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C0066  
FG006-07



A tax-exempt public policy research institute

March 29, 1985

LDJ

The Honorable John Svahn  
Assistant to the President  
for Policy Development  
1600 Pennsylvania Avenue, N.W.  
Washington, D.C. 20500

Dear Jack:

On behalf of Phil and myself, let me thank you for taking the time this morning to meet with our friends from Hong Kong. As we explained to you, these gentlemen are very important to us, both financially and for the contacts they provide us with in the Pacific Basin. They were honored that you were able to meet with them and went away with a very favorable impression of the operations of the Reagan Administration.

Again, thanks for all of your help.

Sincerely,

Edwin J. Feulner, Jr.  
President

EJF/ald

*Mr. Svahn attended Ed Feulner's breakfast with Feulner, Truluck, C. S. Low, Low Chung - Seng, Tang Wee Lip, Gregory King per his schedule of Mar 29 85*

Phil N. Truluck, Executive Vice President  
Burton Yale Pines, Vice President  
Gordon S. Jones, Vice President

Edwin J. Feulner, Jr., President

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Jack Wrather

*C0066*

**WHITE HOUSE  
CORRESPONDENCE TRACKING WORKSHEET**

**OUTGOING**

**INTERNAL**

**INCOMING**

Date Correspondence Received (YY/MM/DD) 8/5/06/14

Name of Correspondent:  Mr.  Mrs.  Miss Thomas Abbott

MI Mail Report User Codes: (A) \_\_\_\_\_ (B) \_\_\_\_\_ (C) \_\_\_\_\_

Subject: Protests difficulty in dealing with U.S. Consulate in Hong Kong.

ROUTE TO:	ACTION	DISPOSITION
Office/Agency (Staff Name)	Action Code Tracking Date YY/MM/DD	Type of Response Code Completion Date YY/MM/DD
<u>CoWals</u>	<u>ORIGINATOR</u> 8/5/06/18 <i>TR</i>	<u>C</u> 85/10/7/08 <i>AB</i>
<u>✓ DOS</u>	<u>R</u> 85/10/6/20 <i>TR</i>	<u>A</u> 85/10/7/05 <i>AB</i>
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

**ACTION CODES:**

- A - Appropriate Action
- C - Comment/Recommendation
- D - Draft Response
- F - Furnish Fact Sheet to be used as Enclosure

- I - Info Copy Only/No Action Necessary
- R - Direct Reply w/Copy
- S - For Signature
- X - Interim Reply

**DISPOSITION CODES:**

- A - Answered
- B - Non-Special Referral
- C - Completed
- S - Suspended

**FOR OUTGOING CORRESPONDENCE:**

- Type of Response = Initials of Signer
- Code = "A"
- Completion Date = Date of Outgoing

Comments: \_\_\_\_\_

Keep this worksheet attached to the original incoming letter.  
Send all routing updates to Central Reference (Room 75, OEOB).  
Always return completed correspondence record to Central Files.  
Refer questions about the correspondence tracking system to Central Reference, ext. 2590.

# RECORDS MANAGEMENT ONLY

## CLASSIFICATION SECTION

No. of Additional Correspondents: \_\_\_\_\_ Media: L Individual Codes: 4800 \_\_\_\_\_

Prime Subject Code: CO066 Secondary Subject Codes: F0002 \_\_\_\_\_

F000502 \_\_\_\_\_  
F000501 \_\_\_\_\_

## PRESIDENTIAL REPLY

Code	Date	Comment	Form
C	_____	Time: _____	P-
DSP	_____	Time: _____	Media: _____

**SIGNATURE CODES:**

- CPn - Presidential Correspondence**  
 n - 0 - Unknown  
 n - 1 - Ronald Wilson Reagan  
 n - 2 - Ronald Reagan  
 n - 3 - Ron  
 n - 4 - Dutch  
 n - 5 - Ron Reagan  
 n - 6 - Ronald  
 n - 7 - Ronnie

- CLn - First Lady's Correspondence**  
 n - 0 - Unknown  
 n - 1 - Nancy Reagan  
 n - 2 - Nancy  
 n - 3 - Mrs. Ronald Reagan

- CBn - Presidential & First Lady's Correspondence**  
 n - 1 - Ronald Reagan - Nancy Reagan  
 n - 2 - Ron - Nancy

**MEDIA CODES:**

- B - Box/package  
 C - Copy  
 D - Official document  
 G - Message  
 H - Handcarried  
 L - Letter  
 M - Mailgram  
 O - Memo  
 P - Photo  
 R - Report  
 S - Sealed  
 T - Telegram  
 V - Telephone  
 X - Miscellaneous  
 Y - Study

UNCLASSIFIED  
(Classification)

DEPARTMENT OF STATE  
EXECUTIVE SECRETARIAT  
TRANSMITTAL FORM

S/S 8518149

Date July 5, 1985

For: Mr. Robert C. McFarlane  
National Security Council  
The White House

Reference:

To: President Reagan From: Mr. Thomas F. Abbott

Date: 6/12/85 Subject: Protests difficulty in  
dealing with United States consultants in Hong Kong


WH Referral Dated: 6/20/85 NSC ID# 324129

         The attached item was sent directly to the  
Department of State.

Action Taken:

- A draft reply is attached.
- A draft reply will be forwarded.
- A translation is attached.
- X   An information copy of a direct reply is attached.
- We believe no response is necessary for the reason  
cited below.
- The Department of State has no objection to the  
proposed travel.
- Other.

Remarks:

  
Nicholas Platt  
Executive Secretary

UNCLASSIFIED  
(Classification)



United States Department of State

Washington, D.C. 20520

July 5, 1985

Mr. Thomas F. Abbott  
Executive Director  
The Pacific Educational and  
Cultural Exchange  
Post Office Box 755  
Westerville, Ohio 43081

Dear Mr. Abbott:

I have been asked to reply to your June 12 letter addressed to the President regarding nonimmigrant exchange visitor (J-1) visa applications made by several prospective students from Hong Kong who had been accepted by the Pacific Educational and Cultural Exchange (PEACE-USA) Program. Copies of this correspondence have been forwarded to Senator Glenn and Congressman John Kasich who have also inquired into this matter.

Richard Fructerman of the office of the General Counsel of the United States Information Agency (USIA) has confirmed to this office the substance of your June 7 meeting in Washington. USIA is not questioning the legitimacy of your program. They have noted your personal assurances that PEACE - USA will always try its best to abide by the regulations of the exchange visitor program and that you would convey again that message to your Hong Kong counterpart, Challenging Career Counseling and Consultancy (CCCC), to assure compliance. Your assurances have helped clear up some of the problems raised by the Consulate General in the telegram discussed with you by Mr. Fructerman.

The Consulate General's report demonstrates that in the specific cases brought up the central issue was something else entirely: the failure of the individuals concerned to qualify as nonimmigrants under Section 214(b) of the Immigration and Nationality Act. This section provides that every alien applying for a nonimmigrant visa "... shall be presumed to be an immigrant until he establishes to the satisfaction of the consular officer at the time of application for a visa... that he is entitled to a nonimmigrant status under Section 101(a)(15)." J-1 exchange visitor status is one of the nonimmigrant statuses provided under Section 101(a)(15). To qualify for nonimmigrant status, the visa applicant must show

that he has a residence abroad which he has no intention of abandoning, and that he will depart the United States upon the completion of his legally authorized stay.

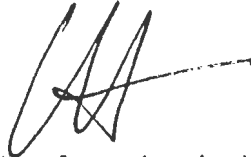
A permanent residence abroad is generally established through presentation of evidence that an applicant has compelling economic, social, and family ties in his homeland which would cause him to leave the United States after the completion of his stay. In evaluating the nonimmigrant qualifications of an exchange visitor or student visa applicant, the consular officer also must consider the relationship of the proposed studies in the United States to the applicant's past experience and academic preparations and to his future plans. As you may be aware, Hong Kong's educational system is quite inflexible and only rarely grants credit for secondary education received abroad. Because it is so difficult for a Hong Kong student to return to an academic Hong Kong high school, it has been our post's experience that students who leave the Hong Kong secondary system almost never return to complete their studies there. In addition, because of the unique circumstances in Hong Kong and because each visa application must be considered on a case-by-case basis, it is not possible to make meaningful comparisons with the very different situations in Japan or Brazil.

The financial arrangements for the applicant's studies in the United States, and whether they are adequate to assure that the applicant will not need to resort to unauthorized employment here, also bear on the determination whether the applicant qualifies as a nonimmigrant. In addition, your specific program also requires that each applicant be able to function effectively in English.

The Immigration and Nationality Act, in Section 291, places the burden of proof on the applicant to demonstrate that he qualifies in all respects for the type of visa sought. The consular officer must objectively evaluate the facts and circumstances surrounding each application and make a judgment whether the applicant has sustained the burden of proof required by law. Since the applicant is the primary source of the information about those facts and circumstances, the consular officer also must consider the credibility of that information. In administering the law as written by Congress, consular officers must deny a visa in any case in which they do not find the evidence convincing.

I hope that the above information is helpful. We will also be pleased to send a copy of your letter as well as a copy of this correspondence to our Consulate General to ensure that they are fully aware of your concerns and that they give your applicants every consideration under our immigration law and regulations.

Sincerely,

A handwritten signature in black ink, appearing to be 'CAA' with a long horizontal stroke extending to the right.

Charles A. Anderson  
Director, Office of  
Public and Diplomatic  
Liaison, Visa Services



## T H E W H I T E H O U S E O F F I C E

## REFERRAL

JUNE 20, 1985

TO: DEPARTMENT OF STATE

## ACTION REQUESTED:

DIRECT REPLY, FURNISH INFO COPY

## DESCRIPTION OF INCOMING:

ID: 324129

MEDIA: LETTER, DATED JUNE 12, 1985

TO: PRESIDENT REAGAN

FROM: MR. THOMAS F. ABBOTT  
EXECUTIVE DIRECTOR  
THE PACIFIC EDUCATIONAL AND  
CULTURAL EXCHANGE  
POST OFFICE BOX 755  
WESTERVILLE OH 43081SUBJECT: PROTESTS DIFFICULTY IN DEALING WITH U. S.  
CONSULTANTS IN HONG KONGPROMPT ACTION IS ESSENTIAL -- IF REQUIRED ACTION HAS NOT BEEN  
TAKEN WITHIN 9 WORKING DAYS OF RECEIPT, PLEASE TELEPHONE THE  
UNDERSIGNED AT 456-7486.RETURN CORRESPONDENCE, WORKSHEET AND COPY OF RESPONSE  
(OR DRAFT) TO:  
AGENCY LIAISON, ROOM 91, THE WHITE HOUSESALLY KELLEY  
DIRECTOR OF AGENCY LIAISON  
PRESIDENTIAL CORRESPONDENCE



*Agency Complaint*

## The Pacific Educational And Cultural Exchange

A Non-profit Student Exchange Program

P. O. BOX 755 • WESTERVILLE, OHIO 43081 • (614) 895-3117 • TLX 4990534

324129

June 12, 1985

President Ronald W. Reagan  
The White House  
1600 Pennsylvania Avenue N.W.  
Washington, D.C. 20500

Dear Mr. President;

Since you have given your name and influence to the support of youth exchange programs, I am taking the liberty of writing you directly on behalf of PEACE - USA. We are a small, designated exchange visitor program. Our USIA # is P-3-5051. We are having trouble with the visa section of the Hong Kong Consulate, and frankly, I don't know where else to turn. They act as though they are above both reason and the law. Last year when they refused a visa to Mr. Matthew Kai Keung, our first HK student, we asked Congressman Kasich to telex them for reconsideration and an explanation. They didn't bother to reply.

This year, our first year of full operation in Hong Kong, things seemed to be going well then they suddenly took it to mind that we and our HK representatives were undesirable and they began to stonewall our kids' visa applications. We have withstood USIA scrutiny and (at their request) reexamination. We have been obliged to visit both the Consulate in HK and the USIA offices in Washington in the last month. This cost us about \$5000, a large amount of money for us. In both cases we felt we were able to satisfy all questions.

In early May the Consulate denied visas to 2 prospective PEACE students, one of whom they grilled mercilessly. Under great emotional pressure, she expressed her feelings about the way she was being treated. They responded by sending their "Fraud Unit" to investigate our HK partners and cableing the USIA in Washington to investigate us. Frankly, the girl was a poor <sup>choice of one of</sup> candidate, but she was treated cruelly. This is the first year <sup>we can</sup> for our people in Hong Kong. We expect them to make a few <sup>directions</sup> mistakes, especially with such a notoriously difficult Consular Post, but they and we shouldn't be crucified for that.

When Ms. Chang from the USIA contacted us, we responded to her satisfaction. Then we sent a staff member from Columbus to visit the Consulate and try to determine the reasons for their inquiry. Mr. Lucien S. Vandenbroucke, Vice Consul, met with that person and expressed approval that our program had come to Hong Kong and promised full support and cooperation. He promised to report favorably to the USIA on the successful meeting.



# The Pacific Educational And Cultural Exchange

A Non-profit Student Exchange Program

P. O. BOX 755 • WESTERVILLE, OHIO 43081 • (614) 895-3117 • TLX 4990534

On June 5th we recieved a call from Ms. Chang at the USIA who told us that the "HK Post" had requested an investigation of our program. She requested that we come to Washington to explain ourselves, which we did. We met with Ms. Pearl Chang and Mr. Richard Fructerman on June 7th. It was a very frank and honest meeting. I believe we satisfied them on all accounts. It seemed to be a cordial meeting and we are pleased to be working with them. They, however reminded us that the "Post" in Hong Kong was a law unto itself and we would probably continue to experience difficulty there.

Last week the Consulate denied visas to 6 young people in what seems to us to be an arbitrary manner. In our experience with Japan and Brazil, they would have been granted visas in those countries. In another case, even though the visa was granted, they made highly slanderous remarks about our program.

At the meeting in Washington on June 7th, Mr. Richard Fructerman of the General Counsel's office read a cable from the HK Consulate to us. It was an outrage. Lies, half-truths, slander and inuendo. They could not even remember the name of the person Mr. Vandenbroucke spoke with for over two hours! If any elected official were to make such statements, the press would crucify him. We asked for but have not recieved copies of this and the earlier cable. We do not know who actually sent the cables or who is making decisions in Hong Kong. We are shadow boxing with someone who is bent on destroying our program in Hong Kong.

PEACE-USA is a good program. We have successfully worked in Japan for 12 years. We are the best at what we do, and we do it without any government money. Our Hong Kong office is new, but the Director, Mr. Lyon Lee, is a highly respected member of the Chinese community. The behavior of the Consulate is outrageous, we wonder what qualifies them to treat people in this manner.

I am writing to you, Mr. President, because I have concluded that the Consulate is 'stonewalling' us and this shadow boxing is draining our resources in both time and money. We need help with this invisible bureaucrat, and fast, or the damage to our Program in Hong Kong will be severe. I respectfully await your response.

Sincerely,

Thomas F. Abbott,  
Executive Director

Ag.

THE WHITE HOUSE  
WASHINGTON

C. F.

357728

3500

CO066

CO034-02

FB006-12

WVS

August 9, 1985

Dear Sir Pao:

The President has asked me to respond for him to your letter to him of June 21.

The United States welcomed the successful conclusion of the Sino-UK Agreement on Hong Kong's future when it was initialed in September. At the same time, Secretary of State Shultz noted our strong interest in the future stability and prosperity of Hong Kong and our belief that the Agreement provides a solid foundation for the territory's future progress.

Since then, we have been further encouraged by the positive performance of Hong Kong's economy, and by the progress made by the People's Republic of China and the United Kingdom in seeing that the transition to Chinese sovereignty in 1997 goes smoothly.

The President thanks you for informing him of your appointment to the Basic Law Drafting Committee. I am sure that the Committee will profit greatly from your long and distinguished career, your knowledge of Hong Kong's economic, political, and judicial systems, and your dedication to building a bright future for one of Asia's great commercial centers.

Sincerely,

*Robert C. McFarlane*  
Robert C. McFarlane

Sir Yue-Kong Pao  
World-Wide Shipping Group  
Hong Kong

*The President  
and Mrs Reagan  
asked that I convey  
their warm regards*

Re: Hong Kong returns to China

NSC ID 8505376

NATIONAL SECURITY COUNCIL

~~CONFIDENTIAL~~

DECLASSIFIED  
Sec.34(b), E.O. 12958, as amended  
White House Guidelines, Sept. 14, 2008  
BY NARA *dl* DATE 4/11/10

ACTION

August 3, 1985

MEMORANDUM FOR ROBERT C. McFARLANE

FROM: DAVID N. LAUX *DNL*  
SUBJECT: Proposed Reply to Y.K. Pao's Letter to the President

Sir Yue-Kong Pao, head of the World-Wide Shipping Group in Hong Kong, has written the President (Tab II) informing him that he (Pao) has been appointed a Vice Chairman of the Hong Kong side of the Drafting Committee of the Basic Law of Hong Kong. This Committee, headed by PRC State Councilor Ji Pengfei (who was part of President Li Xiannian's delegation which met with the President), is comprised of eight vice-chairmen, four from the PRC and four from Hong Kong. The Committee's job is to draft the laws which will govern Hong Kong after the territory reverts to PRC ownership in 1997.

We do not think the President should respond personally to this letter because of the delicacy of the US position with respect to Hong Kong and the possibility that his remarks might reach the Hong Kong media and somehow be misconstrued either by Taiwan, Hong Kong or the PRC. Moreover, we do not think it particularly useful to encourage further correspondence from Y.K. Pao. But we do think it appropriate for you to reply on the President's behalf. Accordingly, we asked State to draft a reply, which we have reworked for your signature.

*GS*  
Gaston Sigur concurs.

Recommendation

That you sign the letter at Tab I, responding on behalf of the President to Y.K. Pao's letter.

Approve   *dl*   Disapprove \_\_\_\_\_

Attachments

- Tab I Proposed Letter to Sir Pao
- Tab II Incoming correspondence



National Security Council  
The White House

266

System # \_\_\_\_\_

Package # 5376

1912

85 AUG 3 P 2: 02

	SEQUENCE TO	HAS SEEN	DISPOSITION
Bob Pearson	_____	_____	_____
William Martin	<u>1</u>	<u>um</u>	<u>A</u>
John Poindexter	_____	_____	_____
Paul Thompson	<u>2</u>	<u>T</u>	_____
Wilma Hall	_____	_____	_____
Bud McFarlane	<u>3</u>	<u>W</u>	<u>A</u>
William Martin	<u>4</u>	<u>um</u>	_____
NSC Secretariat	<u>5</u>	_____	<u>D</u>
Situation Room	_____	_____	<u>415</u>
		<u>None 8/3</u>	<u>cc: [unclear] [unclear]</u>

I = Information    A = Action    R = Retain    D = Dispatch    N = No further Action

cc: VP    Regan    Buchanan    Other \_\_\_\_\_

COMMENTS                      Should be seen by: \_\_\_\_\_  
(Date/Time)

5376

Sir Yue-Kong Pao C.S.E., LL.D., J.P.

WORLD-WIDE SHIPPING GROUP  
16th Floor, World Shipping Centre  
Harbour City  
7, Canton Road, Kowloon  
Hong Kong  
Tel: 3-7927333 Telex: HX43247

21st June, 1985.

President Ronald Reagan  
The White House  
Washington, D.C. 20500  
U. S. A.

*Dear Mr President,*

I thought you may be interested to know that I have been appointed a Vice Chairman on the Hong Kong side of the Drafting Committee of the Basic Law of Hong Kong.

As sovereignty over the region will revert to China in 1997, the establishment of a basic law structure as a constitution for Hong Kong is seen as a vitally important programme that will be instrumental in maintaining Hong Kong's stability and prosperity as well as a major financial centre and freeport for international trade for the next 50 years and longer as embodied in the Joint Sino-British Declaration.

Chairman of the Committee is Mr. Ji Pengfei, Head of the Hongkong & Macau Affairs Office of the State Council and there are eight Vice Chairmen, four each from the Chinese side and from Hong Kong.

Needless to say, it is both a privilege and pleasure to be able to join this important effort and do my bit to help maintain Hong Kong's status as a bastion of a liberal market economy. The United States' interests in the region are of course immense and important for us all and I am confident that Hong Kong's continued contribution to those interests also has your personal support, and our efforts the recognition of your Administration.

With kindest regards, *also to Mrs Reagan*  
*yours sincerely*  
*J. Y. Pao*



RECEIVED 08 JUL 85 09

TO PRESIDENT

FROM YUE-KONG PAO

DOCDATE 21 JUN 85

PLATT, N

24 JUL 85

LAUX

03 AUG 85

KEYWORDS: HONG KONG

TAIWAN

SUBJECT: LTR TO PRES FM WORLD WIDE SHIPPING GP RE HONG KONG RETURN TO CHINA

ACTION: RECOMMENDATIONS

DUE: 07 AUG 85 STATUS X FILES WH

FOR ACTION

FOR CONCURRENCE

FOR INFO

LAUX

COMMENTS IT APPEARS TO ME THAT THIS SHOULD BE SENT TO STATE FOR EITHER A DRAFT OR DIRECT REPLY?

RLF# 8520082 LOG NSCIFID

(LB *DL*)

ACTION OFFICER (S)	ASSIGNLD	ACTION REQUIRED	DUE	COPIES TO
<i>Rm</i>	<i>4 8/3</i>	<i>for [unclear]</i>	<i>8/7</i>	<i>[unclear]</i>
<i>C</i>	<i>8/9</i>	<i>Mefalome sgd ltr</i>		<i>LX, SU</i>

DISPATCH

*✓ Dgs 8/9*

W/ATTCH

FILE

*WH (C) DL*

RECEIVED 08 JUL 85 09

TO PRESIDENT

FROM YUE-KONG PAO

DOCDATE 21 JUN 85

KEYWORDS: HONG KONG

TAIWAN

SUBJECT: LTR TO PRES FM WORLD WIDE SHIPPING GP RE HONG KONG RETURN TO CHINA

ACTION: RECOMMENDATIONS

DUE: 11 JUL 85 STATUS S FILES WH

FOR ACTION

FOR CONCURRENCE

FOR INFO

LAUX

COMMENTS IT APPEARS TO ME THAT THIS SHOULD BE SENT TO STATE FOR

EITHER A DRAFT OR ~~DIRECT~~ REPLY?

REF# LOG NSCIFID ( LB )

ACTION OFFICER (S) ASSIGNED ACTION REQUIRED DUE COPIES TO

<i>Lauy</i>		<i>7/8</i>	<i>Reg. State Draft</i>		
<i>DOS</i>	<i>D</i>	<i>7/8</i>	<i>Draft reply for WH Sig</i>	<i>7/11</i>	
		<i>7/24</i>	<i>Rec'd 2/15</i>		
<i>Lauy</i>	<i>S</i>	<i>7/25</i>	<i>Memo Martin to</i>	<i>7/31</i>	
			<i>Sally Kelley</i>		

DISPATCH \_\_\_\_\_ W/ATTCH FILE \_\_\_\_\_ (C)

布政司署  
香港下亞厘畢道



GOVERNMENT SECRETARIAT  
LOWER ALBERT ROAD  
HONG KONG

本署檔號 OUR REF.: CR 2/1116/78 XII

19 March 1986

來函檔號 YOUR REF.:

398021

3300

3400

00066

FG006-01

Mr Al Kingon,  
Deputy Assistant to the President &  
Cabinet Secretary,  
Executive Office of the President,  
The White House,  
1600 Pennsylvania Avenue, N.W.  
Washington D.C. 20500,  
U.S.A.

*Dear Mr Kingon*

Having made my way back to Hong Kong and got my feet under my desk again, I would like to thank you warmly for finding the time to see me during my short visit to Washington towards the end of February.

Now more than at any other time Hong Kong needs all the support we can get in the international trade field, and I am grateful for your patience with me. And it bears repeating that we welcome more US sales to Hong Kong.

I hope you will be able to visit Hong Kong in the near future. If you do come this way please do not hesitate to let me know so that I can assist in drawing up your programme. In the meantime I would like to send my best wishes for a happy and successful 1986.

*Yours sincerely*

( E. P. Ho )

Secretary for Trade and Industry

# *ushionrail* INTERNATIONAL

*For your information.*

PRESIDENT'S OFFICE / 7111 GLASS SLIPPER WAY, CITRUS HEIGHTS, CA 95621 916-725-4488

*Dg*

March 23, 1987.

Ms. Kathy Osborne  
The White House  
Washington, D.C.

504979  
4200  
CO 066

Dear Ms. Osborne:

Hong Kong may be interested in financing a World Tourism Center in northern California. Securing collateral for profit making projects is a problem. However, it isn't impossible.

Katsuhike Azuma, financial father of the Japanese supertanker, has stated to us, "Any truly profitable project, regardless of cost, can be financed. Finding the right procedure for collateral is the key to success."

The following is an approach to financing the Auburn Dam.

1. El Dorado and Placer County executives should immediately zone a 3 mile wide zone with an Eminent Domain clause for future development. It should be between Placerville and Auburn as outlined in the March 2nd letter.
2. After the zoning the Boards of Supervisors should take out a half page ad in the Honk Kong papers and set up a negotiating group in a Hong Kong hotel.
3. Three profit making freeway mall plans should be presented. They would include one, The Auburn Dam Bridge Mall, the Reno Freeway Mall, and possibly the San Francisco Mall. The cost of three malls and the Dam is expected to be 10 billion. Each mall would be constructed to bring in \$1.9 billion per year. There could be a long term payoff, with the 3 mile x 30 mile strip as the collateral. A toll road would enhance the financing.
4. A \$15 million California Corporation would be set up to obtain plans and specifications from a major company.

It could be the beginning of a major World Class Tourism Center on the future, hiring thousands of people. It would be the frosting on the cake.

Enclosed you will find an article on the real estate worth of northern California estimated at \$362 trillion. You will also find a drawing of the proposed Freeway Bridge Mall.

A 50000 ft. deep tunnel once suggested by the Bureau of Mines for the Mother Lode, could serve as additional collateral.

Sincerely,  
*Wayne M. Mann*

Wayne M. Mann, ED.D.

WMM/prm

Financial Arranger for the Auburn Dam

# Coast worth up to \$362 trillion

WASHINGTON (AP) — The animals, birds, fish and other wildlife of the central and northern California coasts could be worth \$142 trillion to \$362 trillion, according to a study by a Virginia consulting firm.

In addition, the study said the recreational opportunities, clean air and commercial fishing of the coasts was worth \$2.5 billion to \$3.1 billion per year.

The study by Richard T. Tinney & Associates of Arlington, Va., was distributed at a news conference Wednesday by members of the California congressional delegation. The members were filing critical comments with the interior Department on the department's draft plan to open some federal waters off central and northern California to oil and gas exploration.

Many of these members and environmentalists believe oil exploration risks the destruction of natural resources through pollution of various kinds and oil spills.

The Tinney study examined a wide variety of previous studies attempting to put a dollar value on particular parts of the natural environment.

For instance, several different cetaceans — a class of marine mammals that includes dolphins and whales — were estimated to cost \$9,900 each, based on what a professional hunter would charge to provide one.

By the same approach, if there are 7,952 organisms — mostly worms — per square meter of average ocean bottom near San Francisco, as one study concluded, and if that square meter is representative of the 45.48 billion square meters in question, and if a marine supply house would charge \$1 per specimen, the value of all the bottom-dwelling organisms is \$362 trillion.

The study used what its authors said were results from other areas where California data were lacking.

For example, a 1975 survey found

that visitors were willing to pay \$1.58 per family per day to prevent their view of the Glen Canyon National Recreation Area in Arizona and Utah from being spoiled by power plant smokestacks.

Updated to 1986 dollars, and assuming that visitors to the California coast are similar to Glen Canyon visitors and that "oil platforms in the ocean are as intrusive as smokestacks in the desert," this survey formed the basis of an estimate that

"the ocean vistas of the central and northern California coasts have a value of \$41.74 million to those who use the public recreation areas," not counting whatever value there is in those vistas to other people.

"Because of the incomplete nature of the estimates presented here, they should be considered lower bound estimates," the study said. "This is made all the more clear by the fact that many of the values of the coast are unknown or unknowa-

ble."

For a single year, the study assigned recreation a value of \$2.1 billion to \$2.5 billion. Clean air was assigned a value of \$324 million to \$558 million per year, and the value of the annual catch in commercial fishing was estimated at \$64 million.

These resources "can be considered the principal in an investment that will continue to produce income for as long as it is wisely managed," the authors said.

The Sacramento Union, Thursday, March 5, 1987—D11

THE WHITE HOUSE  
WASHINGTON

TO: David Crew

FROM: KATHY OSBORNE

DATE: 3-30-87

I think I sent you  
something similar  
earlier this month.

(B) just file this  
one  
m

# THE AUBURN-COOL BRIDGE

3 Mile MALL may gross \$1.5 billion / yr. to pay off both Dam & Mall



## FINANCE FORMULA

Toll bridge right of way and 1/2 of Dam electricity @ 1¢ / KW, to be exchanged for full payment of the Auburn Dam. A \$15 million private Co. will provide plans, specs and feasibility of the project.

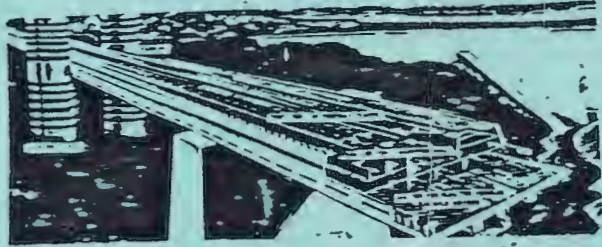
916-725-4488

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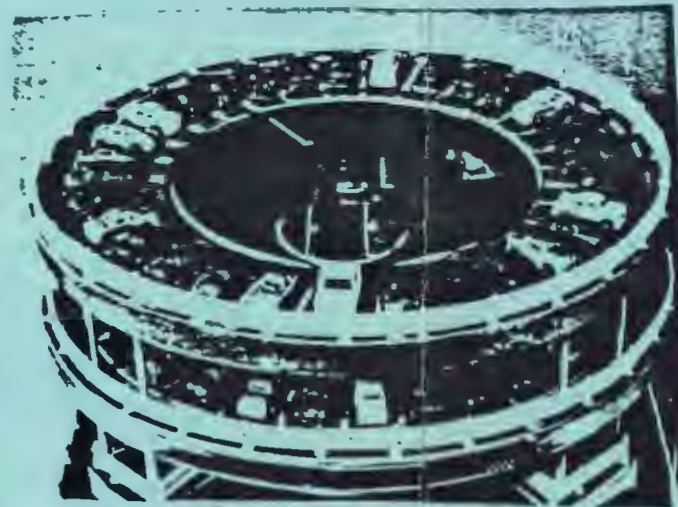
STRUCTURE 3 MILES x 400'

# PROPOSED SAN FRANCISCO FREEWAY MALL CONNECTING THE GOLDEN GATE WITH THE GIANT - 49er STADIUM

50,000 AUTO  
& ELECTRIC VEHICLE  
parking

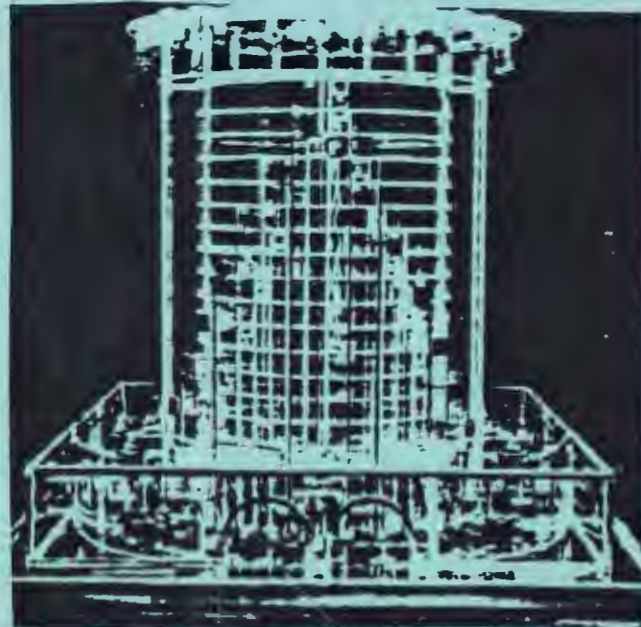


The 3 Tier Freeway Mall

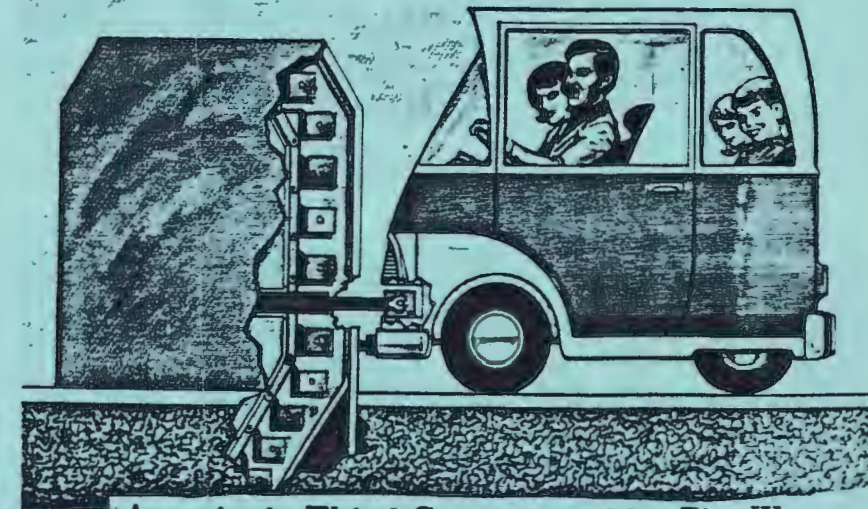


Parking Towers

3 Mile Mall to gross \$1.9 Billion / yr.



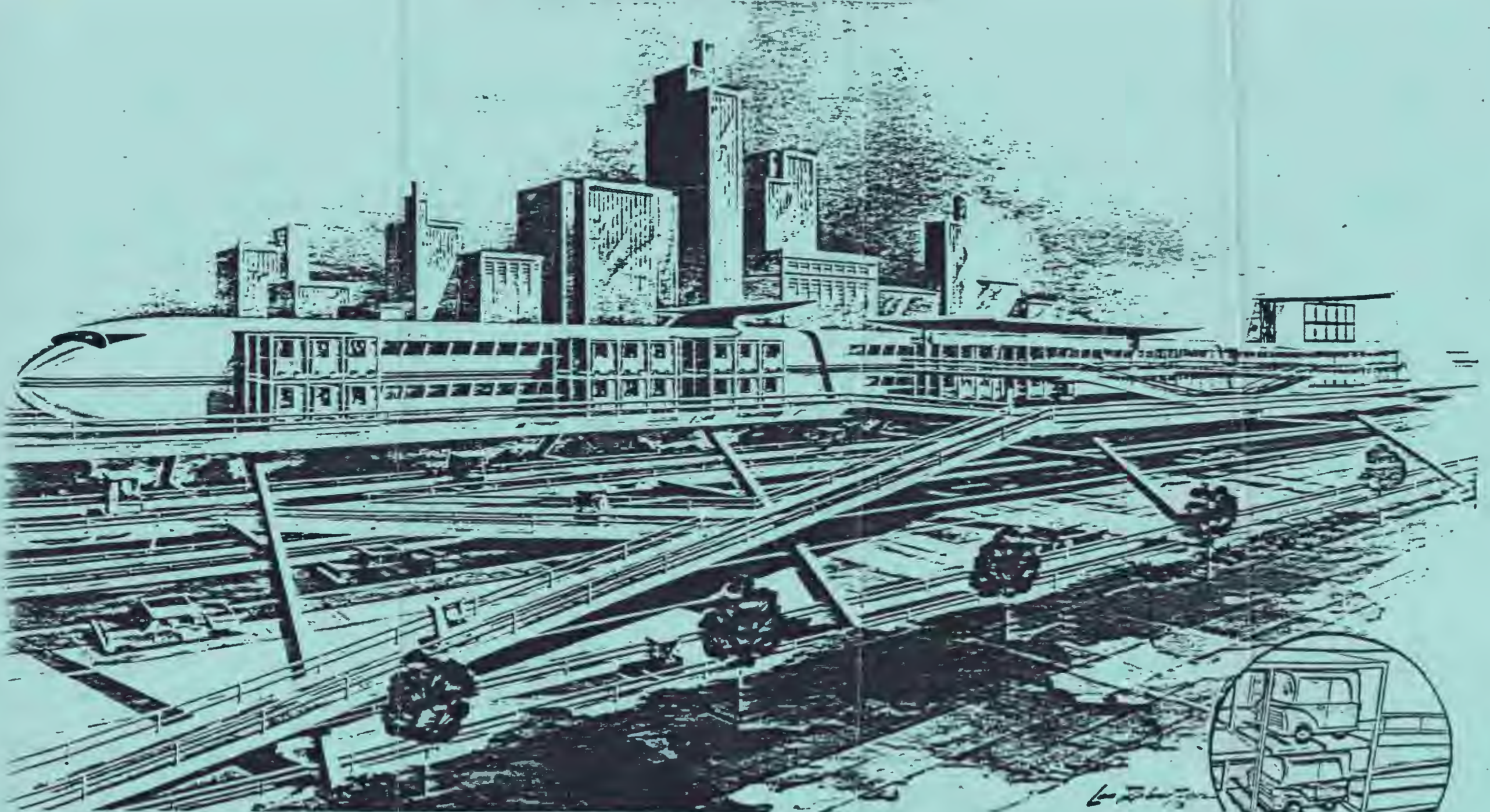
20 STORIES HIGH  
1600 cars per acre



America's Third Car powered by Zip-Way  
Energy and Exchangeable Batteries.



# AFTER RENO'S FREEWAY MALL



A three tier svstem with conventional car parking 8 miles away featuring 2nd level zip-ways for electric vehicles and 3rd level for non-stop trains.

**A NON-STOP, ELEVATED, SMOG REDUCING PROFIT MAKING SYSTEM**