

Two documents
from this file

10/23/87

f: ad.
RESEARCH
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PUBLIC AFFAIRS



1750 K STREET, N.W., WASHINGTON, D.C. 20006
TEL. (202) 452-8444 CABLE: FMIUSA WASH DC

TO: Jim Cicconi

FROM: ROBERT O. ADERS

DATE: 12/1

A handwritten signature in cursive script, appearing to read 'Bob Aders', is written over the printed name 'ROBERT O. ADERS'.

I have nothing in mind now. I have your telephone number and I will call you if I need to be in touch with anything in Jim Baker's area. Meanwhile, consider me a source for anything in the food industry.

Adms, Bob

FOOD MARKETING INSTITUTE
1750 K STREET, NORTHWEST
WASHINGTON, D. C. 20006

ROBERT O. ADERS
PRESIDENT

December 2, 1981

Dear Jim:

Thanks for your letter of November 18.
Please let me know if I can ever be of assistance to you.

Have a happy holiday season.

Sincerely,



ROA/km
cc: James Cicconi

Honorable James A. Baker, III
Chief of Staff and
Assistant to the President
The White House
Washington, D.C. 20500

f No Resp
- Nec



**National
Association of
Towns and Townships**

Alford

August 19, 1982

James Cioconni
Special Assistant to the Chief
of Staff
The White House
First Floor, West Wing
Washington, D.C. 20500

Dear Mr. Cioconni:

Kathryn Little suggested I write this letter to you. Enclosed is a copy of our letter to Mr. Baker, inviting him to address our upcoming annual conference at the Capital Hilton Hotel in Washington, D.C.

We are anticipating approximately 1000-1500 Town officials from grassroots America at our upcoming conference. Our members have been very supportive of this Administration. They will be most disappointed if the Administration is not adequately represented at the conference, particularly as Senator Dave Durenberger, Senator John Glenn, and Governor Snelling are likely to address the conference as well.

We would appreciate it very much if Mr. Baker would represent the Administration. Richard Williamson and members of his office, including Steve Rhodes and Eve Baskowitz are aware of our request. Please call if I can provide any additional information. I will be calling you in the near future to discuss this request.

Kind Personal Regards.

Sincerely,

Paula Nuschke Alford
Federal Affairs Coordinator

Enclosure



**National
Association of
Towns and Townships**

August 19, 1982

James A. Baker, III
Chief of Staff and Assistant
to the President
The White House
First Floor, West Wing
Washington, D.C. 20500

Dear Mr. Baker:

You are cordially invited to address the 1982 national convention of the National Association of Towns and Townships (NATaT). The conference, entitled, "Make Your Voice Count" will be held September 8-10, 1982 at The Capital Hilton Hotel, 16th and K Streets, NW, Washington, D.C.

The largest attendance ever is expected at NATaT's third annual conference, in the neighborhood of 1000-1500 delegates. NATaT's total membership, the majority of whom are local elected officials, spans thousands of small communities across the country. Representatives from many of these towns will be in Washington to discuss the future of federal programs important to them, exchange information among state associations, and hear from national leaders such as yourself about federal policies which affect small towns. The conference is unique in that it is the only national gathering of small town officials representing grassroots America.

We would be honored if you would join us this year. While you are most welcome to address the conference during the morning of September 9th or 10th, for planning purposes the best time would be the morning of September 10th.

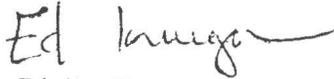
Our membership has actively supported the Administration on many issues. As representatives of grassroots America, they work part-time, oftentimes without pay and out of their homes, to serve their communities.

The day to day life of a town official is the epitome of self sufficient, grassroots government advocated by this Administration. I am certain our membership would appreciate hearing about Administration efforts to eliminate burdensome regulations and return more responsibilities back to town government, as well as a few words of support and encouragement for the philosophy embodied by town government. Your address would last approximately one half hour.

Letter to James A. Baker
August 19, 1982
Page Two

Enclosed are copies of our conference brochure, a 1981 conference agenda, and an annual report. We do hope you will be able to address this important national meeting of small town officials. NATAT's federal affairs coordinator, Paula Alford, will contact your office in the near future for a reply. Thank you for your kind consideration.

Cordially,



Ed K. Krueger
President

Armstrong, Gaylord

THE WHITE HOUSE
WASHINGTON

July 20, 1982

Dear Gaylord:

Many thanks for forwarding the clips from Jim's speech to the State Bar. I know it was quite a bit different from the type of speech we first discussed, but we felt that a somewhat reflective talk on Ronald Reagan's overall accomplishments might be more appropriate.

I do appreciate your kind invitation to attend, and am sorry I could not do so--a "dose" of Austin would have been a wonderful break. Also, from what I heard, the Convention was a real success.

Please give me a call the next time you're in Washington, and perhaps we can visit over lunch.

Sincerely,


James W. Cicconi
Special Assistant to the
President

Mr. Gaylord Armstrong
McGinnis, Lochridge & Kilgore
Republic Bank Building
Fifth Floor
900 Congress Avenue
Austin, Texas 78701

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FIFTH FLOOR, REPUBLICBANK BUILDING

900 CONGRESS AVENUE

AUSTIN, TEXAS 78701

TELEPHONE (512) 476-6982

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A. RICK HIGHTOWER
MICHAEL A. WREN
DAVID R. RODRIGUEZ

July 14, 1982

Mr. James W. Cicconi
Special Assistant to the Chief of Staff
The White House
Washington, D.C. 20003

Dear Jim:

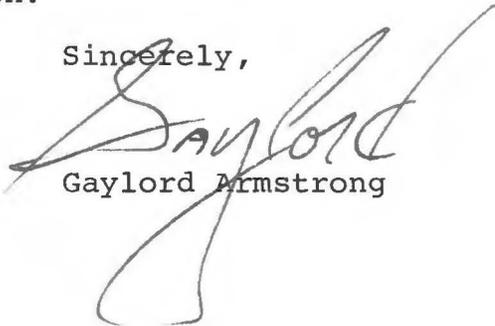
I want to thank you for your assistance in connection with Jim Baker's speech at the General Assembly Luncheon at the State Bar Convention.

Jim's address was truly the high point of the Convention. The response to his remarks was good, and the Convention was enthusiastic, and, frankly, very impressed that he would take the time to participate in such a meaningful way.

I forwarded to Jim the attached clippings concerning his speech, together with the enclosed letter.

Thank you again for your help, and I hope we have an opportunity for a visit soon.

Sincerely,


Gaylord Armstrong

GA:1km
Enclosures

LAW OFFICES

McGINNIS, LOCHRIDGE & KILGORE

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LLOYD LOCHRIDGE
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A. RICK HIGHTOWER
MICHAEL A. WREN
DAVID R. RODRIGUEZ

July 14, 1982

The Honorable James A. Baker, III
Chief of Staff
The White House
Washington, D.C. 20003

Dear Jim:

Thank you again for taking the time to address the
General Assembly Luncheon during the State Bar Convention.

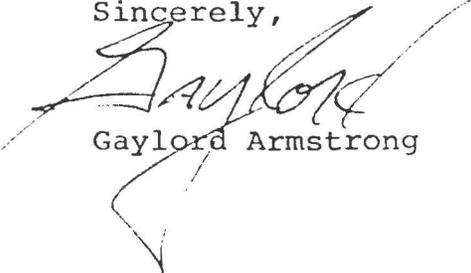
Your attendance at the Convention and your speech was
the high point of this centennial meeting of the State Bar
of Texas. The Convention Committee is truly appreciative
for your interest in the State Bar and for your assistance
and support.

I was pleased, too, that we had an opportunity for a
brief visit prior to the luncheon.

Attached are articles reporting on your remarks from
several daily Texas newspapers, which I thought you might be
interested in seeing.

My very best wishes.

Sincerely,


Gaylord Armstrong

GA:lkm
Enclosures

Barrett, David M.

LAW OFFICES
BARRETT, HANNA, DALY & GASPAR

SUITE 475

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May 11, 1982

Mr. James W. Cicconi
Special Assistant to the President
Room 1W/W
The White House
Washington, D.C. 20500

Dear Jim:

As you may already know, there will be a reception for George Strake this Thursday evening at the Capitol Hill Club. George has asked that I extend to you his personal invitation to attend as our guest.

The enclosed card gives the details of the reception. I regret that we were unable to reach you sooner, and hope that your schedule will still permit you to attend. George would enjoy seeing you.

Very best regards,



David M. Barrett

Enclosure

DMB:eds

f G E

No Resp Nec P



U.S. GOVERNMENT
SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

OFFICE OF THE SPECIAL
ASSISTANT TO THE ADMINISTRATOR

July 29, 1982

Mr. James W. Cicconi
Special Assistant to the
President and Special Assistant
to the Chief of Staff
The White House
Washington, D.C. 20500

Dear Jim:

Attached is a copy of the letter the
Administrator sent Mr. Baker calling for
a 1983 White House Conference on Small
Business.

After you've had the chance to review the
letter I'd appreciate the chance to discuss
some of the details with you.

Sincerely,

A handwritten signature in cursive script that reads "Gary A. Barron".

Gary A. Barron
Special Assistant to
the Administrator



U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON, D.C. 20416

OFFICE OF THE ADMINISTRATOR

JUL 29 1982

Honorable James A Baker III
Chief of Staff and Assistant to the President
The White House
Washington, D.C. 20500

Dear Mr. Baker:

The 1980 White House Conference on Small Business started a grass roots movement that did not end when the conference was completed. As a result of the Conference, the small business community's awareness of its own impact on political issues was increased. Although the community may be divided on a few issues they all are in agreement with a common concern: SURVIVAL.

The 1980 White House Conference brought together some 2000 delegates, elected from over 30,000 nationwide conference participants, to discuss issues of common concern and to recommend from their perspective courses of action, legislative or otherwise, which would help alleviate many of the burdens imposed upon the small business community. Although the conference ended in what might be called a success many of the questions raised then still remain unanswered today. During the 1980 conference, President Carter told the delegates he would recall them some two years later to report on their recommendations. This, of course, has not happened but it has left a widespread feeling of indifference, if not neglect, by this Administration.

Aside from the President's recent personal participation with the signing of the Small Business Innovation and Research bill and his promulgation of the traditional Small Business Week proclamation there have not been many direct linkages between President Reagan (and his Administration) with small business. Since the small business community has provided the bedrock of support for the President throughout most of his career it would seem quite natural for the President to call his own White House Conference on Small Business to establish a continuing dialogue with the small business community. Although the SBA through its district, regional and national advisory councils does a successful job of reaching out to the community there needs to be more direct White House involvement in this dialogue.

My travels throughout the country have put me in touch with many of the leaders of the small business community and I hear a common chorus of "will there be another White House Conference?" Since much of the work was left unfinished in 1980 the President would be in an excellent position -- particularly since the passage of ERTA and the Innovation bill -- to call for such a conference. After much discussion and thought we have put together a proposal for your consideration recommending that the President announce within the next few months his intention of calling for a 1983 White House Conference on Small Business. The proposal follows:

PROPOSAL

Have the President announce his intention to convene a scaled-down version White House Conference on Small Business, coordinated by the Small Business Administration, to commence in early 1983. Our proposal is to hold ten regional small business conferences (with a planned agenda) -- to include "breakout sessions" -- perhaps one a month, throughout most of 1983 and possibly bringing it all together for a national meeting in Washington sometime in late 1983 or early 1984, which might include a Presidential address. It is also anticipated there would be senior Administration participation in these conferences. White House sponsorship of and support for these conferences is vital to their success in demonstrating the President's commitment to small business.

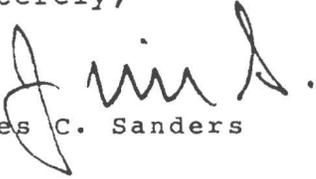
While many small business professionals in Washington are continuing to support the President's program for economic recovery and revitalization we find that small business men and women on the local level still do not understand many of the program's advantages or, more pointedly, do not believe that the President is fully supportive of small business. It is for this reason that we need to aggressively go out into the communities and deliver the President's economic message. This regional conference concept is an excellent vehicle to deliver that message and to exchange ideas with our national constituency.

I have determined that, for the most part, the SBA will be able to fund these conferences through careful "belt tightening" supported by a modest conference registration fee. We have been told in conversations with senior

congressional staff that monies might be available for such a conference, if requested.

I would like to discuss this plan in greater detail with you at your earliest convenience.

Sincerely,

A handwritten signature in cursive script, appearing to read "J. Sanders", written in dark ink.

James C. Sanders

Steve
Bartlett
Congress

P.O. Box 50411
Dallas, Texas 75250
(214) 559-4530

September 29, 1982

Mr. Jim Ciccone
The White House
Washington, D.C.

Dear Jim:

Thank you for the opportunity to visit with you last week while I was in Washington. I very much appreciate you assisting in the "education of a soon-to-be freshman Congressman."

I'm looking forward to working with you in Washington. If I can ever be of assistance to you from the Dallas area, please do not hesitate to call.

Sincerely,



Steve Bartlett

vm

P.S. I especially enjoyed the tour of the Oval Office and the Cabinet Room.

f 6c

**Steve
Bartlett
Congress**

Bartlett, Steve

P.O. Box 50411
Dallas, Texas 75250
(214) 559-4530

July 7, 1982

Mr. Jim Cicconi
The White House
1600 Pennsylvania Ave.
Washington, D.C. 20500

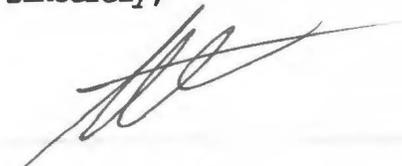
Dear Jim:

I enjoyed the opportunity to visit with you last week by telephone while in Washington. It sounds like you have a very hectic, but productive schedule.

Thank you for your advice on Jim Baker. I have written him a letter describing the Washington reception we discussed and I sent the letter your attention. If you didn't receive the letter, I'm enclosing a blind copy.

I'm looking forward to visiting with and working with you often on Capitol Hill. Please let me know if I can be of any assistance from Dallas.

Sincerely,



Steve Bartlett

vm

Enclosure

Request for use of name as
co-host is being processed per MDT

JMC
7-13-82

**Steve
Bartlett**
Congress

July 8, 1982

P.O. Box 50411
Dallas, Texas 75250
(214) 559-4530

The Honorable James Baker
Chief of Staff
The White House
1600 Pennsylvania Ave.
Washington, D.C. 20500

Dear Mr. Baker:

I enjoyed the opportunity to visit with you briefly at the White House reception for the Republican National Committee several weeks ago. As you know, I'm the Republican nominee for Congress from the 3rd District of Texas. While no election is a sure thing, the 3rd District is a heavily Republican district so I look forward to the November elections with some optimism.

I'm looking forward to serving in Washington with you and offering my support to you and to the Administration's efforts to reverse the economic policies of the past fifteen years.

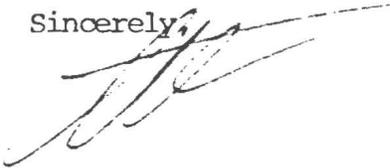
It's my purpose to begin my Congressional office at full speed in January. During November or early December, after the elections, I hope to have an introductory reception in Washington. The reception would be sponsored and paid for by Dallas-based supporters. We would invite members of Congress, their staffs, Administration personnel from Texas, and the various business and trade associations in Washington.

The success of this initial reception in Washington would be assured if you would lend your name as a host for this reception. We would add other co-hosts to the invitation with your approval. The reception would not be a fundraiser, but would be more of a "Welcome to Washington" type of introduction. All of the costs would be born by my Dallas supporters; my office would send the invitations and handle all of the details.

I visited with Jim Cicconi in your office and with Jim Oberwetter in Dallas (who is my Campaign Chairman). Please let me know as your schedule firms up whether you will be able to help host this event.

I'm looking forward to working with you during the next several years.

Sincerely,



Steve Bartlett

vm

cc: Jim Oberwetter

Bayoud, George

THE WHITE HOUSE
WASHINGTON

July 23, 1982

Dear George:

Enclosed is an article from the Philadelphia Inquirer that I figured you would be interested in (since you're quoted, among other reasons).

We are hearing good things and wish you the best of luck.

Sincerely,



James W. Cicconi
Special Assistant to the
President

Mr. George Bayoud
Clements Committee
807 Brazos
Suite 1002
Austin, Texas 78701

Where the money flows like oil

In Texas, politics is a passion, and it never goes begging

By Donald Kimelman
Houston Staff Writer

AUSTIN, Texas — George Dayoud has only one real regret about Gov. Bill Clements' big fund raiser last month.

The governor's young finance director wishes the men who paid \$1,000 a head to dine with Clements and President Reagan at a Houston convention center had worn business suits instead of tuxedos. Texas voters do not like their leaders to put on airs, Dayoud said.

As for the money raised at the gala event — a record haul of \$3.5 million, according to the governor's men — Dayoud had no fear of any backlash there.

"Everyone in Texas knows Clements is a wealthy man and has a lot of wealthy friends," Dayoud said recently. "But they also know that he started out in the oilfields without a penny. That's what Texas is all about. You don't hold it against someone who's made it."

And in Texas politics, those who have made it tend to be plenty willing to throw it around. If money is the oil that lubricates American politics, surely this is the state where it flows most freely.

Clements' political career provides an excellent example of how the system works here.

A self-confident, often abrasive Dallas oilman, Clements, 65, came out of nowhere four years ago to become the state's first Republican governor in a century. To do it, he supplemented the \$2.5 million he was able to raise with \$4.5 million of his own money — much of it borrowed.

Since then, he has managed to retire that entire debt — the loan paid off with interest — and raise nearly \$8 million toward his re-election. While Clements is using direct mail and small fund-raisers to help amass a war chest that is expected to reach \$10 million, he specializes in the highly visible, \$1,000-a-plate mega-event.

The Houston banquet, which the Clements campaign claims was the most lucrative political fund-raiser ever held for an individual candidate, topped a record \$2.9 million Clements fund-raiser in Dallas a year ago. That event, in turn, topped the \$2.8 million Clements raised for the Reagan-Bush ticket in Houston in 1980.

"They were so proud of it," John Hildreth, the state director for Common Cause, said of the \$3,551,000 raised on June 15 in Houston. "The whole idea was to set a record. That's so typical of the nouveau riche Texas attitude."

(In Pennsylvania, a state with nearly as many people as Texas, the \$1,000-a-plate event is still a rarity — and it never draws 3,500 people to a convention center. Sen. John Heinz '83 was delighted beyond expectation to attract 200 people to a \$1,000-a-head cocktail reception this spring.)

Dayoud explained that Clements prefers his fund-raisers on the big, flashy side for a practical purpose: It is easier to sell \$1,000 tickets to an event that will be memorable.

It took six or seven months to plan the Houston event, he said. Local finance chairmen throughout the state — led by Walter Mischer Sr., a South Texas country boy turned Houston businessman who is something of a fund-raising legend in Texas — were each given quotas to meet and, as the big day drew near, Dayoud put out daily reports on sales. This sort of friendly competition-caused quotas to be exceeded in nearly every region.

Lest anyone conclude that the President's presence was the principal reason for the fund-raiser's success, the Clements people are quick to point out that the big Dallas event last year starred no one but the governor himself.

Marlon Sanford Jr., a politically active partner in Vinson and Elkins, Houston's biggest law firm, offered this explanation for the psychology behind the mammoth fund-raiser:

"I think everybody showed up because everybody showed up," he said. "On that particular evening, that was the place to be. Although some of the money around here is second- and third-generation, we're



Clements has raised nearly \$8 million toward his re-election.

still not embarrassed by conspicuous consumption."

Sanford noted, as did the Clements campaign people, that wealthy Texans like to play politics and that many of the state's big companies are still run by free-wheeling entrepreneurs rather than apolitical corporate bureaucrats.

Dary Stone, Clements' campaign manager, dismisses the notion that the governor might be compromised by accepting so much money from rich Texas oilmen, bankers, lawyers, real estate developers and the like.

"They're not giving him blood money," Stone said. "They're giving him money because he's been an outstanding governor."

As to the suggestion that Clements might appear too firmly allied with his fellow millionaires, Stone made it clear that the governor, who rode into office on a pledge to cut taxes and government jobs in this fast-growing state, feels no need to play down his pro-business image.

"There's no way these people [the big contributors] could do better than Bill Clements," he said. "He's right down the line with what the Texas business community wants and needs."

But the Democrats feel Clements may be doing himself more harm than he realizes, particularly now that Texans are beginning to feel the effects of the recession.

"I think they're reading it wrong if they believe the way they put on that fund-raiser is not a liability," said Dwayne Holman, the campaign manager for Attorney General Mark White, Clements' Democratic opponent.

"The people giving to Clements are the people benefiting from the economy. Those who aren't are going to be concerned about who's going to benefit from state government."

The Democrats sought to score some points last month by holding a \$5-a-head hot-dog and blue-jeans party a few blocks away from the Houston convention hall on the night of Clements' black-tie fund-raiser. But apart from the occasional gibe that Clements is trying to buy a victory, White, a conservative Democrat who hopes to raise about \$4 million, has not made his opponent's bankroll a major issue.

Locally, political observers find the governor's fund-raising successes or excesses far less fascinating than the activities of Clinton

Manges, a rancher from South Texas who, according to his lawyer, personally poured more than \$1 million into this year's primary campaign.

The intriguing thing about Manges is that he likes to back liberals and mavericks, which generally translates around here as losers.

Manges, who owns about 100,000 acres of land, some of which produces oil, has had a few run-ins with state and federal authorities over the years and has complained of persecution from the powers that be.

"I guess you could say I'm mad at the whole damned lot," he told a reporter this spring.

The reclusive rancher, who has erected an eight-foot fence around his huge Duval County spread, to keep out deer poachers and other undesirables, funneled \$380,000 into the long-shot gubernatorial campaign of Texas Land Commissioner Bob Armstrong, roughly half of what Armstrong raised. The candidate finished a poor and predictable third.

Manges also provided nearly all the funds for a \$223,000 campaign by a colorful and controversial El Paso judge named Woodrow Wilson Dean to win a seat on the Texas Supreme Court. Charles Barrow, the incumbent justice, noted that Manges had appealed an \$882,000 judgment to the Supreme Court and accused him of "judge buying." Barrow handily defeated Dean, who was hampered by a previous conviction for income tax evasion.

Even George Dayoud finds Manges' behavior excessive, saying that any contribution over \$50,000, no matter how well-intentioned, is unseemly. But Bob Slagle, the Democratic state chairman, defended the rancher's generous, if puzzling, behavior.

Noting that there has been no evidence of impropriety, Slagle said, "I guess I'm glad he likes Democrats."

Common Cause is hoping that Manges' activities, the governor's soaring fund-raising effort and the heavy spending of special-interest political action committees on races will create some sort of impetus to enact campaign-spending limitations.

"We hope that the public will react very strongly to the kind of money that will be spent in campaigns this year," Hildreth said. "But at this point, it doesn't look promising. There's a feeling here that if you can get it, you ought to be able to spend it. And the people we're asking for support — the incumbents — are the main beneficiaries of the status quo."

Phil Ingwin
7/21/82

THE WHITE HOUSE

WASHINGTON

December 20, 1982

Dear Sergeant Benavidez:

Thank you for your recent letter to the President asking that he contribute an introduction to a possible book or motion picture about your life.

I regret to advise you that we cannot honor this request. As a matter of longstanding White House policy, in this and previous Administrations, the President does not participate in any commercial ventures. Indeed, given the number of requests of this sort that the President receives, we normally are forced to decline such requests even from charitable or other non-profit organizations, unless they are entities in which the President is personally involved or participates as President by virtue of historical precedent. Consistent with this policy, the President's public statements, though they may certainly be quoted, should not be used in any fashion that states or implies that the President has endorsed a particular private project.

I am sorry this policy means we must decline to participate in many worthy activities, and can certainly appreciate your enthusiasm about these projects. Nevertheless, I trust you can understand the reasons we must strictly adhere to that policy, in fairness to all who seek the President's participation.

Sincerely,

Orig. signed by FFP

Fred F. Fielding
Counsel to the President

Roy P. Benavidez
S.F. MSG. (Ret.)
1700 Byrne
El Campo, Texas 77437

bc: James W. Cicconi ←

THE WHITE HOUSE
WASHINGTON

December 15, 1982

MEMORANDUM FOR PETER RUSTHOVEN

FROM: Aileen Anderson

SUBJECT: Letter from Roy P.
Benavidez

Per our conversation today, I am forwarding the attached Benavidez letter to you to draft a response for Fred Fielding's signature. Jim Cicconi agreed with this, and asked that a copy of the response be sent to him.

Thanks for your help--I appreciate it.

THE WHITE HOUSE

WASHINGTON

November 1, 1982

MEMORANDUM FOR BILL SITTMANN

FROM: Jim Cicconi 
SUBJECT: Attached

The attached letter from Roy Benavidez was forwarded to me by the Republican candidate for Lieutenant Governor of Texas. As you know, the President personally presented Benavidez with the Congressional Medal of Honor last year.

I thought that his question in the last paragraph might best be answered by Mike Deaver.

FYI, Benavidez has been actively campaigning for several Republican candidates in Texas this year.

Thanks.

Bill:

I figured the book intro might be the more likely (if anything) since speechwriters can easily do. Thanks.



GEORGE W. STRAKE, JR.

3300 GULF BUILDING
HOUSTON, TEXAS 77002

October 26, 1982

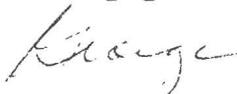
Mr. Jim Cicconi
The White House
1st Floor, West Wing
Washington, D.C. 20500

Dear Jim:

Roy Benavidez, who has helped me so much in this campaign, was concerned that his letter would never reach the eyes of the President so I am sending his letter to you so that you may assure me and him that the President will indeed see his letter and act upon it, if possible.

Many thanks for this special help.

Sincerely yours,



George W. Strake, Jr.

GWS,jr/ed

P.S. The Election looks very good from here on end and I feel very good about winning 50% + 1 vote.

cc: Sgt. Roy P. Benavidez



ROY P. BENAVIDEZ

S. F. MSG. (Ret.)
1700 BYRNE

EL CAMPO, TEXAS 77437

CONGRESSIONAL MEDAL
OF HONOR



14 OCTOBER 1982

THE PRESIDENT
THE WHITE HOUSE
WASHINGTON, D.C. 20500

DEAR MR. PRESIDENT:

ALTHOUGH WE SPENT SUCH A SHORT TIME TOGETHER, I STILL FEEL THE CLOSENESS OF THOSE CHERISHED MOMENTS. IN FACT, I USE YOUR RECORDED SPEECH OF THAT OCCASION AS INTRODUCTION TO MY OWN MESSAGE OF DUTY, HONOR, COUNTRY.

WHEN SPEAKING BEFORE GROUPS AT SCHOOLS AND OTHER GATHERINGS, THERE ARE ALWAYS THOSE THAT COME FORWARD AFTERWARDS TO EXPRESS THEIR FEELINGS. THEY FREQUENTLY ASK, WHILE OBVIOUSLY IMPRESSED AND ENJOYING A NEW SURGE OF PATRIOTISM, "IS THERE A BOOK ABOUT YOUR LIFE?" OR "WHEN ARE THEY GOING TO MAKE A MOVIE ON YOUR LIFE?"

I KNOW THAT THIS REACTION IS MORE THAN MOMENTARY ADULATION FOR I HAVE ALSO BEEN APPROACHED BY AUTHORS AND PRODUCERS. CAREFUL CONSIDERATION IS BEING GIVEN TO BOTH PROJECTS, WHICH BRINGS UP MY QUESTION TO YOU.

MR. PRESIDENT, IF THE CONTENTS, TECHNICAL QUALITY AND AESTHETIC VALUES MEET YOUR APPROVAL, WOULD YOU CONSIDER WRITING AN INTRODUCTION FOR THE BOOK, AND IF THE MOVIE IS MADE, APPEAR ON CAMERA TO INTRODUCE IT?

FRATERNALLY YOURS,

Duty, Honor, Country



Airborne

AMPHIBIOUS AERO-HYDRO-DYNAMICS, Inc.
"Surface Effect Craft"
Anton A. Beringer
Chairman

Beringer, Anton A.

JAMES W. CICCONI
1600 Pennsylvania Avenue NW
Washington, D.C. 20500

Anton A. Beringer
RR #2
Box 607
Wautoma, WI 54982

October 26th, 1982

Dear Sir,

Please allow me to take this opportunity to introduce myself. My name is Anton A. Beringer, Chairman of AMPHIBIOUS AERO-HYDRO-DYNAMICS, Inc.

I am sending this letter to you in reference to the Zumwalt report and the test results from the University of Iowa pertaining to our Surface Effect Assault Craft. Please refer to the materials already in the possession of Senator W. Proxmire and Representative Clement Zablocki.

In the past I have generated much interest from the Pentagon and Senator Proxmire in the research and development of this craft.

A working model of this assault craft has been subject to extreme tests by the University of Iowa and has exceeded the expectations of everyone concerned.

What I can not understand is with the technology that AMPHIBIOUS AERO-HYDRO-DYNAMICS Corporation possesses, why can not the United States government see its way clear to appropriate the necessary research & development grants to fund this project, from the Senate Appropriations Committee. As per the Zumwalt report the need is definitely there, and we hold the solution. At this time of high unemployment, our projections indicate that we would employ in excess of 200 people in the manufacturing of this craft.

There are only two prime recipients of government funds in the State of Wisconsin, which I am sure you are aware of. I have been approached repeatedly by other governments, who are more than willing to grant funds for the research, development and manufacturing of a multitude of surface effect crafts along with its technology.

I have laid the ground work in compliance with these governments requirements, such as; the accessibility of my engineers, management staff, patents, production staff, prospectus of manufacturing costs, blueprints, etc...

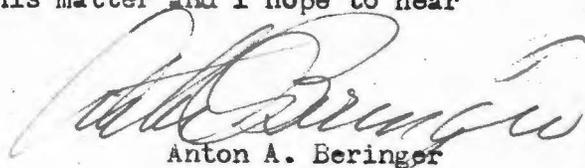
I am currently in negotiations in acquiring a manufacturing facility which would also be made available to these governments.

Sir, I am at a loss of words as to why our government has not shown more of an interest in funding the development and manufacturing of this Surface Effect Assault Craft. Due to the governments allegiance to the already established government grant recipients and the ignorance towards accepting a new more innovative manufacturer, such as myself, is more than distressing.

AMPHIBIOUS AERO-HYDRO-DYNAMICS Inc. has the definite solution, for the assault craft needed so desperately for the United States Armed Forces and we wish to assist with the requirements of the United States armament through your patronage and cooperation.

Thank you for your time and consideration in this matter and I hope to hear from you soon,

cc: See attached pages


Anton A. Beringer
Chairman

- I. RONALD REAGAN
 - A. The President of the United States.
- II. JAMES W. CICCONI
 - A. Special assistant to the President.
 - B. Special assistant to the Chief of Staff.
- III. JAMES A. BAKER III
 - A. Chief of Staff.
 - B. Assistant to the President.
- IV. MICHAEL K. DEEVER
 - A. Deputy Chief of Staff.
 - B. Assistant to the President.
- V. RICHARD DARMAN
 - A. Assistant to the President.
 - B. Deputy to the Chief of Staff.
- VI. RICK NEAL
 - A. Special Assistant to the President.
 - 1. International Affairs.

Address for above Offices;
1600 Pennsylvania Avenue NW
Washington, D.C. 20500 Phone # (202) 456-1414

- VII. CASPAR WEINBERGER
 - A. Secretary of Defense.
- VIII. GENERAL DAVID C. JONES (USAF)
 - A. Chairman.
 - 1. Joint Chiefs of Staff.

Address for above Offices;
Executive Office Building
Washington, D.C. 20506 Phone # (202) 395-4974

- IX. GENERAL E.C. MEYER
 - A. Chief of Staff, Army.
- X. GENERAL CHARLES A. GABRIEL
 - A. Chief of Staff, Air Force.
- XI. ADMIRAL JAMES D. WATKINS
 - A. Chief of Staff, Naval Operations.
- XII. GENERAL ROBERT H. BARROW
 - A. Commandant, Marine Corps.

Address for above Offices;
The Pentagon
Washington, D.C. 20301

- XIII. WILLIAM PROXMIRE (United States Senator)
5241 Dirksen Senate Office Building
Washington, D.C. 20510

- XIV. THOMAS PETRI (United States Representative)
1024 Longworth House Office Building
Washington, D.C. 20515

- XV. TOBY ROTH (United States Representative)
215 Cannon House Office Building
Washington, D.C. 20515

- XVI. CLEMENT J. ZABLOCKI (United States Representative)
2183 Rayburn House Office Building
Washington, D.C. 20515

As If You're Cruising Down The River in a UFO . . .

For a firsthand look at the controversial ship that rides on air, J. Frank Diggs of the magazine's staff took a ride on one of the Navy's two test craft. Here is his report:

Cruising along the Patuxent River on a 100-ton surface-effect ship gives you the distinct feeling of being a passenger on an unidentified flying object.

With all four throttles out, the thing easily goes much faster than any ship has a right to go—some-where close to 85 miles an hour. Its maneuverability is even more startling, unlike that of either a ship or plane. By massaging the controls of two water jets, the craft commander—Lt. Doug Guertin—backs out of a slip, turns the craft around on its axis and steers down the river with long, graceful turns. He can even make the craft do a 90-degree turn about in nothing flat by reversing the jet propulsion on one side only.

It feels like a UFO in other ways. You are seated inside a domelike affair that holds about 20 people and look out over a saucerlike fuselage 80 feet long and 40 feet wide. Lights wink at you, gauges are busy making 256 separate, continuous measurements, and you hear a constant chatter of technical jargon over the earphones you wear. Even the noise seems unworldly—whirring, buzzing sounds from gas turbines that power a strange array of air pumps, water jets, automatic valves and sophisticated gadgetry.

The 100A, its designation, has served as a test vehicle for three years. In the process, it has been altered and rebuilt stem to stern. Engineers just finished replacing a

pointed bow with a squared-off one to get more efficiency in heavy seas, for instance. Lessons learned from it and its sister ship, the 100B, will help determine the design of the next step in surface-effect ships—a 3,000-ton craft 275 feet long and 105 feet wide, powered by six gas turbines, which the Navy hopes will be built by 1982 or '83.

These two oddly shaped craft are the wave of the future for the Navy, according to Cmdr. Richard F. Castrucci, commanding officer of the surface-effect test facility at the Patuxent River, Md., Naval Air Station.

Feeling the difference. Riding the 100A, you can feel a basic difference from other ships. It starts off like a catamaran, which it resembles with pontoonlike metal sidewalls and a raised hull between them. As the craft gathers speed, the flexible skirts fore and aft help raise the central portion several feet above the water line. Air is pumped in to form a huge bubble that holds the hull out of the water after forward speed reaches about 19 miles an hour. That way, there is almost no drag, so the water jets can propel the craft ahead at an unbelievably fast clip. As the craft gains speed, it feels much like flying in an old, propeller-driven airliner. The expected cruising speed is well above 100 mph. (And speed will be crucial in the next war at sea,) says Castrucci.

So will reliability. But that has not yet been achieved in surface-effect ships. You find this out while soaring down the Patuxent, when the bow skirt develops a rip, the speedy little craft loses its bubble, and in a matter of minutes the whole futuristic 100A is dead in the water.

All problems mentioned in this article can be eliminated by the utilization of our patented "Speed Catamarans".

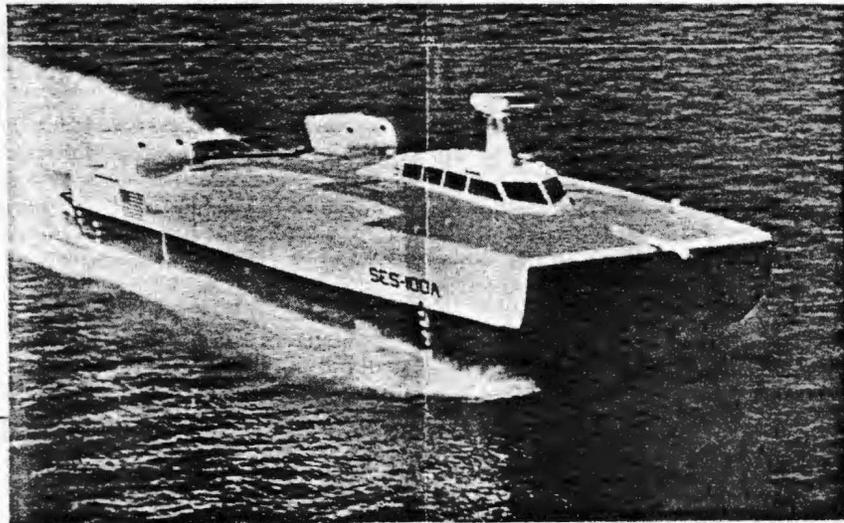
We also can insure an additional 200-300 knots out of the S&S 100A & 100B plus a recognized 50% reduction in fuel consumption.

For further information please contact me at:

Rt #2
Box 607
Wautoma, WI 54982

Phone # (414) 566-4930

An SES test craft, the 100A, skimming down the Patuxent at more than 80 mph.



Anton Beringer's Surface Effect Craft

His Boat Flies (Literally) Over The Water

By Craig Davis
Outdoors Editor

The world has a surplus of dreamers. Anton Beringer is of a rarer breed — a man of vision.

While it is common for youngsters to marvel at the flight of birds and airplanes, by the age of 10 Beringer was already figuring out ways to make things fly faster. Sparked by a fascination with speed and movement, he has spent his life designing vehicles to move faster over land, through the air and across and under water.

But an innovative career that has amassed numerous patents almost went up in smoke before it ever started soaring.

"When I was 11 I burned down a farmer's barn with a 7-foot-long, five-stage rocket I built. The barn was three and a half miles away. I didn't think the rocket would go that far. But it got the wind behind it and landed right on top of the barn," Beringer recalled, able to laugh about it now.

The infamous flight occurred during the 1920s while he was growing up in Milwaukee. It would have been his last, had Beringer's father gotten his way. But with the quiet encouragement of his mother, the young inventor was soon putting together aircraft with retractable wings and modifying a Model-T Ford to go 70 mph.

There was no holding back this man they call "Speedy."

Four years at Marquette University provided a background in aero-hydrodynamics. Beringer is self-taught in propulsion dynamics.

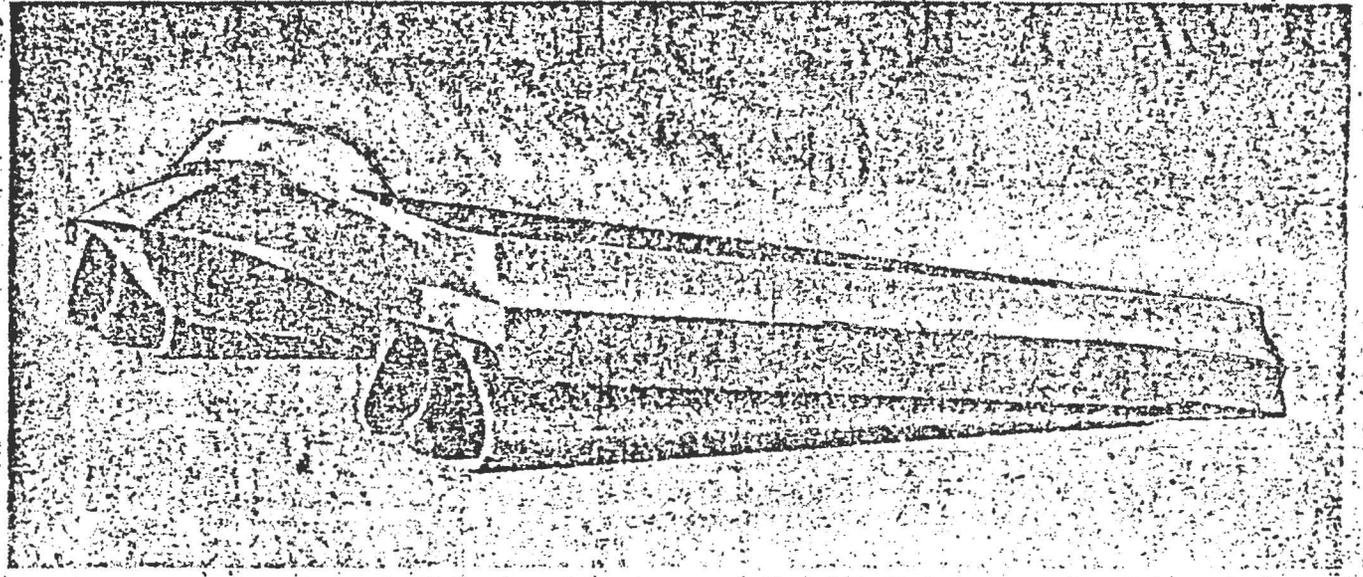
He has designed an array of futuristic vehicles, ranging from jet skis to re-entry space craft. Drawings of his flying machines look like props for Star Wars.

The ideas were channeled into the American Motors Research and Development Division for 10 years. Beringer's obsession later turned to boats while operating his own resort marina. He spent those 15 years perfecting the "Beringer Principle," which he believes could revolutionize transportation.

Beringer is in Fort Lauderdale — where his Amphibious Aero-Hydro-Dynamics Inc. maintains an office — seeking a test site and financial backing for "a craft that can beat anything on water." The prototype is being built in Wisconsin and will, he hopes, be ready by June.

Though it appears to be a Space Age catamaran, boat is somewhat of a misnomer. Beringer's brainchild, which he calls a surface effect craft, only touches water when it is standing still. When you fire up the gas turbo-jet engines, this baby flies. Literally.

The craft has a potential for speeds of 500 to 700 mph, Beringer believes, but says he will settle for 300



Anton Beringer's surface effect craft will fly above the water on a cushion of air. Beringer expects it to attain speeds of more than 300 miles per hour.

mph initially. According to Powerboat Magazine, the world record for speed across water is 317 mph, held by Australian Ken Warby.

"This craft supercedes everything afloat. It's a completely new innovation," Beringer said.

He claims his is a new approach to the obstacle any type of vehicle must overcome to reach greater speeds — the resistance factor. Water offers the greatest resistance of any medium.

"They build these racing boats and wonder why they don't go faster. The resistance factor of water says they're not going faster. They put bigger engines in them and all the end up doing is pushing more water," Beringer said.

"In order to get more speed you need to get boats above water. We're headed in the direction of boats becoming airplanes."

There have been other attempts at that, but with limited success. Hydrofoils, for instance, are heavy and clumsy due to the size of the engine needed to provide lift. And the wings that ride water are prone to damage from floating and submerged objects.

"Hydrofoils were not meant for use on the ocean. Hovercraft aren't either, unless you have perfect

surface conditions. You can't control them more than nine inches above the surface, which is okay if you don't have any waves," Beringer said.

"The problem is how to stabilize a boat when it's out of the water. That's what I have done."

His craft rides a cushion of air, incorporating basic laws of physics. Greater speeds are attained without huge propulsion units by utilizing what Beringer says is the greatest natural force — air.

Lift and stability are achieved through the Beringer Principle — the concentration of the natural flow of air and water through critically contoured grooves in the catamaran pontoons.

"(Sir Isaac) Newton was correct — for every action there is an equal reaction," Beringer assures. "Stabilization is dependent on Newton's theory. It does not require gyros. The secret is configuration."

Beringer began designing his surface effect craft in the '60s for military purposes at the request of the Defense Department. His theory was proved through testing of 3-foot-long scale models under extreme conditions by three highly regarded scientists at the University of Iowa in 1971.

According to Beringer, the government reneged on

what he believed was a verbal agreement for a contract. Beringer also charges the government incorporated some of his ideas in the Navy's 270-foot, 3,000-ton "Ship of the Future."

That craft, though, has not exhibited the desired speed and stability. Beringer smiles when he points out that the government's engineer's failed to pick up on the key portions of his concept.

"Man's desire for a safe, high-speed water craft has so far been unfulfilled," he said.

The trump card still rests in his hand, Beringer believes. He still hopes to peddle his craft to the government, but sees plenty of other possibilities for commercial and pleasure boating use.

"It could be built for commercial fishing or as a 300-foot cargo freighter. As long as it incorporates the Beringer Principle, it could be most any size."

Beringer will await the highest bidder. In the meantime, he is putting together a 26-foot prototype, which is well on the way to becoming a reality. He insists it is the beginning of will lead to "the second Detroit."

A bold prediction, perhaps. But then, Anton Beringer has never been timid about looking to the future and asking "Why not?"

700 - HARVARD UNIVERSITY

OFFICE OF THE PRESIDENT

MASSACHUSETTS HALL
CAMBRIDGE, MASSACHUSETTS 02138

December 28, 1981

Dear Mr. Cicconi:

Thank you so much for your recent letter. Bill Bowen and I were very pleased to meet with you and your colleagues and grateful for the opportunity to discuss our concerns with you.

My best wishes for a good new year.

Sincerely,



Derek C. Bok

Mr. James W. Cicconi
The White House
1600 Pennsylvania Avenue
Washington, D.C. 20500

D. Bok

THE WHITE HOUSE
WASHINGTON

December 22, 1981

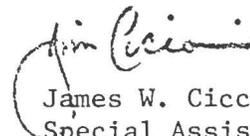
Dear Dr. Bok:

I wanted to let you know how much we enjoyed meeting with you and hearing your thoughts on those higher education issues with which we are all concerned.

The letter you left with us regarding specific budget issues was both clear and helpful, and we hope to have a more detailed answer for you in short order. I hope you will also feel free to forward to us any thoughts you might have concerning the related policy issue we discussed, namely, the proper role for the federal government in higher education.

In the meantime, please accept our best wishes for the Holidays.

Sincerely,



James W. Cicconi
Special Assistant to the
President

Dr. Derek C. Bok
President
Harvard University
Massachusetts Hall
Cambridge, Massachusetts 02138

THE WHITE HOUSE
WASHINGTON

December 22, 1981

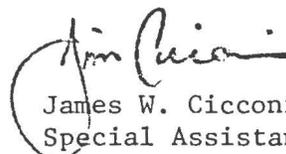
Dear Dr. Bowen:

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In the meantime, please accept our best wishes for the Holidays.

Sincerely,



James W. Cicconi
Special Assistant to the
President

Dr. William G. Bowen
President
Princeton University
Princeton, New Jersey 08544

Princeton University PRINCETON, NEW JERSEY 08544
PRESIDENT'S ROOM

December 16, 1981

Mr. James W. Cicconi
Special Assistant to the
Chief of Staff
The White House
Washington, D. C. 20500

Dear Jim:

Just a brief note, now that I am back in Princeton, to repeat my offer to help in any way that I can as you and Jim consider questions in the field of higher education that are critically important to all of us. I hope that the letter that President Bok and I left with you was clear and provided information that will be of use. If you have questions about any aspect of it, please do not hesitate to let us know. We know that the choices that you face are difficult ones, and we feel a real responsibility to provide as much assistance as possible.

With best wishes,

Sincerely,



William G. Bowen

WGB:lc