant
to the President

Mr. David A. Keene
Keene, Monk & Associates, Inc.
919 Price Street
Alexandria, Virginia 22314



DISTRICT No. 1—PACIFIC COAST DISTRICT, MEBA (AFL-CIO)

J. M. CALHOON
President

C. E. DeFRIES
Executive Vice President

LEON SHAPIRO
Secretary-Treasurer

R. F. SCHAMANN, Vice President, Atlantic Coast

A. P. SASSO, Vice President, Gulf Coast

January 3, 1984

Mr. Christopher DeMuth
Administrator for Information
and Regulatory Affairs
Executive Office of the President
Office of Management and Budget
Washington, D.C. 20503

Dear Mr. DeMuth:

Re: Construction Differential
Subsidy (CDS) Payback

We have received a copy of the letter submitted by Cove Shipping, Inc. ("Cove") and dated November 2, 1983, which attempts to minimize the amount of revenue which the government will receive if the Department of Transportation adopts a rule providing for the repayment of construction differential subsidy ("CDS").

The Cove analysis is unfortunately based on several spurious assumptions and concludes that the government will receive only \$64 million as a result of the payback of CDS. Actually, I believe an impartial study of the data will lead you to conclude that if all of the eligible VLCC's and Panamax size vessels* elect to repay CDS, the government should receive between \$350 and \$400 million.

Cove's analysis is mistaken for the following reasons:

1. It completely ignores the fact that the Department of Transportation proposal includes a requirement that the CDS be repaid with interest from the date of the delivery of the vessels. Since all of these vessels were delivered at least 7 years ago, this will more than double the amount due the government.
2. Cove has deducted \$47 million from the amount the government will receive because it argues that the VLCC's will repay that amount to the government anyway over the next ten years if

*There are seven eligible VLCC's and ten Panamax size vessels in the fleet which were built with CDS--eight tankers and 2 OBC's. However, two of the tankers have recently been awarded contracts by the Navy for conversion to hospital ships.

Mr. Christopher DeMuth
January 3, 1984
Page Two

they are used under the current regulation which provides that vessels built with CDS may be employed in the domestic trade for six months each year if a proportionate amount of CDS is repaid. Evidently, Cove analysts don't appreciate the fact that the government will be better off if it receives \$400 million next year rather than \$47 million over the next decade. Moreover, the repayment of CDS for the utilization of the VLCC's in the domestic trade for six-month periods does not, and legally cannot, include a charge for interest since the amount repaid must be based on an existing statutory formula.

3. With respect to the Panamax vessels, no amounts have been included in the Cove table for the repayment of subsidy on the GOLDEN MONARCH, the ULTRAMAR, and the ULTRASEA. The repayment of subsidy on these vessels adds \$28 million to the \$56 million contained in the Cove analysis.

In summary, the total amount of CDS which the government will be repayed if all eligible vessels elect to repay subsidy is approximately \$200 million without interest. The addition of interest will bring the total amount repayed to between \$350 and \$400 million.

4. Cove states that the companies which repay CDS will be able to take tax depreciation on the amounts they pay back and charges that this tax writeoff will reduce the benefit of payback to the government. This argument ignores the fact that the government will receive the immediate cash benefits of the payback with interest now, i.e., approximately \$400 million, and the companies may only avoid paying some taxes in the future. Moreover, to the extent that any company invests in shipping assets or any other assets it is entitled to take advantage of depreciation and investment tax credits anyway. Each of the companies currently operating in the domestic trade utilized these same benefits when they constructed their ships, and the subsidized companies can quite properly take advantage of depreciation and ITC. The fact that these benefits are available to them must be viewed as totally irrelevant to the issue of CDS payback.

5. Moreover, the Cove analysis does not take into account the cancellation of eight operating subsidy contracts covering the Panamax vessels which will result from the vessels entering the domestic trade. Those contracts provide for the payment of over a half a billion dollars in operating subsidies to the operators of the vessels during the next 13 years. The present value of the cancellation of these contracts to the government must be at least \$300 million



Mr. Christopher DeMuth
January 3, 1983
Page Three

Thus, the total savings to the government in its maritime programs would be in the \$700 million range.

Finally, in addition, payback will cut as much as two dollars a barrel from the cost of transporting Alaskan crude oil to the East or Gulf Coasts. Since approximately 800,000 barrels of oil are transported each day to those coasts, this will lead to an increase in the amount of windfall profit tax and corporate income tax paid by the oil companies which produce Alaskan crude oil. Our estimate is that the Federal government will receive between \$200 and \$300 million annually in increased taxes paid by these oil companies as a result of lower transportation costs. Over a five-year period, this could easily provide additional revenues for the Federal government in excess of \$1 billion.

Cove's opposition to the proposed rule is understandable given the state of that company's fleet. Ten of the eleven vessels Cove listed in its submission to DOT are more than 25 years old. These ships have cost the United States government hundreds of millions of dollars in lost taxes over the last few years because they have been able to charge exorbitant rates to carry Alaskan crude oil. They are inefficient old clunkers that but for the protected trade in which they operate would have been scrapped years ago. Indeed, the Maritime Administration has already approved the scrapping of four of them during the current year.

Moreover, Cove has been the beneficiary of more than \$6 million in Federal subsidies for the transportation of grain under the program which subsidized the carriage of grain to the Soviet Union and has received tens of millions of dollars for the transportation of grain under the Cargo Preference program. Cove has never invested a penny of this money in the construction of new vessels for the merchant marine.

These facts should be borne in mind as you review Cove's self-serving arguments.

As you may know, I have supported the proposed rule from the beginning because I am convinced that in the long run it will benefit the U.S. merchant fleet as well as the U.S. Treasury.

With best regards, I am

Sincerely yours,

J. M. Calhoon
President



THE WHITE HOUSE

WASHINGTON

December 11, 1984

Dear Boone:

Thanks very much for your letter of November 20 regarding appointment to the Federal District Court for the Southern District of Texas. It is good to know that you have already been in touch with John Tower and Phil Gramm -- their views regarding the judgeship are obviously important. In addition, I have taken the liberty of forwarding a copy of your resume to the Counsel to the President, Fred Fielding, who chairs our internal Judicial Selection Committee.

I am confident your application will be carefully considered, and I'll be certain that Jim Baker sees a copy of your letter to Tower.

With best regards,

Sincerely,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. W. Boone Vastine, II
Grant Corporations
Post Office Box 60865
Houston, Texas 77205

Vastine, W. B.

THE WHITE HOUSE

WASHINGTON

December 11, 1984

MEMORANDUM FOR SHERRIE COOKSEY

FROM: JAMES W. CICCONI 

SUBJECT: Application of Boone Vastine for
Federal Judgeship

Attached is correspondence from Mr. Boone Vastine, a friend of Jim Baker who is interested in being considered for the federal district court in Houston. I have already spoken to him by phone at Jim Baker's request.

I'd appreciate it if you could see that this application is acknowledged by either your office or the Department of Justice.

Thanks.

Attachment



GRANT CORPORATIONS

®

W. BOONE VASTINE, II
GENERAL COUNSEL

P. O. BOX 60865
263 NORTH BELT EAST
HOUSTON, TEXAS 77205
(713) 445-8222

November 20, 1984

James A. Baker, III
White House Chief of Staff
The White House
Washington, D.C. 20500

Dear Jim:

Enclosed is a copy of correspondence which I sent to Senator Tower regarding my request that he recommend me for appointment to the Federal District Court Bench for the Southern District of Texas. I have also forwarded this correspondence to Senator-elect Phil Gramm.

I am enclosing for your information, a copy of my resume. I hope that you will retain this resume and keep my name in the "loop" for consideration. I would appreciate your efforts on my behalf with regard to this appointment.

Best personal regards.

Yours very truly,

W. Boone Vastine, II

WBV/lms
Enclosures as stated

W. Boone Vastine, II
General Counsel
263 N. Belt East
Houston, Texas 77060

(713) 445-8222

November 20, 1984

The Honorable John G. Tower
United States Senate
Senate Office Building
Washington, D.C. 20510

Dear Senator Tower:

I am writing to request that you recommend me for appointment to the Federal District Court Bench for the Southern District of Texas. I am specifically requesting consideration for the open bench formerly held by Robert O'Connor. However, if not selected for that position, I would appreciate your referring my name to Senator-elect Gramm for consideration for future appointment.

Enclosed is my resume for your review and consideration. As you will see, I have had extensive experience as a lawyer in the federal courts both in the public sector as Special Attorney with the Department of Justice and the United States Attorney's Office, and in the private sector as a practicing attorney in Houston. I hold the highest rating given attorneys by Martindale Hubbell.

By copy of this letter, I am notifying Senator-elect Gramm of my interest should you determine to defer to Mr. Gramm. I am also sending copies to Vice-President Bush, Congressman Bill Archer, and White House Chief of Staff James A. Baker. I believe I have a good personal and professional reputation with these government and party leaders and invite your inquiry for reference.

The Honorable John G. Tower
November 20, 1984

Page 2

Thank you in advance for your consideration in this regard and I look forward to an opportunity to meet with you or your staff personally to discuss this matter further. I have enjoyed the opportunity which I have had in the past to work with you and your staff, and I appreciate the courtesies which you have shown me. Best wishes for your continued success. Best personal regards.

Very truly yours,



W. Boone Vastine, II

WBV/lms

Enclosures as stated

copy with enclosures:

Vice-President George Bush
The Honorable W. R. Archer
The Honorable Phil Gramm
James A. Baker, III

November 1984

RESUME

WILLIAM BOONE VASTINE, II
3745 Drummond
Houston, Texas 77205
(713)445-6605/667-3816

Employment & Experience:

Corporate Counsel - 1981 to Present:

General Counsel, Corporate Secretary, Grant Corporations and Subsidiaries, Houston, Texas. Member of management team of oil related material supplier; oversee all legal aspects of companies business; review and drafting of contracts and financing documents; work with banks, customers, and suppliers as well as coordinating all litigation; member of Management Committee; and involved in all aspects of planning, administration, and policy making

Private Law Practice - 1975 - 1981:

Woodard, Hall & Primm, P.C., Houston, Texas
Hall, Vastine & Wittenbraker, Houston, Texas

Stockholder, Director and Officer - General business law practice, civil litigation, bankruptcy, tax, corporate and counseling on general business areas; primary responsibility for significant litigation in Federal and State Courts.

Government Law - 1970 - 1975:

U.S. Department of Justice - Attorney, Criminal Division, Organized Crime Strike Force

Assistant United States Attorney, Southern District of Texas, Houston, Texas, responsible for substantial and extensive litigation in both Criminal and Civil Matters.

Government/Political - 1966 - 1970, 1972:

Congressman George Bush - employed as Director of Research. Duties included research, writing papers, dealing with the public on problems and questions. Worked in Washington, D.C. on Congressional Staff and in Houston, Texas on Senate campaign staff

Regional Coordinator for Committee to Re-elect the President (1972); James A. Baker, III, Chairman

Governor's Office, Austin, Texas (John B. Connally, Governor) Ford Foundation Legislative Intern, Research Assistant (full and part time) - work in connection with preparation of Governor's State Budget, bill drafting, bill analysis and other duties relative to legislation

Employment Experience: (continued)

Accounting - 1961 - 1965:

Price Waterhouse & Co., Dallas, Texas
Staff and Senior Accountant, supervising and preparing
tax returns, both individual and corporate, and tax
planning

Professional:

- Texas Certified Public Accountant (Since 1962)
- Licensed Texas Attorney (Since 1968)
- Member Houston Bar Association
- Member Texas Bar Association - Section on General Practice; Section on Corporation, Banking and Business Law
- Member American Bar Association, Member Litigation Section
- Member American Association of Attorney-Certified Public Accountants, Inc.
- Admitted to Practice - Southern District of Texas, Northern District of Texas
- Admitted to Practice - United States Court of Appeals - Fifth Circuit
- Admitted to Practice - United States Supreme Court
- Rated "AV" Martindale-Hubbell

Education:

College: Louisiana State University, Baton Rouge, LA
1957-1961

Degree: B. S. Major: Accounting

Activities: Kappa Sigma Social Fraternity, (Officer);
Alpha Kappa Psi; Honorary Commerce Fraternity; Beta Alpha Psi, Honorary Accounting Fraternity, (Officer); Intramural Sports

Law School: The University of Texas June 1965-August 1968

Degree: L.L.B. Standing: Top Quarter of Class

Activities: Phi Delta Phi Law Fraternity; Association for Criminal Law Studies; Ford Foundation Legislative Intern 1966-67, assigned to Governor's Office.

THE WHITE HOUSE
WASHINGTON

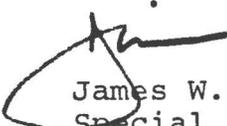
January 9, 1985

Dear Larry:

Thank you for the recent material you forwarded on Jeffrey Cole. Per your request, I have passed it on to Fred Fielding for his information.

We appreciate your interest in this matter. With best regards,

Sincerely,


James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. Lawrence B. Kraus
Group Vice President
Administration
Chamber of Commerce
1615 H Street, N.W.
Washington, D.C. 20062

cc: Sherrie Cooksey w/incoming

Kraus, Lawrence

THE WHITE HOUSE
WASHINGTON

January 9, 1985

TO: SHERRIE COOKSEY

FYI. Thanks.


Jim Cicconi

CHAMBER OF COMMERCE
OF THE
UNITED STATES OF AMERICA

January 7, 1985

LAWRENCE B. KRAUS
GROUP VICE PRESIDENT, ADMINISTRATION

1615 H STREET, N.W.
WASHINGTON, D. C. 20062
202/463-5335

Mr. James Cicconi
Special Assistant to the
President and Assistant
to the Chief of Staff
The White House
First Floor, West Wing
Washington, D. C. 20500

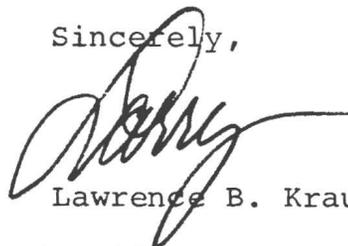
Dear Jim:

Attached is a letter from Dan Webb, the current U.S. Attorney for the Northern District of Illinois, regarding the candidacy of Jeffrey Cole for Federal District Court Judge.

Mr. Webb has sent this letter to both Lowell Jensen, the Associate Attorney General, and Congressman Bob Michael. I am forwarding it to you for your own information, and with the request that you make a copy available to Fred Fielding's office.

If you have any questions, please give me a call.

Sincerely,



Lawrence B. Kraus

p.s. I hope you had a good Holiday Season, and my best wishes to you and the family for 1985.

Attachment



*Office Of The United States Attorney
Northern District of Illinois
Chicago, Illinois 60606*

Dan H. Webb

United States Attorney

DKW:b:jp

December 26, 1984

Mr. D. Lowell Jensen
Associate Attorney General
Office of the Associate Attorney General
10th & Constitution Ave., N.W.
Room 4119
Washington, D.C. 20530

Re: Jeffrey N. Cole, Candidate for District Court Judge,
Northern District of Illinois

Dear Lowell:

I have been recently advised that the Department of Justice may receive the name of Jeffrey N. Cole to be considered for appointment to become a United States District Court Judge for the Northern District of Illinois. Accordingly, I am writing this letter of recommendation.

I have known Mr. Cole, both personally and professionally, for approximately 15 years. I can assure you he is an excellent lawyer and would be an outstanding addition to the District Court. In my opinion, he possesses a brilliant legal mind which will enable him to perform the difficult intellectual tasks required of a trial judge. I have personally worked with Mr. Cole on a number of cases, and have had the opportunity to review many legal briefs and memoranda he has authored. They reflect the penetrating mind of a legal scholar, and the analytical skill of a talented and experienced trial attorney. I believe both of these attributes would guarantee Mr. Cole's success and prominence as a judge of the District Court.

As you review his file, including his resume of legal experience, I am certain you will agree he has an exceptional background as a trial and appellate attorney. The volume and variety of litigation he has personally handled as a public prosecutor and private attorney, both civil and criminal, is extraordinary. This type of experience is essential to success as a trial judge.

I also believe Mr. Cole's legal briefs and Law Review articles reflect the appropriate philosophy of judicial restraint, the faithful enforcement of congressional mandates and the desired balance between

Mr. D. Lowell Jensen
December 26, 1984
Page Two

the rights of the accused compared to the interests of society in our criminal justice system. This philosophy will enable Mr. Cole to utilize his intellectual and legal skills in a manner that will bring credit to himself and those who appoint him to this important judicial position.

Finally, I should note that it is my belief that anticipated judicial demeanor is an important consideration in selecting our judges. In this regard, Mr. Cole also fares very well. In observing his performance, attitude and demeanor in difficult litigation over the past several years, I believe Mr. Cole's temperament and personality are well suited for the trial bench. He is an engaging, likeable and committed individual who would have no difficulty in securing the respect of all who would appear before him if he were a judge of the District Court.

For the above reasons, I believe Mr. Cole would serve as a United States Federal District Court Judge with great distinction, and I highly recommend him for your consideration. If I can ever be of any assistance in any matter, please do not hesitate to contact me.

Very truly yours,



*Office Of The United States Attorney
Northern District of Illinois
Chicago, Illinois 60604*

*Don H. Webb
United States Attorney*

DKW:b:jp

December 26, 1984

The Honorable Robert Michael
Congressman
Peoria Congressional Office
100 No. East Monroe
Peoria, Illinois 61601

Re: Jeffrey N. Cole, Candidate for District Court Judge,
Northern District of Illinois

Dear Congressman Michael:

I was recently advised that Senator Charles Percy has provided you with the files of candidates he had under consideration for appointment to the United States District Court for the Northern District of Illinois. I am writing about Jeffrey N. Cole who is one of those candidates.

I have known Mr. Cole, both personally and professionally, for approximately 15 years. I can assure you he is an excellent lawyer and would be an outstanding addition to the District Court. In my opinion, he possesses a brilliant legal mind which will enable him to perform the difficult intellectual tasks required of a trial judge. I have personally worked with Mr. Cole on a number of cases, and have had the opportunity to review many legal briefs and memoranda he has authored. They reflect the penetrating mind of a legal scholar, and the analytical skill of a talented and experienced trial attorney. I believe both of these attributes would guarantee Mr. Cole's success and prominence as a judge of the District Court.

As you review his file, including his resume of legal experience, I am certain you will agree he has an exceptional background as a trial and appellate attorney. The volume and variety of litigation he has personally handled as a public prosecutor and private attorney, both civil and criminal, is extraordinary. This type of experience is essential to success as a trial judge.

I also believe Mr. Cole's legal briefs and Law Review articles reflect the appropriate philosophy of judicial restraint, the faithful enforcement of congressional mandates and the desired balance between

Congressman Robert Michael
December 26, 1984
Page Two

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Finally, I should note that it is my belief that anticipated judicial demeanor is an important consideration in selecting our judges. In this regard, Mr. Cole also fares very well. In observing his performance, attitude and demeanor in difficult litigation over the past several years, I believe Mr. Cole's temperament and personality are well suited for the trial bench. He is an engaging, likeable and committed individual who would have no difficulty in securing the respect of all who would appear before him if he were a judge of the District Court.

For the above reasons, I believe Mr. Cole would serve as a United States Federal District Court Judge with great distinction, and I highly recommend him for your consideration. If I can ever be of any assistance in any matter, please do not hesitate to contact me.

Very truly yours,

PLEASE TYPE

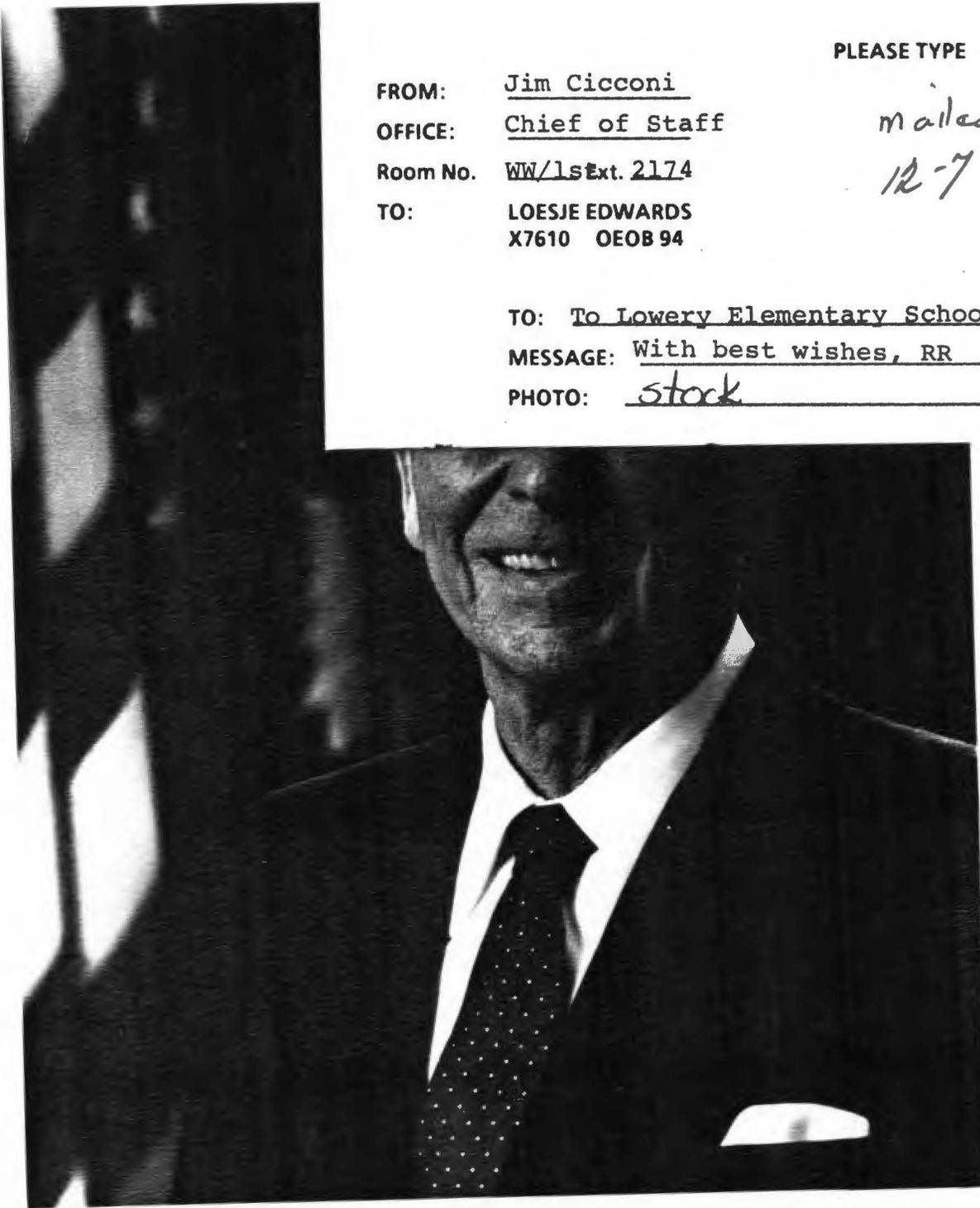
FROM: Jim Cicconi
OFFICE: Chief of Staff
Room No. WW/1st Ext. 2174
TO: LOESJE EDWARDS
X7610 OE0B 94

mailed
12-7

TO: To Lowery Elementary School

MESSAGE: With best wishes, RR

PHOTO: stock



Lowery Elementary School

sent 11/27/04

THE WHITE HOUSE

WASHINGTON

January 25, 1985

Dear Tommy:

Thank you for your very kind letter.

I am, needless to say, quite pleased that your appointment could be worked out. Your qualifications impressed everyone, including the Secretary, and I know your service on the Council will be valued.

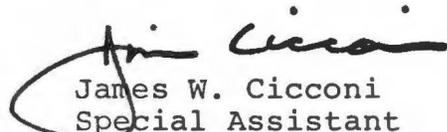
Though we have not yet had the pleasure of meeting (a situation I hope we may someday have occasion to correct), you should know that you have some fine friends, like David Dean and Steve Bartlett, whose high regard for your abilities was important to those who were not personally acquainted with you.

By the way, I hope David explained some of the background on this so that you can judge what "fence-mending" steps might be appropriate.

I will no doubt be practicing law here by the time you travel to Washington for your first meeting, but I hope you will still feel free to give me a call.

With best wishes,

Sincerely,


James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. Thomas W. Oliver
Winstead, McGuire, Sechrest
& Minick
Suite 700
1601 Elm Street
Dallas, Texas 75201

Oliver, Thomas W

WINSTEAD, MCGUIRE, SECHREST & MINICK

A PROFESSIONAL CORPORATION
ATTORNEYS AND COUNSELORS

CLIFFORD F. ALTEKRUSE*
W. MIKE BAGGETT
VINCENT C. BAIRD*
K. VALINDA BARRETT*
COURTENAY L. BASS
EARL T. BERRY
JOHN R. BONICA
NAN B. BRALEY
JAMES DAVID BROWN
PAUL D. BUDD
WM. KEVIN CHERRY
CHESTER L. COBB*
ROBERT E. CRAWFORD, JR.
R. MAURICE CROWE, JR.
DAVID A. DEAN
WILLIAM L. DECKELMAN, JR.
DANIEL A. DECKER
GARY J. DIETSCH*
JOHN N. DINAN
DAVID W. ELMQUIST
J. ROBERT FISHER
JEFFREY A. FORD
WILLIAM A. FRENCH III
ROBERT H. FROST

THOMAS E. GILLESPIE
LAWRENCE E. GLASGOW
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ROBERT H. GRABNER, JR.
J. DAVID GRIFFIN
JEFFREY A. HAGE
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ALAN J. HARLAN
STEVEN A. HARR
STANLEY G. HARVEY*
DONALD F. HAWBAKER
THOMAS R. HELFAND
THOMAS W. HUGHES
CHESTER J. JACHIMIEC
TONYA L. JOHANNSEN
JEFF JOYCE
ALLEN W. KIMBROUGH
JOHN T. KLUG
BARRY R. KNIGHT
MARK B. KNOWLES*
J. KENNETH KOPF
RICHARD O. KOPF
JILL A. KOTVIS*

1601 ELM STREET, SUITE 700

THANKSGIVING TOWER

DALLAS, TEXAS 75201

214/742-1700

TELEX: 73-0051

TELECOPIER: 214/745-5138

DIRECT DIAL: 745-5238

January 18, 1985

JAMES J. LEE
WAYNE R. LEWIS
STEVEN J. LOWNDS
JAY J. MADRID
JAMES A. MARKUS*
T. RANDALL MATTHEWS
DAVID C. MATTKA
CHARLES J. MCGUIRE
W. TED MINICK
RUSSELL L. MUNSCH
THOMAS W. MYERS
STEVEN D. NELSON
JOHN M. NOLAN
THOMAS W. OLIVER
MICHAEL L. PARHAM
SHARON E. PEEBLES
DALE PLAXCO
JOHN A. PRICE
MICHAEL J. QUILLING
DARREL A. RICE
KENT H. ROBERTS*
RANDALL E. ROBERTS
GAYLENE ROGERS
JOHN C. RUTHERFORD

THOMAS G. SCHROETER
CRAIG T. SCOTT
IVAN M. SCOTT
WILLIAM B. SECHREST
PAUL F. SEILER
ARTHUR F. SELANDER
DANIEL C. STEWART
PHILIP W. STEWART
GARY STOLBACH
KEVIN A. SULLIVAN
NANCY A. THOMAS
JAMES C. TUBB
J. MAXWELL TUCKER
CHRISTOPHER R. TURNER
JOHN M. WALKER, JR.
THOMAS D. WASHBURN
GARY L. WHITE
J. RICHARD WHITE
JOSEPH J. WIELEBINSKI
STEPHEN P. WILKES*
PETER WINSTEAD
ALLAN C. WISK
JAMES G. WORLEY
LYNDA ZIMMERMAN

*ADMITTED IN STATE OTHER THAN TEXAS

PRIVATE

Mr. James Cicconi
Special Assistant to the President
White House
1st Floor - West Wing
Washington, D.C. 20500

Dear Jim:

I am writing to express my sincere thanks for your advice and counsel, and especially your active intervention on my behalf, concerning my appointment to the Labor Department Advisory Council on Employee Welfare and Pension Benefit Plans. Your interest in my appointment was most essential, and I am very appreciative.

I certainly look forward to working with you and any other individuals in the White House that may have an interest in this area, and would hope that you will feel free to call me any time that I may be of assistance.

Thank you again for your interest. David Dean has told me some very fine things about you, and I look forward to having the chance to meet you in person.

With best regards.

Very truly yours,


Thomas W. Oliver

TWO:dg

fox

LAW OFFICES
WILLIAMS & CONNOLLY
HILL BUILDING

839 SEVENTEENTH STREET, N. W.

WASHINGTON, D. C. 20006

AREA CODE 202
331-5000

January 4, 1984

EDWARD BENNETT WILLIAMS
PAUL R. CONNOLLY (1922-1978)
ROBERT A. SCHULMAN
VINCENT J. FULLER
RAYMOND W. BERGAN
STUART E. SEIGEL
JEREMIAH C. COLLINS
ROBERT L. WEINBERG
IRVING YOUNGER
DAVID POVICH
STEVEN M. UMIN
JOHN W. VARDAMAN, JR.
PAUL MARTIN WOLFF
J. ALAN GALBRAITH
CHARLES H. WILSON
JOHN G. KESTER
WILLIAM E. McDANIELS
BRENDAN V. SULLIVAN, JR.

AUBREY M. DANIEL, III
RICHARD M. COOPER
ROBERT P. WATKINS
JERRY L. SHULMAN
GREGORY B. CRAIG
LAWRENCE LUCCHINO
LEWIS H. FERGUSON, III
ROBERT B. BARNETT
DAVID E. KENDALL
JOHN J. BUCKLEY, JR.
BERNARD J. CARL
TERRENCE O'DONNELL
DOUGLAS R. MARVIN
JOHN K. VILLA
BARRY S. SIMON
KEVIN T. BAINE
STEPHEN L. URBANCZYK
PHILIP J. WARD

KENDRA E. HEYMANN
ELLEN SEGAL HUVELLE
JAMES T. FULLER, III
PETER J. KAHN
JUDITH A. MILLER
STANLEY I. LANGBEIN
LON S. BABBY
SCOTT BLAKE HARRIS
FREDERICK WHITTEN PETERS
MICHAEL S. SUNDERMEYER
CYNTHIA C. CANNADY
DAVID D. AUFHAUSER
BRUCE R. GENDERSON
WILLIAM ALDEN McDANIEL, JR.
CAROLYN H. WILLIAMS
STEPHEN M. KRISTOVICH
F. LANE HEARD, III
WILLIAM J. MURPHY
STEVEN R. KUNEY
ROBERT N. CHATIGNY
FAIRLEA A. SHEEHY

GERSON A. ZWEIFACH
SARAH H. DUGGIN
SCOTT M. MATHESON, JR.
DANIELA WINKLER
JEFFREY B. KINDLER
HOWARD W. GUTMAN *
G. DAVID FENSTERHEIM
NANCY F. PREISS
STUART L. GASNER
RICHARD S. HOFFMAN
STEVEN A. STEINBACH
TREVOR W. SWETT, III
JAMES B. MOORHEAD
LINDA C. RAY
MARY G. CLARK

COUNSEL
HAROLD UNGAR
LYMAN G. FRIEDMAN
DONALD E. SCHWARTZ
* MEMBER NY BAR ONLY

Ms. Margaret Tutwiler
Special Assistant to the President
and Executive Assistant to the
Chief of Staff
The White House
Washington, D. C. 20500

Re: Vietnam Veterans Memorial Fund, Inc.

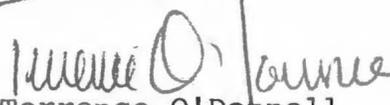
Dear Margaret:

I hope you will take a few minutes to review the attached document which I prepared on behalf of my client, the Vietnam Veterans Memorial Fund. The Fund was subjected to an extremely unfair and inaccurate media attack.

Inasmuch as matters relating to the Memorial may come to your attention or to Mr. Baker's attention in the future, I thought it would be useful to bring you up to date.

I hope that all is going well with you. My warmest regards for a happy and productive New Year.

Sincerely,


Terrence O'Donnell

Enclosure

To Cicconi -
This is a REALLY Good
MAN - WAS TO GRF
WHAT FISHER IS TO RR -
A GOOD FRIEND -
THANKS -
MOT
1/5/84

O'Donnell, Terrence

THE WHITE HOUSE

WASHINGTON

January 6, 1984

Dear Mr. O'Donnell:

On Margaret's and Jim Baker's behalf I would like to thank you for the material you were kind enough to forward regarding the Vietnam Veterans Memorial Fund. Many of us here have followed closely and with sympathy the efforts to establish the Memorial, and have been most pleased with the favorable public response it has received.

We are, of course, aware of the recent, unfortunate allegations about the Fund's financial management. The Fund's decision to open for public inspection all financial records, speaks well for their confidence that they have exercised their responsibilities properly. We appreciate receiving a copy of the Fund's response to the charges, and hope that any questions have been resolved.

Sincerely,



James W. Cicconi
Special Assistant
to the President

Mr. Terrence O'Donnell, Esq.
Williams & Connolly
Hill Building
839 Seventeenth Street, N.W.
Washington, D.C. 20006

Orner,
Richard T.

THE WHITE HOUSE

WASHINGTON

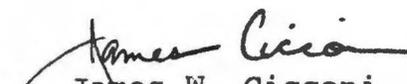
October 6, 1983

Dear Mr. Orner:

I want to thank you for your efforts in seeing that my family and I were able to make it aboard your flight to Washington this past Sunday. Aside from the personal difficulties that this alleviated, I can assure you that my boss was also appreciative that I was here on Monday morning.

What you did for us was clearly "above and beyond the call" and speaks well for both you and your company. Thanks again.

Sincerely,


James W. Cicconi
Special Assistant
to the President

Mr. Richard T. Orner
Duty Manager, Passenger Service
Pan American World Airways, Inc.
Houston Intercontinental Airport
Post Office Box 60452, A.M.F.
Houston, Texas 77205

Orner, Richard T.

THE WHITE HOUSE

WASHINGTON

December 20, 1984

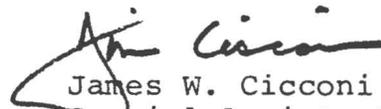
Dear Mr. Schauerte:

Thank you for your letter expressing interest in service with the Administration.

I have taken the liberty of forwarding a copy of your resume to our Office of Presidential Personnel, and am confident you will be given every consideration should an appropriate vacancy arise. I should note, though, that at this point the turnover has been relatively small.

It was good to hear from you, and I hope you will give my best to Ashley and George.

Sincerely,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. Bud Schauerte
Vice President
Government Affairs
American General Corporation
Post Office Box 3247
Houston, Texas 77253

Schauerte, Bud

AMERICAN GENERAL CORPORATION
HOUSTON, TEXAS

BUD SCHAUERTE
Vice President
Government Affairs

November 20, 1984

Mr. James Cicconi
Special Assistant to the Chief of Staff
The White House
1600 Pennsylvania Ave.
Washington, D.C. 20500

Dear Jim:

Today George Strake reminded me that you had served as Counsel when he was the Texas Secretary of State. As lobbyist for the American General Companies, I visited the Secretary of State's office numerous times, so I am confident we have met.

I solicited Goerge's advice and support in my efforts to receive an appointment in the new Reagan Administration. Our mutual friend, Ashley Smith, has already written to you on this matter. George was very helpful, as well.

After receiving a copy of Ashley's letter to you, I wanted to correspond with you directly to underscore my intentions. And, I want you to know that I would be willing to visit Washington for a personal interview.

For your information, I am enclosing a copy of Senator-Elect Phil Gramm's recent letter to John Herrington.

Jim, I'd appreciate any advice you can give me on this matter. I think I'm covering all the bases, but I'm not sure.

Sincerely,


Bud Schauerte

CMS:ab
Enclosure

PHIL GRAMM
6TH DISTRICT, TEXAS

COMMITTEE ON THE
BUDGET

COMMITTEE ON
VETERANS' AFFAIRS

RUTH CYMBER
ADMINISTRATIVE ASSISTANT

Congress of the United States
House of Representatives
Washington, D.C. 20515

November 13, 1984

WASHINGTON OFFICE:
1230 LONGWORTH HOUSE OFFICE BUILDING
WASHINGTON, D.C. 20515
PHONE: (202) 225-2002

DISTRICT OFFICES:
FEDERAL BUILDING
216 W. 28TH STREET
BRYAN, TEXAS 77803
(409) 848-0887

210 WEST 5TH AVENUE
CORSCIANA, TEXAS 75110
(214) 872-4411

INTERFIRST TOWER
300 WEST DAVIS
SUITE 502
CONROE, TEXAS 77301
(409) 760-2291

Mr. John Herrington
Assistant to the President for Personnel
1600 Pennsylvania Avenue
Washington, D.C. 20500

Dear Mr. Herrington:

I want to take this opportunity to recommend Mr. Bud Schauerte for a position in the Reagan-Bush Administration. Mr. Schauerte has had a long and distinguished career in the field of Government Affairs and as an assistant to the Honorable Louie Welch, former Mayor of Houston. Bud is a long-time associate of mine and I am confident that his personality and background will be a great asset in the next administration. I have enclosed a copy of Mr. Schauerte's resume for your review and evaluation and I hope that you will give his interests every consideration.

Yours respectfully,

PHIL GRAMM
Member of Congress

PG:dn

RESUME
C. M. (BUD) SCHAUERTE

Office: 2727 Allen Parkway
Houston, Texas 77019
(713) 831-3369

Home: 440 Wilcrest Drive
Houston, Texas 77042
(713) 531-5660

EMPLOYMENT

American General Corporation, Vice President - Government Affairs, Houston.
Employed in executive and officer positions since 1972.

Administrative Assistant to the Mayor (Louie Welch), Houston, 1971-1972. On
leave of absence from Conoco Inc.

Conoco Inc. Employed in variety of supervisory and executive positions in
government and public affairs, both in the U.S. and Europe, 1955-1971.

University of Houston, Part-time Instructor in Business and Technical Writing,
College of Technology, 1967-1976.

U.S. Air Force, First Lieutenant, Instructor, Basic Flying Training, Laredo AFB,
Texas, 1951-1953.

South Bend (Ind.) Tribune, News Reporter, 1954-1955.

West Frankfurt (Ill.) Daily American, News Reporter, 1950-1951.

EDUCATION

University of Missouri, Columbia, Missouri, 1946-1950, 1952-1953
M.A. Journalism (cum laude)
B.J. Journalism
B.A. Arts & Sciences
Business Editor of Yearbook, Student Government Association, Officer of
Sigma Alpha Epsilon Fraternity, Inter-Fraternity Council
Cathedral High School, Belleville, Illinois
Valedictorian, 1946

POLITICAL ACTIVITIES

Current. Member of Finance Committees for U.S. Senator Jeremiah Denton,
U.S. Senator Steve Symms, Ron Paul for U.S. Senate; Secretary, American General
PAC; since 1978, served on fundraising and election committees of numerous Texas
state legislative candidates, including State Senators Don Henderson, J. E.
(Buster) Brown, Rep. Randy Pennington, Rep. Kae Patrick, Rep. Mike Toomey, and
former Rep. Frank Hartung.

Former. Bush for Congress staff (1976); 1980 GOP New Hampshire Primary
volunteer; Coordinator of 6th Congressional District Presidential Campaign; GOP
Deputy Precinct Chairman (1962); Delegate GOP 13th Senatorial District
convention (1962); University of Missouri College Republicans.

PERSONAL

Born at Belleville, Illinois, November 17, 1928; married, four children. Member
of St. John Vianney Catholic Church, Houston, Texas.

Detailed Resume Available

THE WHITE HOUSE

WASHINGTON

December 4, 1984

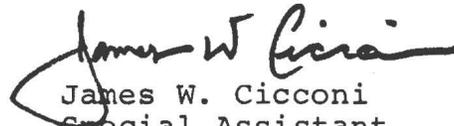
Dear Mr. Sigler:

Thank you very much for your recent letter recommending Nancy Ireland for a position within the Administration.

I can assure you that we are equally impressed with Mrs. Ireland's background and abilities, and intend to talk further with her about the possibility of her helping us in several different areas.

Again, thank you for your warm letter on Mrs. Ireland's behalf.

Sincerely,



James W. Cicconi
Special Assistant
to the President

Mr. Andrew C. Sigler
Chairman and Chief
Executive Officer
The Champion Plaza
Stamford, Connecticut 06921

James W. Cicconi

THE WHITE HOUSE
WASHINGTON

December 20, 1984

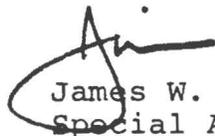
Dear Ashley:

Thanks for your letter recommending Bud Schauerte for a position in the Administration.

I've forwarded his resume to Presidential Personnel. However, in all fairness to Mr. Schauerte, I told him that vacancies at the level in which he'd be interested are few and far between right now.

As always, it was good to hear from you. Please call next time you plan to be in town.

Best regards,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. E. Ashley Smith
Phillips, King & Smith
Suite 1010
One 1800 Bering Drive
Houston, Texas 77057

Smith, E. Ashley

PHILLIPS, KING & SMITH

CHARLES T. PHILLIPS
BILL E. KING
E. ASHLEY SMITH, P.C.
JOYCE A. LANGENEGGER
G. CHRISTOPHER SCRUGGS

ATTORNEYS AT LAW
ONE 1800 BERING DRIVE
SUITE 1010
HOUSTON, TEXAS 77057
713-974-8060

L. ALVIS VANDYGRIFF
OF COUNSEL
W. DAVID BLUNK, JR.
1005 CONGRESS AVENUE
SUITE 595
AUSTIN, TEXAS 78701
512-478-8092

HAROLD L. LEVI
1140 19TH STREET N.W.
WASHINGTON, D.C. 20036
202-293-9333

October 23, 1984

Mr. James Cicconi
The White House
Washington, D.C. 20500

Dear Jim:

It is my privilege to recommend Bud Schauerte for your consideration. He has been an outstanding lobbyist in Austin on behalf of American General. His efforts have been of such success that I feel confident to recommend him without reservation.

Mr. Schauerte is interested in moving to Washington, where he would enjoy employment with the administration or in a related governmental affairs capacity.

Please give him your favorable consideration, and if you have any further questions, do not hesitate to call.

Sincerely,



E. Ashley Smith

EAS6/g
cc: Preston Moore
w/Enclosure

Chen

THE WHITE HOUSE
WASHINGTON

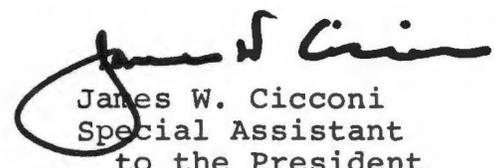
December 17, 1984

Dear Mr. Sprague:

Thank you for your recent letter on the sugar issue. I have taken the liberty of passing a copy of your letter on to Roger Porter, who is Director of the White House Office of Policy Development.

I enjoyed the opportunity to meet with you and discuss this issue, and can assure you that your views will be given every consideration.

Sincerely,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Sprague, William W

Mr. William W. Sprague, Jr.
President
Savannah Foods & Industries, Inc.
Post Office Box 339
Savannah, Georgia 31402

Sent to Roger Porter - FYI

SAVANNAH FOODS & INDUSTRIES, INC.

P O BOX 339

SAVANNAH, GEORGIA
31402

WILLIAM W. SPRAGUE, JR.
PRESIDENT

December 13, 1984

The Honorable James W. Cicconi
Special Assistant to the President
and to the Chief of Staff
West Wing - Room 1
The White House
1600 Pennsylvania Avenue, N. W.
Washington, DC 20500

Dear Jim:

During our recent meeting at which we explained our proposal to the Administration requesting a proclamation allowing non-quota sugar to be imported by refiners for production of High Fructose Syrup, one of the questions covered was the negative impact which this proposal might have on the corn farmer.

At our meeting, we pointed out that our economists estimated that there would be a diminution in demand for corn for the production of High Fructose Corn Syrup of approximately 82 million bushels which represents only about 1% of the total annual corn crop. As we further pointed out, this negative impact would be ameliorated and countered by a probable incremental increase annually in demand for corn of approximately 40 million bushels as a result of EPA's expected announcement of a phase out of lead in gasoline. Because High Fructose Corn Syrup plants are dual plants producing High Fructose Corn Syrup and ethanol interchangeably in many cases, then this initial reduction in demand for production of corn sweetener will be replaced by demand for corn for the production of ethanol. Secondly, a favorable response by the Administration to our proposal would result in increased revenue in Caribbean and lesser developed nations by over \$1 billion of which 20% would be available for the purchase of U. S. exports including agriculture products. As you are aware, as developing nations improve their economies, their diets improve, which requires greater imports of grains. Therefore, the possibilities of increased wheat exports lie with these lesser developed countries who are usually also sugar exporters. Since wheat farmers export 55% of their crop, obviously this benefits the wheat farmer.

Thirdly, and more importantly, our economists have prepared a supplemental study regarding the impact of HFCS displacement on the corn and soybean sectors, a copy of which is enclosed for your information. Since this report is concise and fairly self-explanatory, I will not belabor it other than to make two important observations. First, as you will note, their estimate is that the long term effect on corn and

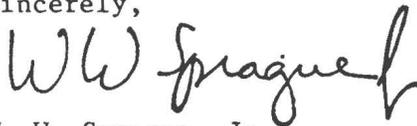
soybean markets would be negligible since farmers would adjust their crop mix and the net decline in plantings would only be 300,000 acres out of a total of 335 million acres in the principal crops, which is less than a tenth of one percent. Secondly, it is significant to note that although there would be an unfavorable price impact upon corn of an estimated decline of approximately 3¢ to 4¢ per bushel, the short term effect on the soybean market would be to raise soybean prices by 8 to 10 cents a bushel.

The significance of the above economic impacts is further enhanced by the continued controversy that exists in the European Economic Community in which there is a present danger that import quotas will be placed on gluten feed exported from the United States. Our economists estimated that displacement of 1.5 million tons of High Fructose Corn Sweetener by High Fructose Sweetener made from sugar would result in a reduction of gluten feed and meal production of approximately 500,000 tons. This could possibly avert the threat of EEC import quotas on gluten meal as well as reduce substantially the threat of eventually limiting EEC imports of U. S. soybean meal which last year amounted to 2.4 million tons.

Again, we appreciate the opportunity we had to explain our proposal to you, and reiterate that if there are any questions or comments which you may have, please do not hesitate to contact us.

With best wishes, I am

Sincerely,

A handwritten signature in cursive script that reads "W. W. Sprague, Jr." The signature is written in dark ink and is positioned above the typed name.

W. W. Sprague, Jr.
President

Attachment

December 10, 1984

Memorandum for Savannah Foods & Industries

The Impact of HFCS Displacement
on the Corn and Soybean Sectors

Summary

If demand for HFCS were reduced by 1.5 mst (million short tons) due to the reintroduction of a competing product made from sugar, there would be three discernible effects:

- The short-term effect on the corn market would be to lower prices by 3-4 cents per bushel, where short-run means the period until a new crop is planted and harvested.
- The short-term effect on the soybean market would be to raise prices by 8-10 cents per bushel as a result of the reduced availability of wet-milling by-products.
- The long-term effect on corn and soybean markets would be negligible since farmers would adjust their crop mix and the net decline in plantings would only be 300,000 acres out of total of 335 million acres in the principal crops, or less than a tenth of one percent.

A program that allowed importation of over-quota raw sugar for conversion into high fructose syrup might also have a beneficial impact on corn and soybean farmers as a result of its effect on other countries. U.S. exports of corn and soybeans would only have to increase by less than one percent to offset the acreage reduction anticipated above.

- A long list of developing nations would be earning more dollars from sugar sales to the U.S. and the world market, and would be spending a portion of that revenue on U.S. farm products.
- The gluten feed dispute with the EC might be defused due to lower production of corn gluten feed and meal. This might also reduce the threat that the EC would eventually limit its imports of U.S. soybeans as well.
- The overall effect of moving to a less restrictive trade posture would also be to promote U.S. exports of corn, soybeans, and other agricultural products.

Analysis and Assumptions

In an earlier report we estimated that a displacement of 1.5 mst of HFCS would reduce the quantity of corn used for sweeteners by 91 million bushels, of which only 82 mil. bu. would be in the U.S. due to elimination of HFCS imports from Canada. However, one also has to take into account the fact that the by-products of corn wet-milling also compete with corn and soybeans.

Each bushel of corn processed into sweeteners yields 12.9 pounds of gluten feed, 2.0 pounds of gluten meal, and 1.67 pounds of crude corn oil. If corn wet-milling volume declines by 82 mil. bu., availability of the by-products declines proportionately. Replacing those by-products in domestic and export markets for feed and oil would require 12 mil. bu. of corn and 10 mil. bu. of soybeans. Thus, the net reduction in corn use would be 70 mil. bu.

Since the current supply of corn and soybeans is fixed, these changes in demand would have noticeable price impacts. Assuming that the demand elasticities for corn and soybeans are 0.6 and 0.3 respectively, the associated price flexibilities suggest price impacts of minus 3.5 cents for corn and plus 10 cents for soybeans. Competition from other protein meals could, however, cut the soybean price rise to 8 cents/bu. Thus, the net revenue impact for farmers on 7.2 bil. bu. of corn and 2.0 bil. bu. of soybeans would be a minus \$52 - 92 million.

Finally, each acre taken out of corn production for wet-milling would be partially offset by the need to replace the by-product feeds. This would require the output from 0.15 acres of corn and 0.45 acres of soybeans. Thus, the net reduction in plantings is only 0.4 acres. This assumes that corn and soybean yields are 110 and 31 bushels per acre, respectively, that gluten meal would be replaced directly by soybean meal, and that gluten feed would be replaced by a mixture of two-thirds corn and one-third soybean meal.

THE WHITE HOUSE
WASHINGTON

January 18, 1985

Dear Peter:

It was very good to see you last night and become re-acquainted with your work at the German Marshall Fund. It sounds like you continue to have a full plate, though your enthusiasm for the job seems unabated.

I hope you'll feel free to call on me if I can ever be of help in any of your programs or activities.

With best regards,

Sincerely,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mr. Peter R. Weitz
The German Marshall Fund
of the United States
11 Dupont Circle, N.W.
Washington, D.C. 20036

THE GERMAN MARSHALL FUND OF THE UNITED STATES

A Memorial to the Marshall Plan

11 Dupont Circle, N.W., Washington, D.C. 20036 (202) 745-3950

Cable: GMFUS Telex: 248329 CEIP

October 5, 1984

James William Cicconi
The White House
First Floor, West Wing
Washington, DC 20500

Dear Jim,

I very much enjoyed spending time with you at the Young Leaders Meeting in Hamburg in late August.

I wanted you to know more about the German Marshall Fund. I am sending you under separate cover a copy of our periodical, Transatlantic Perspectives. Enclosed is a brochure describing our current programs and priorities. I have also put you on the mailing list, so you will periodically receive information from us.

I very much hope to have future opportunities to meet with you and perhaps even to involve you in some future German Marshall Fund supported activity. Should you have any suggestions or ideas for any one of our programs, please do let me know.

With personal regards,


Peter R. Weitz

PRW/bl

GC
January 10, 1984

The Honorable Ronald Reagan
President of the United States
The White House
Washington, D.C. 20500

Dear Mr. President:

You recently received a letter dated December 20, 1983 from His Honor Dr. Fernando Ortegon, Mayor of the City of Mission, Texas, inviting you to attend the Texas Citrus Fiesta in his city of Mission, Texas. I fully realize your terribly busy schedule but I also know you realize the importance of South Texas and are also familiar with the tremendous economic burdens that they have had with not only the peso devaluation but with the recent citrus-killing freeze in the month of December. Your presence at this affair would have a lasting effect on this part of the state.

I strongly encourage you to make this event, if at all possible, and in the event that you could not attend, perhaps Vice President Bush could represent you and the Administration.

Sincerely yours,

George W. Strake, Jr.

George W. Strake, Jr.
State Chairman

GWS,jr/ed
attachment

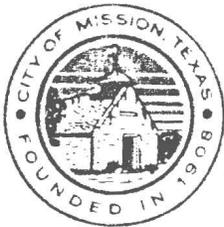
cc: The Honorable Mayor Fernando Ortegon

bcc: Mr. Dick Eudaly, HUD
bbcc: Mr. Jim Cicconi, The White House

ADC:
PT call Edith in Strake's office:
Can't do; Pres has
a D.C. engagement that
day that he can't miss.
je

Strake, George

713-227-6294



CITY OF MISSION

900 DOHERTY
MISSION, TEXAS 78572
(512) 581-2101

December 20, 1983

Honorable Ronald Reagan, President
The White House
Washington, D. C.

Mr. President:

I take great honor, and it is with pleasure that I extend a warm invitation to you and Mrs. Reagan to attend our annual "Texas Citrus Fiesta". This year our celebration which is held in honor of South Texas' biggest industry, the Citrus Industry will be held on January 28, 1984.

The celebration will get underway with the "Mayor's Brunch" which will be held at the Cimarron Country Club on January 28, 1984 at 10:00 A.M. The "Mayor's Brunch" has an annual attendance of over 400 elected and appointed officials.

The "Mayor's Brunch" will be followed by our 47th annual "Parade of Oranges" which last year was witnessed by over 100,000 people in its two mile route. And, in addition 500,000 people viewed it on local television.

Another big business here in the City of Mission is our "Winter Texans". The population of the Rio Grande Valley is over 800,000 people and during the winter months our population doubles with our "Winter Texans" from all over the Midwest and East Coast.

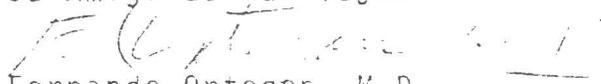
Your presence would be a great honor and certainly make this year's festivities a memorable occasion.

We realize your time is invaluable and we thank you for taking the time to read our invitation. We sincerely hope you and Mrs. Reagan will be able to attend.

If you require any further information please do not hesitate to call on my Administrative Assistant, Miguel Vasquez at 512-581-2101.

Respectfully,

Su Amigo de Sur Tejas


Fernando Ortegón, M.D.
Mayor, City of Mission, Texas

THE WHITE HOUSE

WASHINGTON

December 4, 1984

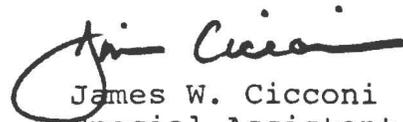
Dear Mrs. Wriston:

Thank you for your kind note. I am very sorry I missed you when you stopped by my office, and hope that we will get a second opportunity to meet. It's good to know, though, that you were in Merrie's capable hands while here.

Please be assured that I personally handed your letter to Jim Baker, as well as the Amsterdam News article. He was appreciative and asked that I again convey his thanks for all your efforts.

I hope you will feel free to give me a call the next time you are in Washington -- perhaps I'll prove less elusive!

Sincerely,



James W. Cicconi
Special Assistant
to the President
and Chief of Staff

Mrs. Kathy Wriston
870 United Nations Plaza
New York, New York 10017

Wriston
5